



**NOTICE OF GRANT AND AGREEMENT AWARD**

1. Award Identifying Number NR233A750004G092	2. Amendment Number	3. Award /Project Period Date of final signature through 08/31/2028	4. Type of award instrument: Grant Agreement
5. Agency (Name and Address) USDA Partnerships for Climate-Smart Commodities c/o FPAC-BC Grants and Agreements Division 1400 Independence Ave SW, Room 3236 Washington, DC 20250 Direct all correspondence to FPAC.BC.GAD@usda.gov		6. Recipient Organization (Name and Address) ORGANIC ASSOCIATION OF KENTUCKY INC PO BOX 22244 LEXINGTON KY 40522 UEI Number / DUNS Number: KGLLLCALDLE4 / 061623272 EIN:	
7. NRCS Program Contact Name: JEREMIAH BOWERS	8. NRCS Administrative Contact Name: Brett McMillan	9. Recipient Program Contact Name: Brooke Gentile	10. Recipient Administrative Contact Name: Natalie Rider
(b)(6)			
11. CFDA 10.937	12. Authority 15 USC 714 et seq	13. Type of Action New Agreement	14. Program Director Name: Brooke Gentile <div style="background-color: yellow; width: 100px; height: 20px; margin-top: 5px;">(b)(6)</div>
15. Project Title/ Description: Expands markets for climate-smart grass-fed lamb, grass fed beef, corn, soybeans, small grains, produce, dairy, agroforestry, and hemp in Kentucky and supports socially disadvantaged farmers.			
16. Entity Type: M = Nonprofit with 501C3 IRS Status (Other than Institution of Higher Education)			
17. Select Funding Type			
Select funding type:	<input checked="" type="checkbox"/> Federal	<input checked="" type="checkbox"/> Non-Federal	
Original funds total	\$4,407,706.00	\$40,000.00	
Additional funds total	\$0.00	\$0.00	
Grand total	\$4,407,706.00	\$40,000.00	
18. Approved Budget			

Personnel	\$1,558,605.20	Fringe Benefits	\$302,417.82
Travel	\$163,501.25	Equipment	\$0.00
Supplies	\$26,620.00	Contractual	\$278,616.73
Construction	\$0.00	Other	\$2,077,945.00
Total Direct Cost	\$4,157,434.55	Total Indirect Cost	\$250,271.45
		Total Non-Federal Funds	\$40,000.00
		Total Federal Funds Awarded	\$4,407,706.00
		Total Approved Budget	\$4,447,706.00

This agreement is subject to applicable USDA NRCS statutory provisions and Financial Assistance Regulations. In accepting this award or amendment and any payments made pursuant thereto, the undersigned represents that he or she is duly authorized to act on behalf of the awardee organization, agrees that the award is subject to the applicable provisions of this agreement (and all attachments), and agrees that acceptance of any payments constitutes an agreement by the payee that the amounts, if any, found by NRCS to have been overpaid, will be refunded or credited in full to NRCS.

Name and Title of Authorized Government Representative  Katina Hanson Acting Senior Advisor for Climate-Smart Commodities	Signature <b>KATINA HANSON</b> Digitally signed by KATINA HANSON Date: 2023.09.18 08:56:55 -05'00'	Date
Name and Title of Authorized Recipient Representative  Brooke Gentile Executive Director	Signature 	Date 9/15/2023

**NONDISCRIMINATION STATEMENT**

The U.S. Department of Agriculture (USDA) prohibits discrimination in all its programs and activities on the basis of race, color, national origin, age, disability, and where applicable, sex, marital status, familial status, parental status, religion, sexual orientation, genetic information, political beliefs, reprisal, or because all or a part of an individual's income is derived from any public assistance program. (Not all prohibited bases apply to all programs.) Persons with disabilities who require alternative means for communication of program information (Braille, large print, audiotape, etc.) should contact USDA's TARGET Center at (202) 720-2600 (voice and TDD). To file a complaint of discrimination write to USDA, Director, Office of Civil Rights, 1400 Independence Avenue, SW., Washington, DC 20250-9410 or call (800) 795-3272 (voice) or (202) 720-6382 (TDD). USDA is an equal opportunity provider and employer.

**PRIVACY ACT STATEMENT**

The above statements are made in accordance with the Privacy Act of 1974 (5 U.S.C. Section 522a).

## Statement of Work

### Purpose

The purpose of this agreement, between the U.S. Department of Agriculture, Natural Resources Conservation Service (NRCS) and Organic Association of Kentucky Inc., is to build markets for climate-smart commodities and invest in America's climate-smart producers to strengthen U.S. rural and agricultural communities.

### Objectives

The objectives of this project are to support the production and marketing of climate-smart commodities by providing voluntary incentives to producers and landowners, including early adopters, to implement climate-smart agricultural production practices, activities, and systems on working lands; measure/quantify, monitor and verify the carbon and greenhouse gas (GHG) benefits associated with those practices; and develop markets and promote the resulting climate-smart commodities.

### Budget Narrative

The official budget summarized below and described in the attached Budget Narrative will be considered the total budget as last approved by the Federal awarding agency for this award.

Amounts included in this budget narrative are estimates. Reimbursement or advance liquidations will be based on actual expenditures, not to exceed the amount obligated.

TOTAL BUDGET \$ 4,447,706

TOTAL FEDERAL FUNDS \$4,407,706

PERSONNEL \$1,416,913.82

FRINGE BENEFITS \$274,925.29

TRAVEL \$148,637.50

EQUIPMENT \$0

SUPPLIES \$24,200

CONTRACTUAL \$253,287.94

CONSTRUCTION \$0

OTHER \$2,039,470 (includes \$1,225,000 PRODUCER INCENTIVES)

TOTAL DIRECT COSTS \$4,157,434.55

INDIRECT COSTS \$250,271.45

TOTAL NON-FEDERAL FUNDS \$40,000.00

PERSONNEL \$0

FRINGE BENEFITS \$0

TRAVEL \$0

EQUIPMENT \$0

SUPPLIES \$0

CONTRACTUAL

CONSTRUCTION \$0

OTHER \$40,000

PRODUCER INCENTIVES \$0

TOTAL DIRECT COSTS \$40,000.00

INDIRECT COSTS \$0

Recipient has elected to use the de minimis indirect cost rate.

### Responsibilities of the Parties:

If inconsistencies arise between the language in this Statement of Work (SOW) and the General Terms and Conditions attached to the agreement, the language in this SOW takes precedence.

#### RECIPIENT RESPONSIBILITIES

Perform the work and produce the deliverables as outlined in this Statement of Work and attachments.

Ensure Paperwork Reduction Act (PRA) clearance is obtained prior to conducting data collection from producers or other project participants, including data collection performed by subrecipients.

Comply with the applicable version of the General Terms and Conditions.

Submit reports and payment requests to the ezFedGrants system as outlined in the applicable version of the General Terms and Conditions. Reporting frequency is as follows:

Performance Reports: Quarterly

SF425 Financial Reports: Quarterly

Detailed Progress Report: Quarterly

(The detailed progress report is in addition to the performance and financial reports referenced above and described in the general terms and conditions)

### **Expected Accomplishments and Deliverables**

See attached Benchmarks Table and associated Project Narrative.

### **Resources Required**

See the Responsibilities of the Parties section for required resources, if applicable.

### **Milestones**

See attached Benchmarks Table and associated Project Narrative.

## GENERAL TERMS AND CONDITIONS

Please reference the below link(s) for the General Terms and Conditions pertaining to this award:  
<https://www.fpacbc.usda.gov/about/grants-and-agreements/award-terms-and-conditions/index.html>

Link to GT&C

Attachments:

Budget Narrative

Project Narrative

Benchmarks Table

Climate-Smart Practices List and Limitations

Data Dictionary

Climate-Smart Specific Terms and Conditions

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of the Freedom of Information and Privacy Act

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## Executive Summary

### Contact Information

Organization: Organic Association of Kentucky (OAK)

Mailing address: PO Box 22244 Lexington, KY 40522

Authorized Organization Representative (AOR): Brooke Gentile

Email: brooke@oak-ky.org Phone: 502-219-7378 Fax: 859-281-6121 Web: www.oak-ky.org

Partner Types	Partner Names
Climate-Smart Aggregators & Buyers	Aramark, Four Hills Farm, Kentucky Organic Farm and Feed Inc., Kentucky Farm Share Coalition, Kentucky Department of Agriculture, Marksbury Farm Market, The Berry Center, Victory Hemp Foods, Organic Trade Association
Local Value Chain Development	The Food Connection at University of Kentucky, Kentucky Center for Agriculture and Rural Development
Technical Assistance	Kentucky State University, University of Kentucky, USDA Natural Resources Conservation Service, Kentucky Division of Forestry, Sustainable Food Alliance
Branding & Marketing	Bullhorn Creative
Web Developer	Station Built
Underserved & Minority-Focused	Kentucky State University, Kentucky Center for Rural and Agricultural Development

### Compelling Need for the Project

**The Challenge:** The United States is at a critical moment in history. With half of its land now used for agriculture, farmers are the primary stewards of natural resources and hold significant influence on greenhouse gas (GHG) emissions and environmental and human health. However, to reach USDA’s goal for agriculture to be net zero by 2050 and to limit global warming to 1.5°C or well below 2°C in order to ensure a healthy and abundant future for all, we must redesign agriculture industries away from systems based on extraction and high energy inputs, toward incentives and market opportunities rooted in principles of regeneration, sustainability and reducing GHG emissions.<sup>1</sup> Solutions need to be scalable and responsive and must enable small farms and underserved producers to unlock associated economic benefits.

Using incentives and technical assistance, the proposed project helps 150 farmers per year adopt cover crops, reduce tillage, diversify crop rotations, reduce nitrogen inputs, implement holistic grazing, agroforestry and other conservation practices to improve soil health and water quality, reduce GHG emissions and promote wildlife habitat, connecting climate-smart commodity production with climate adaptation and GHG benefits. Nationally, farmers with certified organic operations and using organic, sustainable practices report increased profitability, economic stability and environmental resilience.<sup>2</sup> However, a lack of tools, technical assistance, verification and coordinated value chain development stifles rapid adoption and long-term market access for small and historically underserved farms. Currently, there is no common way to capture the value of sustainability in food and farming systems, and farms using unsustainable practices are not clearly incentivized to adopt climate-smart practices. This amounts to a critical

<sup>1</sup> Findings from the 2022 Intergovernmental Panel on Climate Change Sixth Assessment Report show all modeled pathways that limit warming to well below 2°C require rapid land-based mitigation and land-use change.

<sup>2</sup> Crowder, D., & Reganold, J. (2015). Financial competitiveness of organic agriculture on a global scale. *Proceedings of the National Academy of Sciences*, 112 (24), 7611-7616.

barrier, slowing the transition to adopting sustainable and climate-smart systems. Further, the majority of agricultural carbon calculators in the US are not buyer-facing or adaptable to farm or market innovations. Current GHG calculators fail to include a host of measures quantifying the important environmental and social co-benefits readily adopted by diversified organic operations and small and mid-scale farms commonly associated with underserved and minority farmers - who also deserve to earn a premium in the marketplace. Without a harmonized assessment across scientifically proven key indicators, the value of sustainable practices remains hidden, and farmers of both conventional and certified organic operations miss important opportunities to deliver on climate-smart outcomes to buyers and access premium markets. OAK and project partners are committed to advancing climate-smart practices and expanding market opportunities for historically underserved farmers and small farms across multiple commodities. This project brings together strategic partners, technical assistance, incentives, open sourced assessment technology, aggregators and buyers to ensure lasting farm and value chain impacts.

The Solution: OAK proposes to address these challenges and efficiently move the industry to measure the sustainability of food and farming systems is to 1) complete, trial and scale a farm sustainability assessment tool; 2) offer technical assistance, incentives and farm-based education programming; 3) create an add-on label for verified climate-smart farm products and 4) market climate-smart commodities to diverse buyers. The Organic Association of Kentucky's (OAK) project Greenhouse Gas Reduction Incentive Program (GGRIP) takes a multi-tiered partnership-based approach to increasing farmer capacity to implement climate-smart practices while developing expanded value chain opportunities for Kentucky-grown climate-smart commodities.

Through this funding opportunity OAK will implement a scalable pilot project, building supply and demand for climate-smart commodities across Kentucky. OAK will offer farmers technical assistance and financial incentives for adoption of climate-smart practices, and will collaboratively introduce a climate-smart special designation label with complete product traceability from farm to buyer. The project will draw on OAK and partner networks to engage small farms and historically underserved farmers from the eastern Kentucky Appalachian Mountains to farms of the central bluegrass region with diversified vegetables and pastured livestock to the broad acre corn and soybean farms and organic dairy operations of western Kentucky. The project's expected outcomes include educational programming for 300 farmers annually with 1,500 total; enrolling 150 farmers annually into the project for 750 total; impacting 26,700 enrolled acres annually with 133,500 total; value chain development for a minimum of seven different commodities (produce, grass fed lamb, grass fed beef, corn, soybeans, small grains, agroforestry products); a reduction of GHG emissions equal to 600,000 tonnes CO<sub>2</sub> equivalents over 5 years as practices are adopted; marketing and acquisition of climate-smart commodities with 7 aggregators and buyers with potential sales of \$5 million during the project.

### **Approach to Minimize Transaction Costs Associated with Project Activities**

Transaction costs for the exchange of climate-smart crops will be minimized through this project to ensure the continued success and accessibility of the climate-smart value chain. During the project there will be no cost to farms, aggregators or buyers to participate. Additionally, the project aims to keep value chains short when possible to maximize financial benefits and lower transportation costs for the farm and encourage direct transactions between the farm and buyer. Technical assistance staff will travel to farms, minimizing the time and burden to farmers,

especially during their production seasons, and GGRIP will cover the cost of soil testing during implementation. OAK proposes an incentive payment structure to offset the cost of implementing climate-smart practices, reducing barriers to participation and enabling equitable and impactful adoption on diverse farms.

Further, a large cost savings will be achieved by working from a well-researched and trialed assessment tool developed in the United Kingdom, rather than starting from scratch. OAK has begun a US adaptation of the Global Farm Metric (GFM) framework and resulting Farm Sustainability Assessment Tool (FSAT), created by the Sustainable Food Trust.<sup>3</sup> The GFM framework measures social, economic and environmental indicators on farms using true cost accounting methodology to assess sustainability across 11 categories.<sup>4</sup> Based on globally recognized research, OAK staff are adapting this tool by embedding it with measures, benchmark scoring and practices from USDA NRCS, including alignment with COMET-Farm, Environmental Impact Quotient and NRCS Practice Standards for Greenhouse Gas Emission Reduction and Carbon Sequestration. The GFM-FSAT establishes a common language, supported by quantitative measures, that enables all stakeholders in food and farming to drive positive change. To minimize transaction costs to users and professionals in the future, the GFM-FSAT will be published online and open-sourced beyond the life of this project to ensure sustainability, and will refer farmers to relevant USDA NRCS practice standards.

### **Approach to Reduce Producer Barriers to Implementing Climate-Smart Agriculture and Forestry (CSAF) Practices for the Purpose of Marketing Climate-Smart Commodities**

This project is designed to reduce barriers to implementing CSAF practices for farmers via a four-pronged approach: outreach, education, technical assistance and incentives ensuring that the project reaches farmers across the state, engages historically underserved farmers, supports small farms and distributes resources equitably to farming operations. **First**, OAK’s existing communications network, which reaches over 5,000 individuals, mostly farmers and farmer-serving partners, will share information, announcements and invitations to all educational events and opportunities to enroll in the project. All content and activities will comply with OAK’s equity statement. **Second**, scheduled Farmer Field Days will highlight climate-smart practices in key locations reducing geographic barriers and allowing for a variety of host farms with strategic appeal to diverse farmer stakeholder groups (early and late adopters, small and historically underserved farms, multiple commodities). **Third**, On-Farm Technical Assistance will dramatically reduce barriers to adopting climate-smart practices. OAK’s Soil Health Specialists<sup>5</sup> will meet one-on-one with each enrolled farmer to hear about the farmer’s goals, review farm history and GFM-FSAT scores, observe the farming system, assist in taking soil samples, discuss any resource concerns and customize a Soil Health Management Plan. **Fourth**, enrolled farmers will receive \$500 in participant support costs upon filling out the GFM-FSAT and completing their annual farm visit with a Specialist. Farmers are eligible for an additional

<sup>3</sup> SFT is a charity in the UK dedicated to accelerating the transition to more sustainable food and farming systems.

<sup>4</sup> Plant & Crop Health, Biodiversity, Nutrient Management, Energy & Resource Use, Air & Climate, Water, Soil, Productivity, Animal Husbandry, Human Capital and Social Capital. These categories were synthesized from the Sustainable Development Goals, adopted by the United Nations in 2015 as a universal call to action to end poverty, protect the planet and ensure that by 2030 all people could enjoy peace and prosperity.

<sup>5</sup> OAK’s Soil Health Specialists develop plans for cover cropping, prescribed grazing, reduced tillage, agroforestry etc. They will also be NRCS Certified Technical Service Providers and can write select NRCS management plans.

\$1,500 incentive farmer payment for verified implemented practices. This incentive program will reduce barriers to participate in the project and adopt climate-smart production practices.

### **Geographic Focus**

Kentucky is ripe for investment in organic and sustainable agricultural assessment, technical assistance and support to meet market demand for crops grown with climate-smart practices. Kentucky ranks 6th in the nation for the highest number of farms and 39th in the nation for average farm size (174 acres) making it an ideal location to work with small farms. Additionally, according to the 2017 USDA Agriculture Census, Kentucky has just under 76,000 farms (on 13 million acres), and based on a recent study, approximately 65% or 50,000 farms (and 8.5 million acres) are not realizing the environmental, social and economic benefits of implementing sustainable and organic practices.<sup>6</sup> Commonly, technical assistance in regional agriculture defaults to business as usual and, therefore, restricts access to information about climate-smart practices and climate decision-making tools that could improve the productivity, profitability and resiliency of Kentucky family farms. As regional buyers demand greater access to sustainably-grown foods, market opportunities continue to increase for existing and future farmers in the region. Kentucky farmers need to develop a competitive advantage and be prepared to provide additional metrics and marketing campaigns showcasing the variety of environmental co-benefits that complement their climate-smart commodities.

### **Project Management Capacity of Partners**

OAK and project partners have significant prior experience working with farmers and landowners, delivering programs on climate-smart practices and regional marketing. OAK is a state-wide nonprofit organization dedicated to advancing sustainable and organic agriculture in Kentucky. With over 440 members and more than 3,000 individuals engaging annually in OAK's programs, the organization delivers science-based production recommendations to improve the long-term sustainability of farming systems. OAK's Farmer Field Days, Organic Specialists, workshops and Annual Farming Conference engage over 1,500 farmers annually in programs designed for inclusivity and community-building. OAK staff have extensive experience providing one-on-one technical assistance to over 165 farmers to develop and support the implementation of organic transition plans and conservation practices ranging from pollinator habitat to silvopasture and multi-species cover cropping to reduced tillage systems.

OAK draws on strong and strategic partnerships to share knowledge and resources so that farmers are supported, have easy and transparent access to referrals and are connected to complementary service providers. As a state-wide non-profit organization OAK designs and implements multiple marketing campaigns every year. Additionally, OAK has experience managing federal awards and nurturing multi-partner projects, and has expanded its staff to build management capacity and technical assistance offerings. OAK works to build trust while collaborating with large networks of farmers, and creates systems to track and report on project metrics and impacts with an eye for efficiency, scalability and replication.

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<sup>6</sup> Kentucky's organic sector experienced steady growth with 200 organic farms in 2022, a 100% increase from 2016. KY organic farms' sales reached \$38.5 million in 2019, a 216% increase from 2016. See United States Department of Agriculture National Agricultural Statistics Service. (2019). *Organic Survey*. For work exploring the slow adoption of sustainable practices in Kentucky see Mishra, B., Gyawali, B.R., Paudel, K.P. Poudyal, N., Simon, M., Dasgupta, S., & Antonious, G. (2018). Adoption of Sustainable Agriculture Practices among Farmers in Kentucky, USA. *Environmental Management*, 62, 1060–1072.

GGRIP partnerships include two Land Grant Universities with state-wide extension staff offering technical assistance and innovative programming across all 120 counties. Both universities regularly collaborate with other project partners offering technical or business development assistance in Kentucky like NRCS, the Kentucky Center for Rural and Agricultural Development (KCARD) and the Kentucky Department of Agriculture (KDA). OAK’s technical assistance partners are poised to increase cost-share programs for CSAF practices and support participating farmers beyond the project. OAK has recruited partners to support local climate-smart value chain development to build local uptake of climate-smart products. Further, value chain partners (buyers and aggregators) are active participants in Kentucky’s current agricultural market, across commodities, and have significant interest in reducing GHG emissions and increasing profitability for their products and for their source farms. All partners have a commitment to increase opportunities for underserved and minority farmers, and will collaborate with minority-focused institutions throughout the project. Letters of support further detail each partnership.

### Plan to Pilot Climate-Smart Agriculture & Forestry Practices on a Large Scale

#### Description of Climate-Smart Agriculture and Forestry (CSAF) Practices to be Deployed

Voluntary incentives will be paid to farmers each year for verified adoption of climate-smart practices. The project aims to support farmers to implement CSAF practices by providing technical assistance and incentive payments for activities which have established practice standards and the highest propensity for producing GHG benefits in Kentucky.

All climate smart agriculture practices implemented through this project will meet NRCS practice standards. Project staff will ensure that implementation of the practices meet NRCS standards through visual verification and proof of related expenses when relevant. All Technical Assistance staff will be trained on practices incentivized through the project (complete list added below). Staff and enrolled farmers will use the practice standards available in the NRCS Kentucky Field Office Technical Guide. The project could focus on incentivizing one practice per farm per year, or bundling complementary bundles of practices. The Soil Health Specialists will provide technical assistance in ways that build multi-year plans for participating farms. The project will also work to quantify the environmental benefits of all practices on the farm. The project will work with farmers across select practices included on the next page in the chart “Anticipated Climate Smart Practices and Activities Eligible for Incentives”. The practices highlighted in blue are those that partners and farmers have indicated as priorities.

This project does not propose implementing any practices on land that is not currently used for agricultural production. No incentivised practices will involve ground disturbance below the plow zone. No project activities will involve concentrated animal feeding operations (CAFOs).

#### Examples of Climate-Smart Practices and Activities Eligible for Incentives

Establishing perennial conservation cover including pollinator habitat and forage

Establishing and managing multi-story cropping, agroforestry and silvopasture systems



Managing residue and tillage, including no-till and mulching	Increasing the use of cover crops including multi-species mixes
Practicing reduced-till and no-till	Establishing or improving farm woodlot
Managing forage harvest and forage and biomass plantings	Applying prescribed grazing, including rotations and grazing of cover crops
Implementing nutrient management plan	Adopting on-farm renewable energy
Using soil carbon amendments including compost, biochar or mulch	Establishing and managing integrated crop and livestock systems

Anticipated Climate-Smart Practices and Activities Eligible for Incentives	
CODE	PRACTICE
327	Conservation Cover (acres)
328	Conservation Crop Rotation (acres)
340	Cover Crop (acres)
345	Residue and Tillage Management, Reduced Till (acres)
386	Field Borders (acres)
484	Mulching (acres)
585	Stripcropping (acres)
601	Vegetative Barriers (feet)
603	Herbaceous Wind Barriers (feet)
590	Nutrient Management (acres)
512	Pasture and Hay Planting
528	Prescribed Grazing (acres)
550	Range Planting (acres)
331	Alley Cropping (acres) - standard not yet available in Kentucky. OAK will work with NRCS to review and make available.
379	Forest Farming - standard not yet available in Kentucky. OAK will work with NRCS to review and make available.
380	Windbreaks/Shelterbelt Establishment and Renovation (feet)
381	Silvopasture
420	Wildlife Habitat Planting (acres)
422	Hedgerow Planting (feet)
612	Tree/Shrub Establishment (acres)

OAK proposes to deliver in-depth one-on-one farm-level technical assistance to an average of 150 Kentucky farmers each year enrolled in the project for a total of up to 750 participating farms over 5 years to deploy CSAF practices. Farms are expected to be certified organic, in active organic transition, using holistic grazing management or interested in improving on-farm sustainability through the adoption of climate-smart practices. The Soil Health Specialists will draft the Management Plan identifying viable CSAF practices for the farm that will yield at least 3 tonnes/acre of GHG emissions reductions in one year. For small farms Soil Health Specialists will prescribe a suite of practices and technical assistance to support their implementation to meet the GHG goal. On large farms, the Soil Health Specialists will prescribe fewer practices to

be implemented across broad acreage to meet GHG goals. CSAF Farm Management Plans will differ based on each farm's resources, production, etc.; however, Specialists' recommendations will be rooted in reducing GHG emissions, increasing each farm's GFM-FSAT sustainability scoring and promoting equity and inclusion for underserved farms operating in Kentucky. Management Plans will be developed using COMET - Planner and NRCS Practice Standards for Greenhouse Gas Emission Reduction and Carbon Sequestration. Farmers may opt into additional CSAF practices offered by project partners NRCS Kentucky and Kentucky Division of Forestry. No duplicate payments will be allowed for the same practices and farmers sign an agreement with enrollment.

### **Plan to Recruit Producers and Landowners**

OAK will draw on previous successes to ensure equitable outreach and diverse recruitment of farmers from across Kentucky. Project partners such as Kentucky State University, The Berry Center, Four Hills Farm and KCARD will bring complementary experience building relationships and working with small farms and historically underserved farmers. Through broad outreach, OAK and partners will share opportunities to engage in the project with more than 3,000 farmers in Kentucky. Educational events, field days and workshops, are estimated to serve 300 farmers per year, 50% being underserved farmers and 50% small farmers. Additionally, OAK anticipates 75 of the 150 farms enrolled annually will be historically underserved farmers (including limited resource, beginning, socially disadvantaged and veteran farmers) and 125 will be small farms (an operation with gross annual farm income under \$250,000). Average farm size is estimated at 178 acres, with half of participating farms having livestock. Total head of livestock on farms participating in the project is estimated at 10,000 annually with the majority being pastured sheep and beef cattle.

***Recruitment Plan Activities:*** To ensure farmers have equitable access to the project, OAK will reach over 3,000 farmers through website content, e-newsletters, press, social media, in-person events and via project partners' networks. OAK will use its website, monthly e-newsletters, print media and social media to transparently and widely share opportunities and details of the project. In-person recruitment will occur at farmer meetings across Kentucky with partners.

### **Plan to Provide Technical Assistance, Outreach and Training**

***Technical Assistance Goals:*** 1) To deliver on-farm technical assistance to 150 farmers each year through remote and on-site assessment of practices, evaluation of each farming operation and development of multi-year management plans to improve or implement CSAF practices that align with the farm's goals and business model; 2) To offer educational resources and technical assistance through on-farm Field Days and Workshops and 3) To nurture long-term relationships and build a peer network of farmers through the Regional Climate-Smart Knowledge Exchange.

***Technical Assistance Plan Activities:*** On-farm technical assistance and GHG verification will be provided as outlined below, and adapted year-to-year based on the needs of enrolled farmers. Farms will have the opportunity to re-enroll in the project each year and will fill out the GFM-FSAT annually after adoption of climate-smart practices. Farmers will work with OAK's Soil Health Specialists and technical advisors to monitor year-to-year changes in scoring across all 11 categories of sustainability. OAK will comply with the expectation that technical assistance for farmers enrolled in the project is the responsibility of the grant recipient. OAK will manage staff and partners to assist farmers through technical assistance to identify and

implement practices. Individuals providing technical assistance to enrolled farmers include: OAK's two Soil Health Specialists - one of which will also be qualified to serve as a Technical Service Provider for select practices; Kentucky State University's Dr. Shawn Lucas; Four Hills Farm's Jim Mansfield; and The Berry Center's Beth Douglass. In addition to these OAK staff and subaward partners, the project will coordinate additional expertise from land grant extension and collaborating NRCS agents when required and as feasible within their normal scope of work.

#### Annual Step-by-Step Farmer Technical Assistance and Verification (Years 1-5)

Winter	
<b>Farmer Enrollment</b>	Farmer applies to participate in the program with rolling enrollment through OAK's website. Farmers re-enroll each year.
<b>Applicant Review</b>	PCSC Program Coordinator reviews application, notifies farms that meet enrollment criteria.
<b>GFM-FSAT Completion</b>	Participating farmers fill out GFM-FSAT with technical assistance from PCSC Program Coordinator and Research Coordinator, GFM-FSAT scores/files shared with farmer and Soil Health Specialists.
Spring/Summer	
<b>Farm Visit</b>	Soil Health Specialist meets farmer and collects on-the-ground data including soil and water quality sampling.
<b>Soil Testing</b>	Soil samples sent to soil testing laboratory for analysis, results recorded in GFM-FSAT Soil category and shared with farmer and project.
<b>Farmer Participant Support Payment</b>	Farmer receives \$500 for completing GFM-FSAT and after initial farm visit with Soil Health Specialist.
<b>Post-visit Consultation</b>	Based on GFM-FSAT results, and farm visit, Soil Health Specialist consults with farmer on climate-smart practices and drafts the Management Plan.
<b>Partner Coordination</b>	Based on Management Plan, Soil Health Specialist refers farmer to technical specialists like Organic Transition Specialist, NRCS Kentucky, Kentucky Department of Fish and Wildlife, Kentucky Division of Forestry.
Autumn	
<b>Implementation of Management Plan</b>	Farmer begins implementing practices according to Management Plan and with assistance of OAK and other technical specialists.
<b>Practice Verification</b>	Upon completing practices, Soil Health Specialist or PCSC Program Coordinator visits farm to verify and document implementation of practice.
<b>Final Incentive Payment</b>	Farmer receives \$1,500 incentive payment upon verification of practice.
<b>Participant Feedback</b>	Farmers share insights on GFM-FSAT usability, assessment results and suitability of technical assistance so that modifications can be made to both the tool and CSAF practice implementation as needed.

*Farmer Educational Events - Field Days and Workshops* will provide accessible and inclusive community learning experiences, inspire long-term adoption of practices, and offer evidence of the viability and profitability of climate-smart farming using organic practices.<sup>7</sup> They will reduce

<sup>7</sup> OAK incorporates adult learning strategies from Sustainable Agriculture Research and Education (SARE) to ensure content is relatable, engages positive emotions, offers choice, shares mental models and supports opportunities for application. Peer discussion, interaction and feedback have been shown to enhance content retention, behavior change and assist in relationships extending beyond the single event. See Bell, S., & McAllister, J. (2021) *Sustainable Agriculture Through Sustainable Learning*. Sustainable Agriculture Research Education. See

barriers and offer on-farm, hands-on demonstrations geared toward farmer-to-farmer learning. OAK’s Farmer Education Coordinator is responsible for planning all Field Days and Workshops with input from OAK staff. The PCSC Project Coordinator will promote events to the OAK network and through project partner networks. Farmers, project partners and agriculture professionals will be expert speakers and hosts. Each event will connect farmers with organizational partners and resources (NRCS and Extension) to optimize synergy and shared learning. Events will highlight the project and encourage enrollment, while creating opportunities for farmers to discuss emerging climate-smart markets and product aggregation.

*Farmer Field Days* support recruitment of diverse farmers into this project while sharing on-farm practical examples and benefits of implementing climate-smart practices. OAK has co-hosted a full schedule of annual Field Day events for over a decade, averaging 45 people at each event. Field Days for this project will be offered four times each year, with 20 events total. The following schedule of topics is based on recent input from OAK’s farmer and partner stakeholders, and supports the outreach goals for the project as well as long-term climate-smart learning goals for farmers throughout the region.

Farmer Field Day Programming Topics Years 1-5	
Field Days Year 1	Integrating Cover Crops into Commodity Crop Rotations; Weed Management and Getting Started with Reduced Tillage; GFM - FSAT Whole Farm Assessment Pilot; Site Considerations for Agroforestry and Markets
Field Days Year 2	Integrating Cover Crops into Bio Intensive Vegetable Production; Holistic Grazing - Rotational Grazing with Warm and Cool Season Forages; Establishing and Maintaining Conservation Pollinator Habitat; Designing for Integrated Pest Management.
Field Days Year 3	Grazing Cover Crops; Ecosystem-based Farm Planning and Whole Farm Conservation; Integrating Crop and Livestock Systems; Conservation Tillage and No-till for Medium and Large Acreage Operations
Field Days Year 4	Cover Crops as Cash Crops; Improving Biodiversity and Climate Mitigation Strategies with Field Buffers; Silvopasture Implementation and Grazing Management; Reduced Tillage and No-till in Bio-intensive Systems
Field Days Year 5	Cover Crop Innovations and Research; GFM - Whole Farm Assessment; Conservation Cover; Alley Cropping and Perennial Cash Crops
Farmer Workshops Programming Topics Years 1-5	
Workshops	Reduced Tillage and No-Till; Annual and Perennial Cover Cropping; Agroforestry; Silvopasture and Soil Fertility Budgets with Integrated Crop Livestock Systems; Market for Cooperatives; Strategies for Aggregation and Unified Climate Metrics

*Workshops* occur once each year of the project, delivering advanced learning opportunities for farmers and peer networking. Workshops take place in a variety of geographic locations across Kentucky to increase accessibility. Workshops will engage 50-100 farmers per event and will include contract speakers such as Ray Archuleta, Lindsey Rebhan, Reginaldo Haslett-Marroquin, Rick Clark and agroforestry experts from the Savannah Institute.

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also Belasco, E., & Schaheczenski, J. (2021). Is Organic Farming Risky? An Evaluation of WFRP in Organic and Conventional Production Systems. *Agricultural and Resource Economics Review* 50, 63–75.

***Regional Climate-Smart Knowledge Exchange (RCSKE)*** will bring together producers enrolled in the project to enhance lasting practice adoption by sharing successes and lessons learned with their peers. The OAK PCSC Project Coordinator will develop and organize this farmer-to-farmer network to support knowledge exchange and longevity of GHG benefits in Kentucky. This will entail coordinating and facilitating six annual virtual calls as a climate-smart farms community of practice. Calls will be conversations between farmers and Soil Health Specialists, extending the application of on-farm technical assistance for CSAF conservation practices, tillage reduction, agroforestry and soil health in an open, roundtable environment.

### **Plan to Provide Financial Assistance for Producers to Implement CSAF Practices**

***Financial Assistance Goals:*** The 150 farmers enrolled every year in the project are eligible to receive sufficient and compelling incentive payments for their participation and for verified climate-smart practice implementation. The incentive package is meant to encourage wide producer participation, efficient administration and empower farmers to generate verifiable greenhouse gas reductions and carbon sequestration. Small farms, historically underserved farmers and early adopters are highly encouraged to apply, and the outreach strategy, partners, and technical assistance plans outlined above aim to ensure equity in achieving this goal.

***Financial Assistance Plan and Activities:*** Each farm enrolled is eligible to receive \$2,193 each year, broken down to \$500 for completing the GFM-FSAT, \$1,500 for verified implemented climate-smart practices and \$193 for soil testing. This amounts to \$328,950 in benefits to farmers each year, and over \$1.6 million over the life of the project. Incentive payments for practices will total \$1,500 annually per participating farm and are meant to cover purchases required to implement climate-smart practices including seeds and plant stock, site preparation, installation of crop protection, equipment rental and added capacity of practice adoption. Examples of eligible financial assistance to incentivize the adoption of a range of climate-smart practices include: cover crop incentive for fall seeding or inclusion of cover crop in rotation; agroforestry incentive for tree fruits, nuts and shrubs serving as hedgerows, windbreaks, habitat, open-field silvopasture, forest farming, agricultural crops or forage; reduced till or no till incentive to reduce the number and types of tillage events; small grain incentive to extend corn rotation with a small-grain and legume cover crop and prescribed grazing system incentive to enable rotational grazing of more pasture or cover crops and pasture renovation.

### **Plan to Enroll Underserved and Small Producers**

#### ***Recruitment and Enrollment of Historically Underserved and Small Farms Plan Activities:***

By design, and based on OAK's existing network of farmers and cooperating partners, this project will engage small farmers and historically underserved producers through the following activities: 1) OAK staff will continue to attend regular farmer meetings held in partnership with Kentucky State University 1890's Land Grant University Extension and Historically Black College and University to share project details and encourage enrollment; 2) OAK will distribute information about the project and enrollment through University of Kentucky Extension in all 120 Kentucky counties via newsletters; 3) OAK staff and partner organizations will deliver targeted outreach to individual farmers and farmer cohort groups in Kentucky including urban farmers, refugee farmers, National Young Farmer members, Homegrown by Heroes (veteran farmer program) members and Black, Indigenous, Latinx, Asian and other farmers of color; 4) A working group of farmers that are historically underserved and small farmers participating in the project will advise on outreach strategies; 5) The project's farmer enrollment form will request

gross annual farm income to verify “small farm” status; 6) The project’s farmer enrollment form will request demographic characteristics to ensure equitable participation from historically underserved farmer groups (beginning, socially disadvantaged, veteran, and limited resource); and 7) Outreach materials and the enrollment form will be shared in Spanish and English, and Spanish translation will be provided for technical assistance and during completion of the GMF-FSAT. OAK’s network consists of 1,500 farmers engaging with programs annually with 75% operating small farms; 15% Black, Indigenous and farmers of color; 25% limited resourced farmers; 55% beginning farmers and 5% veterans.

## Measurement/Quantification, Monitoring, Reporting & Verification Plan (MMRV)

### Approach to Greenhouse Gas Benefit Quantification

The project measures and quantifies soil health and GHG emissions through soil tests, implemented practices, COMET tools and more. The project will monitor and report on greenhouse gas benefits and carbon sequestration through technical assistance provided by staff and recording of farm assessment soil health and resource use in the GFM-FSAT. And the project’s verification plan includes visual verification of implemented practices by project staff and tracking soil test results over time. See also table included in original proposal narrative “Annual Step-by-Step Farm Technical Assistance and Verification (Years 1-5) above on page 8. All aspects of the project’s MMRV strategies are detailed below in this section. As outlined in the Executive Summary, this project involves adapting the Global Farm Metric framework, developed by the Sustainable Food Trust in the United Kingdom, to create a farm sustainability assessment tool built for use in the US. This tool, the GFM-FSAT, includes several measures and indicators within 11 categories related to social, economic and environmental sustainability on farms (see table below).

Category	Category Description	Key Indicators Measured
<b>Productivity</b>	Captures how goods are produced to indicate economic sustainability	Physical output, Financial output, Farm resilience
<b>Soil</b>	Captures soil health in terms of structure, organic matter and soil microbial biodiversity	Soil: Organic matter; Structure, Biota
<b>Water</b>	Captures water quality and management	Water Source, Quality, Biota
<b>Air &amp; Climate</b>	Captures direct and indirect emissions and carbon sequestration	GHG emissions, Removals & sequestration, Air quality
<b>Energy &amp; Resource Use</b>	Identifies what energy is fueling the farm and management of non-organic materials	Energy sources and usage, Energy production, Material recycling/re-use/reduction
<b>Nutrient Management</b>	Captures nutrients in relation to water & soil quality, biodiversity, productivity, crop health.	Nutrient Inputs and outputs, Efficiency, Balance
<b>Animal Husbandry</b>	Identifies the livestock management practices and impact on animal welfare	Livestock system, Health & welfare, Feed & input efficiency
<b>Plant and Crop Health</b>	Identifies crop management and cultivation practices on the farm	Rotation practices, Pest & disease control, Crop resilience
<b>Biodiversity</b>	Indicates the abundance and diversity of natural life on the whole farm	Diversity of Planned agriculture, Landscape, Natural/wild
<b>Social Capital</b>	Captures farm interconnections to wider society (local, regional and national)	Social health, Community Engagement, Farm Structure

<b>Human Capital</b>	Measures health and wellbeing of the people working on and associated with the farm including race and gender equity	Health and wellbeing of workers, Training and capacity building, Employment equity
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OAK is the first international partner of the Sustainable Food Trust to adapt the GFM framework into a working tool outside of the United Kingdom. Currently, OAK’s US version of the GFM-FSAT is in a multi-tab spreadsheet format. To streamline data entry and processing, this project will partner with a web developer to build an online Graphic User Interface (GUI) for the GFM-FSAT. The online GFM-FSAT will improve the user experience, increase accessibility and allow results to be exported for use in farm management and technical assistance. Since GHGs are highly variable by climate, soil rainfall and past management history, the GFM-FSAT will run farm data through COMET-Farm for the most accurate modeling available or use COMET-Planner. The project will work with the developer to automate digital file exports from the GFM-FSAT to the Application Programming Interface (API) of COMET-Farm, creating a quick way to inventory the farm’s GHG emissions without requiring the farmer to enter information twice. OAK intends for the GFM-FSAT to remain open source and adaptable, based on farmer and expert feedback, and will encourage CSAF practice adoption in regions outside of this particular project.

Participating farms will fill out the GFM-FSAT as part of the on-boarding process so that OAK’s team of technical advisors are able to standardize and assess the farm’s baseline sustainability prior to prescribing CSAF practices that will benefit the farm. Each of the 11 categories within the tool contains several metrics that result in a quantitative score. Scores within each category are recorded and serve as a springboard to assess how the farm can achieve the greatest improvements through adoption of new practices. After reviewing the GFM-FSAT results and completing a farm visit, the Soil Health Specialist will use the data collected within the GFM-FSAT to run various scenarios through COMET-Planner to discuss with the farmer the approximate carbon sequestration and GHG emissions reductions possible for each climate-smart practice being considered. The Soil Health Specialist will then outline a Management Plan for implementation of climate-smart practices.

Air & Climate is one of the 11 GFM-FSAT categories and is where current on-farm GHG emissions will be estimated through integration of the GFM-FSAT with COMET-Farm. The other 10 categories of on-farm sustainability ensure that new CSAF practices do not negatively impact the farm in other ways and that environmental co-benefits of CSAF practices such as improved water quality, soil health, wildlife habitat and biodiversity are accurately measured and evaluated. For example, the adoption of a climate-smart practice may reduce GHG emissions, while negatively impacting measures within the Biodiversity category. In such cases, the farmer, Soil Health Specialist, and other technical advisors must work together to adapt the Management Plan, striving to improve outcomes in all categories and provide a standard valuation of the farm’s sustainability.

### **Approach to Monitoring of Practice Implementation**

The GFM-FSAT includes an Initial Data Collection section where the project will gather categorical information on farm acreage, farmer demographics and commodity production. GFM-FSAT results will be compiled in the tool’s online dashboard by the PCSC Project Coordinator and Research Coordinator for quick, easy and cost-effective reporting of total

number of farms, acreage, head of livestock, harvested crops and any other categorical data required for reporting to the USDA and project partners. The project anticipates enrolling 150 farms each year, impacting 26,700 acres annually.

OAK's two-person team of Soil Health Specialists will visit the 150 farms enrolled in the project each year to provide on-going technical assistance and monitor on-farm practice implementation as outlined in the farm's Management Plan. The farm visit provides important in-person opportunities for the farmer and the Soil Health Specialist to discuss successes or challenges, to make modifications to practices and to make referrals to technical assistance resources. All implemented practices will be verified and documented annually in the farm's Management Plan with notes and photos taken in-field by the Soil Health Specialist. Monitoring of implemented practices occurs prior to the project issuing the \$1,500 incentive payment to the farmer.

### **Approach to Reporting and Tracking of GHG Benefits**

As mentioned above, each farm's GHG emissions will be calculated in the Air & Climate category of the GFM-FSAT by interfacing with COMET tools. **The results of this analysis will be recorded each year as part of the farm's GFM-FSAT scoring system and exported as a stand-alone file for the individual farm.** GFM-FSAT results for all farms will be aggregated annually by the PCSC Project Coordinator and Research Coordinator to calculate GHG benefits per specific farm, GHG benefits from all project farms, an overall summary of GHG benefits by commodity type and any other customized metrics. Using the GFM-FSAT and COMET tools, the project will be able to customize GHG benefit reporting in response to requirements of project partners, academic advisors and supply chain market actors.

The project has a GHG emission reduction goal of an average 3 tonnes CO<sub>2</sub> equivalents per acre, (534 tonnes per average farm size per year of the project) equaling a total reduction of 600,000 tonnes CO<sub>2</sub> equivalents for the project. Using the project budget, a reduction of 1 metric ton of CO<sub>2</sub> equivalent costs \$7.35 (\$1 = 0.14 tonnes CO<sub>2</sub> equivalent). The estimate is based on average farm size of 178 acres and range of practices appropriate for Kentucky using initial modeling in COMET-Planner for farms in multiple counties. For example, a 178 acre farm in Bourbon county establishing silvopasture on 30 acres, improved range planting and seeding of forages on 120 acres and the establishment of a farm woodlot on 15 acres will reduce GHG emissions by an estimated 535 CO<sub>2</sub> equivalents per year.

The project will work across all commodities to provide greatest accessibility to small farmers, critical as Kentucky farms are highly diversified and smaller than the national average. Tracking GHG benefits per commodity will happen in the GFM-FSAT and the 5-year project anticipates reduction in CO<sub>2</sub> equivalents in tonnes per commodity: 250,000 pastured livestock; 100,000 corn, soybeans and small grains; 150,000 produce; and 100,000 agroforestry. The anticipated longevity of GHG benefits will extend beyond the life of the project as farm Management Plans will prescribe practices to establish woody perennials, agroforestry, woodlots and other long-term practices to the extent possible. Further, market trends are likely to continue prioritizing sustainability and farmers will have access to OAK's resources, network and partners that anticipate additional cost-share programs for climate-smart practices.



### **Approach to Verification of GHG Benefits**

To verify the impacts of climate-smart practices, this project and the GFM-FSAT require the results of proven soil health measures including soil respiration (CO<sub>2</sub> burst), active carbon (permanganate oxidizable carbon), aggregate stability (slake test) and soil organic matter (total organic matter loss on ignition).<sup>8</sup> Each farmer, with assistance from the Soil Health Specialist, will gather in-field measurements of soil health and send three soil samples for laboratory analysis. The farmer and Soil Health Specialist will review soil test lab results together annually, enter the results into the Soil category of the GFM-FSAT, compare the results to expected outcomes and appropriately adapt the written Management Plan. The suite of soil tests is rigorous, cost-effective (an estimated \$28,950 for 150 farms each year) and central to grounding GHG benefits in improved soil health. The project will pay for up to 3 soil tests per year, per enrolled farm. All soil tests will be sent to the same laboratory and OAK staff will have access to electronic results. By coupling the modeled GHG emissions from COMET tools with on-the-ground measurements of soil health, this project will achieve a fuller picture of the benefits of adopting CSAF practices on each farm. The project will use USDA’s Entity Scale Methods<sup>9</sup> when GHG benefit estimates are not available in COMET tools for specific practices.

### **Agreement to Participate in the Partnerships Network**

OAK’s Executive Director agrees to be a member of the “USDA Partnerships for Climate-Smart Commodities Learning Network” and participate in an estimated two virtual and two in-person meetings annually. Sharing in this peer forum of project discussion, learning and synthesis of scaling best practices and technology to help farmers and sustain equitable access to emerging value chains is important to OAK and will inform future USDA actions in meeting US commitments to address climate change. Required travel and time is included in the budget (this detail is in the original proposal and budget narratives).

## **Plan to Develop & Expand Markets for Climate-Smart Commodities**

### **Partnerships Designed to Market Resulting Climate-Smart Commodities**

The program will work with key partners, listed on page 1, currently serve as local food value chain coordinators, companies, processors and aggregators and are eager to source climate-smart commodities to meet GHG targets and supply chain goals, sell climate-smart branded consumer products and provide a premium or additional revenue for participating producers and landowners. Project partners have long-standing relationships with key coordinators and buyers in the marketplace; and, OAK’s successful record of supporting farmers in accessing premium markets positions the project to deliver significant gains for climate-smart value chain development. This project provides the connected framework of commodity farmers and aggregators and buyers to incentivize CSAF practices to be adopted over the long-term.

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<sup>8</sup> For moving towards farm-level and national metrics see Smith, P., Davies, C. A., Ogle, S., Zanchi, G., Bellarby, J., Bird, N., & Braimoh, A. K. (2012). Towards an integrated global framework to assess the impacts of land use and management change on soil carbon: current capability and future vision. *Global Change Biology*, 18(7), 2089-2101. And support for using active carbon to assess management see Culman, S. W., Snapp, S. S., Freeman, M. A., Schipanski, M. E., Beniston, J., Lal, R., & Wander, M. M. (2012). Permanganate oxidizable carbon reflects a processed soil fraction that is sensitive to management. *Soil Science Society of America Journal*, 76(2), 494-504.

<sup>9</sup> Eve, M., D. Pape, M. Flugge, R. Steele, D. Man, M. Riley-Gilbert, and S. Biggar, (Eds), 2014. Quantifying Greenhouse Gas Fluxes in Agriculture and Forestry: Methods for Entity-Scale Inventory. Technical Bulletin Number 1939. Office of the Chief Economist, USDA, Washington, DC. 606 pages. July 2014.

OAK will leverage subaward commitments, market linkages and advisory group feedback to elevate market opportunities for climate-smart crops with agility. Using the aggregated data reports and farm-specific scorecards from the GFM-FSAT, buyers of all sizes will be able to access climate-smart production data to inform their procurement decisions. Depending on the needs of the specific buyer or commodity market, OAK will work with farmers and marketing professionals to provide tailored data, based on all or select categories measured in the GFM-FSAT. OAK’s marketing partner, Bullhorn Creative, will design and brand an add-on label, a scorecard or other representations of climate-smart production to accompany products, based on market demands and the Climate-Smart Value Chain Advisory Committee’s guidance.

In addition to connecting producers and their climate-smart scoring with marketing resources, OAK and project partners will plan grower-buyer meetups between participating farms and buyers, like those mentioned below. OAK brings the potential for sale of climate-smart commodities during the project to large buyers like Aramark that have local sourcing commitments and urgent GHG reduction goals. Additionally, project partners include a number of aggregators sourcing from networks of farms and selling to national buyers with established climate and social goals. For example, project partner Victory Hemp Foods sells hemp products to Patagonia Provisions, Wholesome Wave, Dr. Bronners and other notable national buyers with corporate climate commitments. Four Hills Farm and Marksbury source animal welfare approved grass fed products from Kentucky farms and sell to 12 Whole Foods Markets, a retailer with strong corporate climate goals. KOFFI is a major organic feed mill distributing to 7 states and industry buyers producing organic eggs and dairy eager to meet climate goals. The partnership will pilot facilitating market linkages in Kentucky that could lead to national sales during and after the project, and will compile learnings to inform future USDA programming.

Key Partner activities to achieve climate-smart value-chain outcomes include:

Group	Frequency	Participants	Goal
<b>Climate-Smart Value Chain Advisory Committee</b>	Quarterly	Local Value Chain Development Partners, Climate-Smart Aggregator & Buyer Partners	Identify opportunities in the marketplace. Define metrics, farm data, tracking and marketing needs for various commodities.
<b>Climate-Smart Grower &amp; Buyer Meet Up</b> <i>Open to the public.</i>	Annually	Co-hosted by The Food Connection, KCARD, (KDA)	Share climate-smart impact data with buyers and promote products from enrolled farms. Market GFM-FSAT data to other aggregators and buyers.
<b>Marketing &amp; Branding focus Group</b>	Bi-monthly (Y1-Y3)	Bullhorn Creative, Value Chain Partners	Collaborate to design climate-smart verified label and messaging for a variety of commodity products.
<b>Business Development Support</b>	Ongoing, Via Referral	KCARD	Work with farms and value chain partners to refine business planning.
<b>Buyer Focus Groups</b>	Ongoing	Climate-Smart Aggregator and Buyer Partners	Aggregators and buyers of a particular commodity meet as a focus group to define marketing strategies.

Core activities for value-chain development are convening the Advisory Committee, aggregators and buyers to discuss available metrics and advantageous marketing strategies. These partners

will share valuable insights on how GFM-FSAT reports should be packaged for buyers and emerging market trends. Additionally, broad advertising and marketing of the project's climate-smart commodities will happen directly through partner aggregators and buyers. Broad marketing will occur through the following activities: social media paid ad sets and post boosts; radio ads; billboards; and the development of a buyer-facing directory where all farms and commodities verified through the project will be available for searching and sourcing.

### **Plan to Track Climate-Smart Commodities Through the Supply Chain**

The Climate-Smart Value Chain Advisory Committee will meet quarterly to identify metric needs for different climate-smart commodities and how the project can best communicate the value proposition to buyers. OAK will work with identified project partners, contractors and supporting farmers, buyers, local food value chain coordinators and marketing experts to develop a climate-smart add-on label and branding for commodities verified through the project. The climate-smart label is intended to open and expand market channels for producers and distributors, and will serve as a visible climate-smart verification for retailers and consumers. OAK will work with buyers and existing technology providers to offer complete traceability of climate-smart crops from farm to plate, ensuring integrity of practices and verification of environmental impacts. This project is lean and adaptive to market needs in response to the diverse advisors and project participants, therefore, tailored technology is yet to be decided. For the purpose of illustration, tracking could include using QR codes and blockchain technology connected to commodity labels or individual farm profiles generated by the GFM-FSAT, offering value chain actors a full dashboard of farm-level and commodity specific metrics.

### **Estimated Economic Benefits for Participating Producers Including Market Returns**

*Estimated economic benefits for participating producers* are both qualitative and quantitative. Participating producers and landowners will strive to increase on-farm resilience, improve nutrient cycling, reduce the need for off-farm inputs and increase earnings through improved management efficiencies. Farms employing verified CSAF practices will market products with their farm's climate-smart score and earn a premium, preferred-vendor status in the emerging regional value chain. Considering current market volatility for conventional products due to inflation, scarcity of inputs and fluctuating global markets, more farmers are looking to stabilize expected annual revenue and secure access to reliable markets. Ownership of GHG benefits associated with commodities will stay with the farmer until products are sold at which point GHG benefit ownership transfers to the purchaser. The project's Climate-Smart Value Chain Advisory Committee will provide feedback for drafting partnership documentation between producers and purchasers. The project estimates a 10% premium to participating producers for verified climate-smart commodities, totaling an **increase of \$5 million in sales during the project and delivering more than a 100% return on investment** based on the project budget. **The 10% premium will be passed onto value chain partners**, increasing their sales from a baseline of \$10 million (2021) actual sales. Economic benefits vary by commodity and market channel. **Specific commodity economic benefits over the 5 years of the pilot project are estimated to be \$273,000 for grass fed lamb; \$450,000 for grass fed beef; \$300,000 for CSA; \$3,250,000 for corn, soybeans and small grains; and \$1,000,000 for produce.**

### **Post Project Potential of Scaling Activities & Climate Smart Commodities**

Climate solutions must be accessible and achievable by all types of farms to be successful. This requires building lasting relationships among farmers and with technical assistance providers founded on trust and based on scientifically-proven practices. This pilot project is scalable, both within and outside of Kentucky, offering adaptable technology and a model of proven partnerships to deliver programming. Learnings from this project supporting small and historically underserved farms will inform USDA's future programming. With Kentucky's 1862 and 1890 land-grant universities serving as key partners and advisors on this pilot project, a network of extension agents from 120 Kentucky counties, field agents are well-positioned to expand the reach of technical assistance and connection to market opportunities. This extensive, embedded network of professionals will continue to support the rapid adoption of practices, ensuring equitable distribution of needed technical assistance and equitable access to a developing climate-smart value chain. Additionally, with OAK's current close partnership with Kentucky NRCS this project will continue referrals and explore additional opportunities for cost-share programs such as a Regional Conservation Partnership Program after the project to support the ongoing adoption of climate-smart practices. Finally, the GFM-FSAT is a tool built to unify assessments, providing a harmonized and standardized framework for measuring farm sustainability, based on established practice standards. While this pilot project is trialing the assessment tool in Kentucky, the tool will work on any farm in the US, and will be open-sourced, allowing for integration with other platforms and evolving technology, supporting USDA's intention to reduce transaction costs and barriers to adopt and implement climate-smart practices. Demand for climate-smart commodities will support long-term viability of the project and OAK is committed to maintaining the GFM-FSAT online as a tool for farmers and buyers.

Attachment - Benchmarks Table

		1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	
		2023 Q3	2023 Q4	2024 Q1	2024 Q2	2024 Q3	2024 Q4	2025 Q1	2025 Q2	2025 Q3	2025 Q4	2026 Q1	2026 Q2	2026 Q3	2026 Q4	2027 Q1	2027 Q2	2027 Q3	2027 Q4	2028 Q1	2028 Q2	
Administrative & Management																						
Administrative	Recruit and hire new staff: Soil Health Specialist #1, Soil Health Specialist #2, Project Coordinator Partner contracts developed and signed Invoicing documentation and templates distributed Invoice and Report				Annual Reviews				Annual Reviews					Annual Reviews			Annual Reviews				Annual Reviews	
Annual Reporting	Create project webpage		Launch with active forms				Annual Report				Annual Report			Annual Report			Annual Report				Annual Report	Final Report
Demonstrated engagement of major partners (also through other activities - how best to show?)	Partner Meeting, Technical Assistance, Outreach, Farmer Enrollment by Commodity			Partner Meeting, Technical Assistance, Outreach, Farmer Enrollment by Commodity		Partner Meeting, Technical Assistance, Outreach, Farmer Enrollment by Commodity		Partner Meeting, Technical Assistance, Outreach, Farmer Enrollment by Commodity		Partner Meeting, Technical Assistance, Outreach, Farmer Enrollment by Commodity		Partner Meeting, Technical Assistance, Outreach, Farmer Enrollment by Commodity		Partner Meeting, Technical Assistance, Outreach, Farmer Enrollment by Commodity		Partner Meeting, Technical Assistance, Outreach, Farmer Enrollment by Commodity		Partner Meeting, Technical Assistance, Outreach, Farmer Enrollment by Commodity		Partner Meeting, Technical Assistance, Outreach, Farmer Enrollment by Commodity		
Farms																						
178	Number of Producers Involved QUARTERLY		15	25	25	30	30	35	30	30	35	35	35	30	35	35	35	30	30	20	10	550
	Number of Producers Involved CUMULATIVE		15	40	65	95	125	160	190	220	255	290	325	355	390	425	460	490	520	540	550	275
	Number of underserved producers involved QUARTERLY		7.5	12.5	15	15	17.5	15	15	17.5	17.5	17.5	15	17.5	15	17.5	15	15	10	10	10	275
	Number of underserved producers involved CUMULATIVE		7.5	20	32.5	47.5	62.5	80	95	110	127.5	145	162.5	177.5	195	212.5	230	245	260	270	275	
	Number of total farm acres of farms involved QUARTERLY		2670	4450	4450	5340	5340	6230	5340	5340	6230	6230	6230	5340	6230	6230	6230	5340	5340	3560	1780	97900
	Number of total farm acres of farms involved CUMULATIVE		2670	7120	11570	16910	22250	28480	33820	39160	45390	51620	57850	63190	69420	75650	81880	87220	92560	96120	97900	
65.7	Number of total farm acres enrolled QUARTERLY		985.5	1642.5	1642.5	1971	1971	2299.5	1971	1971	2299.5	2299.5	2299.5	1971	2299.5	2299.5	2299.5	1971	1971	1314	657	36135
	Number of total farm acres enrolled CUMULATIVE		985.5	2628	4270.5	6241.5	8212.5	10512	12483	14454	16753.5	19053	21352.5	23323.5	25623	27922.5	30222	32193	34164	35478	36135	11550
	Number of head involved (livestock) QUARTERLY		840	840	840	840	840	840	840	840	840	840	840	840	840	840	840	840	840	840	840	840
	Number of head involved (livestock) CUMULATIVE		840	1365	1995	2625	3255	3885	4515	5145	5775	6405	7035	7665	8295	8925	9555	10185	10815	11445	11550	11550
	Dollars Provided to Producers: Farmers Receiving Payment for GFM-FSAT Completion (Numbers of farmers)		15	25	25	30	30	35	30	30	35	35	35	30	35	35	35	30	30	20	10	550
	Dollars Provided to Producers: Farmers Receiving Payment for GFM-FSAT Completion (\$ provided)		\$7,500.00	\$12,500.00	\$12,500.00	\$15,000.00	\$15,000.00	\$17,500.00	\$15,000.00	\$15,000.00	\$17,500.00	\$17,500.00	\$17,500.00	\$15,000.00	\$17,500.00	\$17,500.00	\$17,500.00	\$15,000.00	\$15,000.00	\$10,000.00	\$5,000.00	\$275,000.00
	Technical Assistance: Development of Climate Smart Management Plan		15	25	25	30	30	35	30	30	35	35	35	30	35	35	35	30	30	20	10	550
	Technical Assistance: Partner Coordination for Technical Assistance		5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	95
	Farms Implement Climate Smart Management Plan		30	35	35	35	35	35	35	35	35	35	35	35	35	35	35	35	35	30	20	550
	Practice Verification		0	30	35	35	35	35	35	35	35	35	35	35	35	35	35	35	35	30	20	550
	Dollars Provided to Producers: Number of Farmers Receiving Incentive Payment issued for practice (numbers of farmers)		0	30	35	35	35	35	35	35	35	35	35	35	35	35	35	35	35	30	20	550
	Dollars Provided to Producers: Number of Farmers Receiving Incentive Payment issued for practice (\$ provided)			\$66,818.18	\$77,954.55	\$77,954.55	\$66,818.18	\$66,818.18	\$77,954.55	\$77,954.55	\$66,818.18	\$77,954.55	\$77,954.55	\$66,818.18	\$77,954.55	\$77,954.55	\$77,954.55	\$66,818.18	\$66,818.18	\$44,545.45	\$1,225,000.00	
MMRV																						
GFM-FSAT Online Tool	Contract with web developer for GFM-FSAT online tool and begin work Draft user support packet for excel tool		GFM-FSAT online tool web development	GFM-FSAT online tool web development	GFM-FSAT online tool web development	GFM-FSAT online tool web development	Launch online tool for farms															
GHG Benefits (Metric Tons of CO2e Reduced or Sequestered) *GHG Benefits - Measures* includes the line items below (45-58) that will need to be reported quarterly					5,480	6,370	6,370	5,460	5,460	6,370	6,370	5,460	6,370	6,370	6,370	5,460	6,370	6,370	6,370	5,460	3,640	100700
Number of Measurement Tools Utilized		3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3
Other MMRV and supply chain traceability attributes	Buyer Focus Group and Partners with Product Aggregation inform strategies for supply chain traceability		Buyer Focus Group and Partners with Product Aggregation inform strategies for supply chain traceability	Buyer Focus Group and Partners with Product Aggregation inform strategies for supply chain traceability	Buyer Focus Group and Partners with Product Aggregation inform strategies for supply chain traceability	Buyer Focus Group and Partners with Product Aggregation inform strategies for supply chain traceability	Buyer Focus Group and Partners with Product Aggregation inform strategies for supply chain traceability	Buyer Focus Group and Partners with Product Aggregation inform strategies for supply chain traceability	Buyer Focus Group and Partners with Product Aggregation inform strategies for supply chain traceability	Buyer Focus Group and Partners with Product Aggregation inform strategies for supply chain traceability	Buyer Focus Group and Partners with Product Aggregation inform strategies for supply chain traceability	Buyer Focus Group and Partners with Product Aggregation inform strategies for supply chain traceability	Buyer Focus Group and Partners with Product Aggregation inform strategies for supply chain traceability	Buyer Focus Group and Partners with Product Aggregation inform strategies for supply chain traceability	Buyer Focus Group and Partners with Product Aggregation inform strategies for supply chain traceability	Buyer Focus Group and Partners with Product Aggregation inform strategies for supply chain traceability	Buyer Focus Group and Partners with Product Aggregation inform strategies for supply chain traceability	Buyer Focus Group and Partners with Product Aggregation inform strategies for supply chain traceability	Buyer Focus Group and Partners with Product Aggregation inform strategies for supply chain traceability	Buyer Focus Group and Partners with Product Aggregation inform strategies for supply chain traceability	Buyer Focus Group and Partners with Product Aggregation inform strategies for supply chain traceability	Buyer Focus Group and Partners with Product Aggregation inform strategies for supply chain traceability
Does not apply to OAK's project	Climate Smart Technologies Employed (NA)																					
Education & Outreach																						
Field Days	Plan schedule for project		Initial scheduling for 2024 events	Field Day 1	Field Day 2	Field Day 3	Field Day 4	Field Day 5	Field Day 6	Field Day 7 & 8	Field Day 9	Field Day 10	Field Day 11	Field Day 12 & 13	Field Day 14	Field Day 15	Field Day 16	Field Day 17	Field Day 18	Field Day 19	Field Day 20	
Workshops	Plan schedule for project		Initial scheduling for 2024 events				Workshop 1				Workshop 2			Workshop 3			Workshop 4			Workshop 5		
Farmer Peer-to-Peer group: RCSKE	Plan schedule for project		Initial scheduling for 2024 events	Call 1 & 2	Call 3	Call 4 & 5	Call 6	Call 7 & 8	Call 9	Call 10 & 11	Call 12	Call 13 & 14	Call 15	Call 16 & 17	Call 18	Call 19 & 20	Call 21	Call 22 & 23	Call 24	Call 25 & 26	Call 27	
Outreach and Recruitment	Draft outreach documents		Finalize outreach documents, accessibility check	Spanish translation outreach documents			Establish Working Group of Historically Underserved Farmers to advise on TA and outreach		OAK Conference	Industry Conference		OAK Conference	Industry Conference		OAK Conference	Industry Conference						
	enews social media		enews social media	enews social media	enews social media	enews social media	enews social media	enews social media	enews social media	enews social media	enews social media	enews social media	enews social media	enews social media	enews social media	enews social media	enews social media	enews social media	enews social media	enews social media	enews social media	enews social media
Value Chain Development																						
Other measurements of work related to marketing of commodities (see below)																						
Climate Smart Value Chain Advisory Committee Meeting		1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	20
Climate Smart Grower & Buyer Meet Up																						5
Marketing and Branding Focus Group																						9
Business Development Support (KCARD Referrals)		ongoing	ongoing	ongoing	ongoing	ongoing	ongoing	ongoing	ongoing	ongoing	ongoing	ongoing	ongoing	ongoing	ongoing	ongoing	ongoing	ongoing	ongoing	ongoing	ongoing	0
Buyer Focus Groups - commodity specific																						8
Number of new marketing channels* established																						2
Number of marketing channels* expanded																						8
Budget and Invoicing Projections																						
																						PROJECT TOTAL
		2023 Q3	2023 Q4	2024 Q1	2024 Q2	2024 Q3	2024 Q4	2025 Q1	2025 Q2	2025 Q3	2025 Q4	2026 Q1	2026 Q2	2026 Q3	2026 Q4	2027 Q1	2027 Q2	2027 Q3	2027 Q4	2028 Q1	2028 Q2	
Personnel		\$ 43,765.69	\$ 72,270.95	\$ 72,270.95	\$ 72,270.95	\$ 72,270.95	\$ 72,270.95	\$ 72,270.95	\$ 72,270.95	\$ 72,270.95	\$ 72,270.95	\$ 72,270.95	\$ 72,270.95	\$ 72,270.95	\$ 72,270.95	\$ 72,270.95	\$ 72,270.95	\$ 72,270.95	\$ 72,270.95	\$ 72,270.95	\$ 72,270.95	\$ 1,416,913.74
Fringe		\$ 10,862.24	\$ 13,898.06	\$ 13,898.06	\$ 13,898.06	\$ 13,898.06	\$ 13,898.06	\$ 13,898.06	\$ 13,898.06	\$ 13,898.06	\$ 13,898.06	\$ 13,898.06	\$ 13,898.06	\$ 13,898.06	\$ 13,898.06	\$ 13,898.06	\$ 13,898.06	\$ 13,898.06	\$ 13,898.06	\$ 13,898.06	\$ 13,898.06	\$ 274,925.38
Travel		\$ 7,431.88	\$ 7,431.88	\$ 7,431.88	\$ 7,431.88	\$ 7,431.88	\$ 7,431.88	\$ 7,431.88	\$ 7,431.88	\$ 7,431.88	\$ 7,431.88	\$ 7,431.88	\$ 7,431.88	\$ 7,431.88	\$ 7,431.88	\$ 7,431.88	\$ 7,431.88	\$ 7,431.88	\$ 7,431.88	\$ 7,431.88	\$ 7,431.88	\$ 146,637.60
Equipment		\$ 9,040.00	\$ 800.00	\$ 800.00	\$ 800.00	\$ 800.00	\$ 800.00	\$ 800.00	\$ 800.00	\$ 800.00	\$ 800.00	\$ 800.00	\$ 800.00	\$ 800.00	\$ 800.00	\$ 800.00	\$ 800.00	\$ 800.00	\$ 800.00	\$ 800.00	\$ 800.00	\$ 24,200.00
Supplies		\$ 34,600.00	\$ 34,600.00	\$ 34,600.00	\$ 34,600.00	\$ 34,600.00	\$ 34,600.00	\$ 34,600.00	\$ 34,600.00	\$ 34,600.00	\$ 34,600.00	\$ 34,600.00	\$ 34,600.00	\$ 34,600.00	\$ 34,600.00	\$ 34,600.00	\$ 34,600.00	\$ 34,600.00	\$ 34,600.00	\$ 34,600.00	\$ 34,600.00	\$ 253,297.94
Contractual		\$ 8,744.40	\$ 33,011.87	\$ 41,311.87	\$ 109,130.06	\$ 122,786.42	\$ 122,786.42	\$ 119,130.06	\$ 111,630.06	\$ 123,066.42	\$ 124,266.42	\$ 114,130.06	\$ 120,266.42	\$ 118,066.42	\$ 120,266.42	\$ 114,130.06	\$ 120,266.42	\$ 117,786.42	\$ 117,786.42	\$ 106,630.06	\$ 74,357.33	\$ 2,039,470.03
Other		\$ 11,639.98	\$ 14,731.93	\$ 14,761.93	\$ 14,761.93	\$ 11,851.93	\$ 11,851.93	\$ 11,801.93	\$ 11,801.93	\$ 13,231.93	\$ 11,851.93	\$ 11,801.93	\$ 11,851.93	\$ 13,231.93	\$ 11,851.93	\$ 11,801.93	\$ 11,801.93	\$ 12,780.72	\$ 11,851.93	\$ 11,801.93	\$ 11,297.93	\$ 250,271.44
Total Federal Funds																						

**Climate-Smart Practices and Limitations**

Climate-Smart practices under this grant shall be limited to the following practices:

<b>NRCS Practice Code</b>	<b>Practice Name</b>
327	Conservation Cover
328	Conservation Crop Rotation
331	Contour Orchard and Other Perennial Crops
340	Cover Crop
345	Residue and Tillage Management/Reduced Till
379	Forest Farming
380	Windbreak/Shelterbelt Establishment and Renovation
381	Silvopasture
386	Field Border
420	Wildlife Habitat Planting
422	Hedgerow Planting
484	Mulching
512	Pasture and Hay Planting
528	Prescribed Grazing
550	Range Planting
585	Stripcropping
590	Nutrient Management
601	Vegetative Barrier
603	Herbaceous Wind Barriers
612	Tree/Shrub Establishment

All practices applied under this grant will follow NRCS practice standards unless noted below:

<b>Practice Name</b>	<b>Alternative Practice Standards</b>



Partnerships for  
Climate-Smart  
Commodities  
Data Dictionary  
for Recipients  
February 2023  
Version 1.0

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## Overview of Reporting Requirements

Grant recipients are required to submit reports to document their performance under the *Partnerships for Climate-Smart Commodity* funding opportunity. These submissions will be required to use the Microsoft Excel workbook templates provided by USDA. The workbooks contain a series of worksheets that collect data in a standardized format to ensure data quality and allow for aggregation and summary of this information. The entire workbook must be submitted quarterly, with updates to all applicable worksheets. This guide is divided into three sections. The *Overview of Reporting Requirements* section summarizes the layout of the reporting workbook and presents the data elements included in each worksheet. It also describes additional documents that must be submitted to supplement the performance reports. The *Data Definitions* section provides descriptions and allowable response options for each data element. The guide also indicates whether each data element is required, applicable at times, or optional; as well as how frequently each data element must be updated. Finally, the *Appendices* contain practice and commodity lists that will be used for these reports. Reporting is necessary for USDA oversight of this effort. The data elements required for inclusion in the quarterly performance reports allow USDA to conduct selected audits to review whether producers are receiving federal funds from multiple sources for the same purpose; to determine whether GHG benefits from implementation of climate-smart agriculture and forestry (CSAF) practices are being estimated accurately; and for other purposes deemed appropriate by USDA.

The reporting worksheets collect information at four levels: project, partner, producer, and field. Descriptions of each level:

- Project level:** Information about activities and impacts at a whole project/aggregate level (i.e., reflecting all activities under the grant agreement). Some project-level reporting is further subdivided by commodity type or a combination of commodity and CSAF practice(s) (commodity x practice).
- Partner level:** Information about activities related to a single organization (recipient, subrecipient, contractor, or other partner) within a project.
- Producer level:** Information about individual producers who have one or more farms enrolled in a project.
- Field level:** Information about individual fields enrolled in a project.

Certain data elements are required to be reported for each producer and field enrolled in a project. In order to minimize the burden associated with data collection and to enable USDA to match data to existing records, these producer- and field-specific records must use the producer's established FSA Farm, Tract and Field IDs, and report the State and County associated with the Farm ID. Associated data entered in conjunction with these data elements, such as Producer Name, must match the data contained in the customer's Business Partner record, and the Farm Operating Plan in Business File for that Farm ID. Disclosure of this information is protected under Section 1619 of the Food, Conservation, and Energy Act of 2008 (PL 110- 246), 7 U.S.C. 8791. Additionally, Departmental Regulation 4370-001 provides USDA's policies for collecting demographic data, including race, ethnicity and gender. Providing demographic information is voluntary and at the discretion of the customer. Demographic information is used by USDA for statistical purposes only and will not be used to determine an applicant's eligibility for programs or services for which they apply.

**Note:** For purposes of this guide, "farm" refers to the operation from which climate-smart commodities are produced and may represent farms, ranches, forests or other operations. Similarly, "field" refers to the individual land units at which climate-smart practices are being implemented to produce climate-smart commodities and may represent lots, farmsteads or other units, depending on the type of operation and commodity. The use of "Farm", "Tract" and "Field" align with the FSA definitions; for example, "A field is a part of a farm that is separated from the balance of the farm by a permanent boundary, such as; fences, permanent waterways, woodlands, croplines in cases where farming practices make it probable that this cropline is not subject to change, and other similar features."

The following tables list the data elements included in each reporting worksheet, along with a brief description of each item.

### Project Summary

These data will be collected about each project. Cumulative results are reported each quarter. Report last quarter's entry if there has been no change in this quarter.

Table 1. Project Summary elements

<b>Data element name</b>	<b>Description</b>	<b>Frequency</b>
Commodity type	Type of commodity(ies) incentivized by the project	Quarterly
Commodity sales	Indicates sales of the commodity(ies) related to the project occurred this quarter	Quarterly
Farms enrolled	Indicates enrollment activities occurred this quarter	Quarterly
GHG calculation methods	Methods used to calculate greenhouse gas (GHG) benefits	Quarterly
GHG cumulative calculation	Method used to calculate cumulative GHG benefits	Quarterly
Cumulative GHG benefits	Whole project estimate of total GHG (CO <sub>2</sub> e) emission reductions	Quarterly
Cumulative carbon stock	Whole project estimate of total carbon sequestration	Quarterly
Cumulative CO <sub>2</sub> benefit	Whole project estimate of total CO <sub>2</sub> emission reductions	Quarterly
Cumulative CH <sub>4</sub> benefit	Whole project estimate of total CH <sub>4</sub> emission reductions	Quarterly
Cumulative N <sub>2</sub> O benefit	Whole project estimate of total N <sub>2</sub> O emission reductions	Quarterly
Offsets produced	Amount of carbon offsets produced by project	Quarterly
Offsets sale	Name of marketplace where carbon offsets were sold	Quarterly
Offsets price	Price of carbon in offset sales	Quarterly
Insets produced	Amount of carbon insets produced by project	Quarterly
Cost of on-farm TA	Cost of on-farm technical assistance (TA) provided to producers	Quarterly
MMRV cost	Cost of measurement, monitoring, reporting, and verification (MMRV) activities	Quarterly
GHG monitoring method	Methods used by project to monitor GHG benefits (up to 5)	Quarterly
GHG reporting method	Methods used by project to report on GHG benefits (up to 5)	Quarterly
GHG verification method	Methods used to verify GHG benefits (up to 5)	Quarterly

### Partner Activities

These data will be collected at the project level. Each row in this worksheet will represent one organization involved in the project, including the recipient and all contributing partners. A partner is any organization that is receiving project funds or providing matching contributions (funds or in-kind contributions) to the project. While the recipient must complete one row for their own organization, not all data elements apply to the recipient. These exceptions are noted in the detailed descriptions of the specific elements in the *Data Definitions* section of this guide. Data are reported cumulatively each quarter. Report last quarter's entry if there has been no change in this quarter.

Table 2. Partner Activities elements

<b>Data element name</b>	<b>Description</b>	<b>Frequency</b>
Partner ID	Unique ID for each partner	One-time
Partner name	Name of partner organization	One-time
Partner type	Type of organization	One-time
Partner POC	Partner point of contact name	As applicable
Partner POC email	Partner point of contact email	As applicable
Partnership start date	Start of partnership on project	One-time
Partnership end date	End of partnership on project	As applicable
New partnership	Indicator for partner organizations that have no prior work with the recipient	As applicable
Partner total requested	Total amount requested to date by partner from recipient	Quarterly
Total match contribution	Total amount of match contribution by partner to date	Quarterly
Total match incentives	Total amount of match contribution by partner for incentives	Quarterly
Match type	Top 3 types of match contribution by partner, other than incentives	Quarterly
Match amount	Value of match contributions by type	Quarterly
Training provided	Top 3 types of training provided to the partner through project	Quarterly
Activity by partner	Top 3 types of activities provided by this partner to producers or other partners	Quarterly
Activity cost	Approximate cost per activity type provided by partner to producers or other partners	Quarterly
Products supplied	Names of products supplied to producers as part of project activities or incentives	Quarterly
Product source	Supplier or source of products supplied to producers as part of project activities or incentives	Quarterly

### Marketing Activities

These data will be collected at the project level. Each row in this worksheet will correspond to one commodity for which the project enrolls fields and one marketing channel used to sell that commodity by the project or producers enrolled in the project. Data are reported for the current quarter and are not cumulative. If no sales of the commodity were reported during a quarter, do not complete this worksheet for that quarter.

Table 3. Marketing Activities elements

<b>Data element name</b>	<b>Description</b>	<b>Frequency</b>
Commodity type	Type of commodity incentivized by the project	Quarterly
Marketing channel type	Type of marketing channels used	Quarterly
Number of buyers	Number of buyers per marketing channel	Quarterly
Names of buyers	Names of buyers in the marketing channel	Quarterly
Marketing channel geography	Geography of marketing channel	Quarterly
Value sold	Value of commodity sold by marketing channel	Quarterly
Volume sold	Volume of commodity sold by marketing channel	Quarterly
Price premium	Price premium of commodity by marketing channel	Quarterly
Price premium to producer	Percent of price premium that goes to the producer	Quarterly
Product differentiation method	Top 3 types of product differentiation methods used	Quarterly
Marketing method	Top 3 types of marketing methods used	Quarterly
Marketing channel identification method	Top 3 ways marketing channel was identified	Quarterly
Traceability method	Top 3 types of supply chain traceability methods used	Quarterly

### Producer Enrollment

These data will be collected at the producer level about each farm enrolled in the project. In this worksheet, each row will correspond to one farm that has at least one field enrolled in the project. Data are reported when a producer first enrolls one or more fields in the project. If a producer is enrolled in the project for multiple years, review the farm characteristics each time a new contract is signed and provide any necessary updates. The quarterly submission should contain information about each farm initially enrolled in the project during that quarter and for updates to farms that have re-enrolled during that quarter, as applicable. If no farms are enrolled during that quarter, do not complete this worksheet for that quarter.

Table 4. Producer Enrollment elements

<b>Data element name</b>	<b>Description</b>	<b>Frequency</b>
Farm ID	Unique Farm ID assigned by FSA	
State or territory	State name (must match FSA farm enrollment data)	
County of residence	County name (must match FSA farm enrollment data)	
Producer data change	Indicator that producer data was updated at re-enrollment	As applicable
Producer start date	Contract start date	Enrollment
Producer name	Name of primary operator	Enrollment
Underserved status	Indicator the primary operator is considered underserved and/or a small producer	Enrollment
Total area	Total area of enrolled operation	Annual
Total crop area	Total crop area in enrolled operation enrolled	Annual
Total livestock area	Total livestock confinement, pasture and rangeland in enrolled operation	Annual
Total forest area	Total forest area in enrolled operation	Annual
Livestock type	Top 3 types of livestock on enrolled operation	Annual
Livestock head	Total livestock currently managed (by type)	Annual
Organic farm	Indicator that part of the farm is certified or transitioning organic	Annual
Organic fields	Indicator that any of the enrolled fields are certified or transitioning organic	Annual
Producer motivation	Motivation for participation	Annual
Producer outreach	Top 3 types of outreach provided to producer	Annual
CSAF experience	Indicator of prior implementation of CSAF practices at this farm	Annual
CSAF federal funds	Indicator of prior receipt of federal funds for CSAF practices	Annual
CSAF state or local funds	Indicator of prior receipt of state funds for CSAF practices	Annual
CSAF nonprofit funds	Indicator of prior receipt of nonprofit funds for CSAF practices	Annual
CSAF market incentives	Indicator of prior receipt of market incentives for CSAF practices	Annual

### Field Enrollment

These data will be collected about each field enrolled in the project. In this worksheet, each row corresponds to one field x commodity combination enrolled in the project. Generally, data are reported once for each field, at its initial enrollment. The quarterly submission should contain information about each field initially enrolled in the project during that quarter. If no fields are enrolled during that quarter, do not complete this worksheet for that quarter. If a field is enrolled for multiple years, any relevant changes, such as a new ID number or changes to the commodity or practice combinations should be entered in this worksheet during the quarter it is re-enrolled, or as applicable.

Table 5. Field Enrollment elements

<b>Data element name</b>	<b>Description</b>
Farm ID	Unique Farm ID assigned by FSA
Tract ID	Unique Tract ID assigned by FSA
Field ID	Unique Field ID assigned by FSA
State or territory of field	State name
Physical County of field	Physical county name must match FSA farm records
Prior Field ID	Previous Field ID when reconstitution of farm results in new Field IDs
Field data change	Indicator that field data has changed from initial enrollment
Contract start date	Start date of contract
Total field area	Size of enrolled field
Commodity category	Category of commodity(ies) produced
Commodity type	Type of commodity(ies) produced
Baseline yield	Average yield of commodity in 3 years prior to enrollment
Baseline yield location	Location for which baseline yield is provided
Field land use	Most common land use in field in past 3 years
Field irrigated	Most common irrigation type in field in past 3 years
Field tillage	Most common tillage in field in past 3 years
Practice past extent - farm	Extent of operation that implemented this practice prior to project enrollment
Field any CSAF practice	Indicator for prior CSAF practices in this field in past 3 years
Practice past use - this field	Indicator of prior use of this practice in this field in the past 3 years
Practice type	CSAF practice(s) that will be implemented in enrolled field (up to 7)
Practice standard	Organization that developed CSAF practice standard implemented in field
Planned practice implementation year	Year that practice is planned to be implemented
Practice extent	Area or number of animals for which practice is implemented
Follow-on questions	Follow-on questions by practice type (see Table 11)

### Farm Summary

These data will be collected about each farm enrolled in the project. In this worksheet, each row will correspond to one farm that has at least one field enrolled in the project. The quarterly submission should contain updates to any data elements that have changed for each farm enrolled in the project during that quarter. If there are no changes from the previous quarter, do not complete this worksheet for that quarter. Data are not cumulative.

Table 6. Farm Summary elements

<b>Data element name</b>	<b>Description</b>	<b>Frequency</b>
Farm ID	Unique Farm ID assigned by FSA	
State or territory	State name	
County of residence	County name	
Producer TA received	Type of technical assistance provided to producer	Quarterly
Producer incentive amount	Total financial incentive provided to the producer	Quarterly
Incentive reason	Top 4 reason(s) for financial incentives provided to producer	Quarterly
Incentive structure	Top 4 units on which financial incentives are structured	Quarterly
Incentive type	Top 4 type(s) of financial incentives provided to producer	Quarterly
Payment on enrollment	Extent of payment provided to producer upon enrollment	Quarterly
Payment on implementation	Extent of payment provided to producer upon implementation of CSAF practices	Quarterly
Payment on harvest	Extent of payment provided to producer upon harvest or slaughter	Quarterly
Payment on MMRV	Extent of payment provided to producer upon reporting or verification	Quarterly
Payment on sale	Extent of payment provided to producer upon sale of commodity	Quarterly

### Field Summary

These data will be collected about each field enrolled in the project for a commodity x practice(s) combination. In this worksheet, each row will correspond to one field x commodity x practice(s) combination enrolled in the project. Data for each field will be reported quarterly and are not cumulative. Report data for any elements that have an update in that quarter. Greenhouse gas benefit estimates must be entered upon practice completion or annually, as appropriate. If there are no changes from the previous quarter, do not complete this worksheet for that quarter. This worksheet includes a section to report the “official” estimate of GHG benefits – amounts of greenhouse gas emissions reduced and carbon sequestered – for the field. These quantities refer to the estimates that are used to calculate the project’s aggregate impact (reported in Table 1). Tables 8 and 9 are used to report alternate estimates of the field-level GHG benefits when additional methods are used to model (Table 8) or measure (Table 9) these impacts. Any field that can use COMET-Planner must submit those results, either as the official or alternate model.

Table 7. Field Summary elements

Data element name	Description	Frequency
Farm ID	Unique Farm ID assigned by FSA	
Tract ID	Unique Tract ID assigned by FSA	
Field ID	Unique Field ID assigned by FSA	
State or territory of field	State name	
County of field	County name	
Commodity type	Type of commodity produced from field	Quarterly
Practice type	Type of practice(s) incentivized in field (up to seven)	Quarterly
Date practice complete	Date that practice implementation is certified complete	Quarterly
Contract end date	End date of contract	Quarterly
MMRV assistance provided	Indicator that MMRV assistance is provided to field	Quarterly
Marketing assistance provided	Indicator that marketing assistance provided for commodity from field	Quarterly
Incentive per acre or head	Indicator that a per acre/head incentives is provided for the CSAF practice(s) on this field	Quarterly
Field commodity value	Value of commodity produced from field	Quarterly
Field commodity volume	Volume of commodity produced from field	Quarterly
Cost of implementation	Total cost of practice implementation in field	Quarterly
Cost coverage	Percent of total cost of implementation of practice covered by project incentives	Quarterly
Field GHG monitoring	Methods used to monitor GHG benefits in field (up to 3)	Quarterly
Field GHG reporting	Methods used to report on GHG benefits for field (up to 3)	Quarterly
Field GHG verification	Methods used to verify GHG benefits for field (up to 3)	Quarterly
Field GHG calculations	Methods used to calculate GHG benefits for field	Quarterly
Field official GHG calculation	Method used to calculate official GHG benefits for field	Quarterly
Field official GHG ER	Official estimate of total GHG emission reductions for field	Quarterly
Field official carbon stock	Official estimate of total carbon sequestration for field	Quarterly
Field official CO2 ER	Official estimate of total CO2 emission reductions for field	Quarterly
Field official CH4 ER	Official estimate of total CH4 emission reductions for field	Quarterly
Field official N2O ER	Official estimate of total N2O emission reductions for field	Quarterly
Field offsets produced	Amount of carbon offsets produced in field	Quarterly
Field insets produced	Amount of carbon insets produced in field	Quarterly
Other field measurements	Indicator that field data was collected for reasons other than GHG benefit estimation	Quarterly



### GHG Benefits - Alternate Modeled

If greenhouse gas benefits are modeled for the same field using multiple methods, the results for the alternate models are reported in this worksheet. The “alternate” models refer to those model results that were not used in the calculation of the project’s aggregate impact (as reported in Table 1). Any field that can use COMET-Planner must submit those results, either as the official or alternate model. These data will be collected about the modeled GHG benefits for each field x commodity x practice(s) combination. In this worksheet, each row will correspond to one field enrolled in the project. Data are not cumulative. Each quarterly submission should include information for all fields that have new modeled data. Greenhouse gas benefit estimates must be entered upon practice completion or annually, as appropriate.

Table 8. GHG Benefits – Alternate Modeled elements

<b>Data element name</b>	<b>Description</b>	<b>Frequency</b>
Farm ID	Unique Farm ID assigned by FSA	
Tract ID	Unique Tract ID assigned by FSA	
Field ID	Unique Field ID assigned by FSA	
State or territory of field	State name	
County of field	County name	
Commodity type	Type of commodity(ies) produced from the field (up to 6)	Annual
Practice type	Type of practice(s) incentivized in field (up to 7)	Annual
GHG model	Model used to calculate GHG benefits	Annual
Model start date	Start date of model run	Annual
Model end date	End date of model run	Annual
Total GHG benefits estimated	Estimate of total GHG benefits for field	Annual
Total carbon stock estimated	Estimate of total change in carbon stock for field	Annual
Total CO2 estimated	Estimate of total CO2 emission reductions for field	Annual
Total CH4 estimated	Estimate of total CH4 emission reductions for field	Annual
Total N2O estimated	Estimate of total N2O emission reductions for field	Annual

### GHG Benefits - Measured

Projects must report the results of any carbon stock or greenhouse gas emission measurements in this worksheet. These data will be collected at the field level. Each row will represent a separate measurement method used to calculate GHG benefits for a given field. Data are reported once per year of measurement and are not cumulative. Each quarterly submission should include information for any field for which there are new soil samples or new calculations of annual GHG benefits based on actual measurements.

Table 9. GHG Benefits - Measured data elements

<b>Data element name</b>	<b>Description</b>	<b>Frequency</b>
Farm ID	Unique Farm ID assigned by FSA	
Tract ID	Unique Tract ID assigned by FSA	
Field ID	Unique Field ID assigned by FSA	
State	State name	
County	County name	
GHG measurement method	Method of measurement	Annual
Lab name	Entity that conducted analysis	Annual
Measurement start date	Start date of measurements	Annual
Measurement end date	End date of measurements	Annual
Total CO2 reduction calculated	Calculation of total CO2 reduction	Annual
Total carbon stock change calculated	Calculation of change in carbon stock	Annual
Total CH4 reduction calculated	Calculation of total CH4 reduction	Annual
Total N2O reduction calculated	Calculation of total N2O reduction	Annual
Soil sample result	Numeric result from soil sample	Annual
Measurement type	Type of analysis conducted	Annual

### Additional Environmental Benefits

Projects that track additional environmental benefits (e.g., water quality improvements) from enrolled fields report results in this worksheet. These data will be collected about each field. Each row in this worksheet will correspond to an enrolled field. Data are not cumulative. Estimates of environmental benefits must be entered upon practice completion or annually, as appropriate.

Table 10. Additional Environmental Benefits elements

<b>Data element name</b>	<b>Description</b>	<b>Frequency</b>
Farm ID	Unique Farm ID assigned by FSA	
Tract ID	Unique Tract ID assigned by FSA	
Field ID	Unique Field ID assigned by FSA	
State	State name	
County	County name	
Environmental benefits	Indicator that project tracks other environmental benefits	Annual
Reduction in nitrogen loss	Indicator that project tracks reductions in nitrogen loss	Annual
Amount	Amount	Annual
Purpose	Purpose of tracking those co-benefits	Annual
Reduction in phosphorus loss	Indicator that project tracks reductions in phosphorus loss	Annual
Amount	Amount	Annual
Purpose	Purpose of tracking those co-benefits	Annual
Other water quality	Indicator that project tracks other water quality improvements	Annual
Type	Type of water quality metric being tracked	Annual
Amount	Amount	Annual
Purpose	Purpose of tracking those co-benefits	Annual
Water quantity	Indicator that project tracks reduced water use	Annual
Amount	Amount	Annual
Purpose	Purpose of tracking those co-benefits	Annual
Reduced erosion	Indicator that project tracks reductions in soil erosion	Annual
Amount	Amount	Annual
Purpose	Purpose of tracking those co-benefits	Annual
Reduced energy use	Indicator that project tracks reductions in energy use	Annual
Amount	Amount	Annual
Purpose	Purpose of tracking those co-benefits	Annual
Avoided land conversion	Indicator that project tracks reductions in land conversion	Annual
Amount	Amount	Annual
Purpose	Purpose of tracking those co-benefits	Annual
Improved wildlife habitat	Indicator that project tracks improvements in wildlife habitat	Annual
Amount	Amount	Annual
Purpose	Purpose of tracking those co-benefits	Annual

### Supplemental Data Submission

#### Project MMRV Plan

##### *Definition of MMRV elements:*

**Measurement:** Quantification of the greenhouse gas benefits (reduction or capture) using mathematical models and/or direct physical measurements in the field

**Monitoring:** Ongoing review and confirmation that the climate-smart practice has been implemented according to the agreed upon standard and documentation of any changes in the site, implementation, or GHG emissions impacts over time

**Reporting:** Documenting and sharing monitoring and measurement results with project partners, the recipient, and any third-party verification organization

**Verification:** Independent confirmation that measurement, monitoring and reporting information are complete, accurate and reliable.

Projects must submit an MMRV plan that includes details about how each of the following are addressed:

- Quantification approach, including:
  - GHG models used
  - GHG measurement plan (if applicable)
  - Approach to quantifying additional environmental benefits, if applicable (e.g., water quality, habitat)
- Verification approach:
  - Compliance criteria
  - Verification plan/methodology
- Approach to ensuring:
  - Additionality
  - Permanence
  - Leakage
  - Impacts of weather
- Plan for non-compliance

If the project is using a specific MMRV methodology or approach developed by the recipient, a project partner, or an outside organization, the project can submit documentation associated with the methodology as long as the documentation addresses each of the above categories.

If the project is tracking other environmental benefits (as reported in the *Additional Environmental Benefits* worksheet), include a description of the methodology and tools used to track and report on these benefits.

#### Field modeled GHG benefit reports

Results from any models besides COMET-Planner used to estimate GHG benefits must also be submitted as a separate report. This includes projects running COMET-Farm. The full results of any model can be submitted in the native/standard format generated by the modeling tool and must include the following Unique IDs in the report or in the file name: State, County, Farm ID, Tract ID, Field ID.

#### Field direct measurement results

For any direct physical measurements in the field, measurement results must be submitted as a separate report and must include the following Unique IDs in the report or in the file name: State, County, Farm ID, Tract ID, Field ID. Measurement results reports must include the name of the equipment used for sampling or data collection, the name of the lab that analyzed the data, and the analytical method used.

Sample report types include soil analysis reports, summarized results of portable emissions analyzers or flux towers, water quality analyses, and plant species counts. These could be collected for the purposes of determining GHG emission reductions or carbon sequestration amounts, for calibration of tools or models, for tracking other environmental benefits, or for other reasons.

## Data Descriptions

This section provides descriptions and allowable response options for each data element. The guide also indicates whether each data element is required, applicable at times, or optional; as well as how frequently each data element must be updated.

### Unique IDs

**Project ID:** Unique ID at the project level – “Award Identifying Number” shown on award documentation

**Partner ID:** Unique ID at the partner level – use EIN; if no EIN, a unique ID will be assigned for use in these reports

**State or territory of operation:** State or territory name

**County of operation:** Physical county name

**Farm ID:** Unique ID at the operation level assigned by Farm Service Agency (FSA)

**Tract ID:** Unique ID at the tract level assigned by FSA

**Field ID:** Unique ID at the field level assigned by FSA

### Project Summary

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#### Commodity type

<b>Data element name:</b> Commodity type	<b>Reporting question:</b> What climate-smart commodity types are produced by this project?
<b>Description:</b> Type of commodity incentivized by the project. These commodities include those for whom farmers are directly receiving incentives or other types of marketing support. See full list of commodity options in Appendix B. List one commodity per row.	
<b>Data type:</b> List	<b>Select multiple values:</b> No
<b>Measurement unit:</b> Category	<b>Allowed values:</b> FSA commodity list
<b>Logic:</b> None – all respond	<b>Required:</b> Yes
<b>Data collection level:</b> Project	<b>Data collection frequency:</b> Quarterly

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#### Commodity sales

<b>Data element name:</b> Commodity sales	<b>Reporting question:</b> Did project activities result in sales this quarter of the commodity(ies) produced by this project?
<b>Description:</b> Indicator of sales of commodity(ies) related to project activities. If sales are reported, complete the <i>Marketing Activities</i> worksheet (Table 3) as part of the quarterly performance report.	
<b>Data type:</b> List	<b>Select multiple values:</b> No
<b>Measurement unit:</b> Category	<b>Allowed values:</b> <ul style="list-style-type: none"> <li>• Yes</li> <li>• No</li> </ul>
<b>Logic:</b> None – all respond	<b>Required:</b> Yes
<b>Data collection level:</b> Project	<b>Data collection frequency:</b> Quarterly

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#### Farms enrolled

<b>Data element name:</b> Farms enrolled	<b>Reporting question:</b> Did the project enroll any producers or fields this quarter?
<b>Description:</b> Indicator that the project enrolled producers or fields. If enrollment activities occurred this quarter, complete the <i>Producer Enrollment</i> and <i>Field Enrollment</i> worksheets (Tables 4 and 5) as part of the quarterly performance report.	
<b>Data type:</b> List	<b>Select multiple values:</b> No
<b>Measurement unit:</b> Category	<b>Allowed values:</b> <ul style="list-style-type: none"> <li>• Yes</li> <li>• No</li> </ul>
<b>Logic:</b> None – all respond	<b>Required:</b> Yes
<b>Data collection level:</b> Project	<b>Data collection frequency:</b> Quarterly

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#### GHG calculation methods

<b>Data element name:</b> GHG calculation methods	<b>Reporting question:</b> What methods is the project using to calculate GHG benefits?
<b>Description:</b> List the way(s) that GHG benefits are being measured and calculated by the project this quarter.	
<b>Data type:</b> List	<b>Select multiple values:</b> No
<b>Measurement unit:</b> Category	<b>Allowed values:</b> <ul style="list-style-type: none"> <li>• Models</li> <li>• Direct field measurements</li> <li>• Both</li> </ul>
<b>Logic:</b> None – all respond	<b>Required:</b> Yes
<b>Data collection level:</b> Project	<b>Data collection frequency:</b> Quarterly

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**GHG cumulative calculation**


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<b>Data element name:</b> GHG cumulative calculation	<b>Reporting question:</b> What method(s) was used to calculate the total cumulative GHG benefits reported here?
<b>Description:</b> List the method(s) that was used to calculate the total cumulative GHG benefits reported by the project this quarter.	
<b>Data type:</b> List	<b>Select multiple values:</b> No
<b>Measurement unit:</b> Category	<b>Allowed values:</b> <ul style="list-style-type: none"> <li>• Models</li> <li>• Direct field measurements</li> <li>• Both</li> </ul>
<b>Logic:</b> None – all respond	<b>Required:</b> Yes
<b>Data collection level:</b> Project	<b>Data collection frequency:</b> Quarterly

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**Cumulative GHG benefits**


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<b>Data element name:</b> Cumulative GHG benefits	<b>Reporting question:</b> What are the project's estimated total GHG emission reductions (CO <sub>2</sub> eq) to date?
<b>Description:</b> Total cumulative estimated greenhouse gas emission reductions from practice implementation. This is updated quarterly. If there are no changes, enter the same number as the previous quarter.	
<b>Data type:</b> Decimal	<b>Select multiple values:</b> No
<b>Measurement unit:</b> Metric tons CO <sub>2</sub> eq	<b>Allowed values:</b> 0-10,000,000
<b>Logic:</b> None – all respond	<b>Required:</b> Yes
<b>Data collection level:</b> Project	<b>Data collection frequency:</b> Quarterly

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**Cumulative carbon stock**


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<b>Data element name:</b> Cumulative carbon stock	<b>Reporting question:</b> How much carbon has the project sequestered to date?
<b>Description:</b> Estimated total cumulative change in carbon stock based on practice implementation. This is updated quarterly. If there are no changes, enter the same numbers as the previous quarter. Conversion rate is one ton of carbon = 3.67 tons of CO <sub>2</sub> eq.	
<b>Data type:</b> Decimal	<b>Select multiple values:</b> No
<b>Measurement unit:</b> Metric tons CO <sub>2</sub> eq	<b>Allowed values:</b> 0-10,000,000
<b>Logic:</b> None – all respond	<b>Required:</b> Yes
<b>Data collection level:</b> Project	<b>Data collection frequency:</b> Quarterly

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**Cumulative CO<sub>2</sub> benefit**


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<b>Data element name:</b> Cumulative CO <sub>2</sub> benefit	<b>Reporting question:</b> What are the project's estimated total cumulative CO <sub>2</sub> emission reductions to date?
<b>Description:</b> Estimated total cumulative carbon dioxide emission reductions based on practice implementation. This is updated quarterly. If there are no changes, enter the same number as the previous quarter.	
<b>Data type:</b> Decimal	<b>Select multiple values:</b> No
<b>Measurement unit:</b> Metric tons CO <sub>2</sub>	<b>Allowed values:</b> 0-10,000,000
<b>Logic:</b> None – all respond	<b>Required:</b> Yes
<b>Data collection level:</b> Project	<b>Data collection frequency:</b> Quarterly

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**Cumulative CH<sub>4</sub> benefit**


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<b>Data element name:</b> Cumulative CH <sub>4</sub> benefit	<b>Reporting question:</b> What are the project's estimated total CH <sub>4</sub> emission reductions to date?
<b>Description:</b> Estimated total cumulative methane reduction based on practice implementation. This is updated quarterly. If there are no changes, enter the same numbers as the previous quarter. Conversion rate is one ton of CH <sub>4</sub> = 25 tons of CO <sub>2</sub> eq.	
<b>Data type:</b> Decimal	<b>Select multiple values:</b> No
<b>Measurement unit:</b> Metric tons CH <sub>4</sub> reduced in CO <sub>2</sub> eq	<b>Allowed values:</b> 0-10,000,000
<b>Logic:</b> None – all respond	<b>Required:</b> Yes
<b>Data collection level:</b> Project	<b>Data collection frequency:</b> Quarterly

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**Cumulative N2O benefit**


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<b>Data element name:</b> Cumulative N2O benefit	<b>Reporting question:</b> What are the project's estimated total N2O emission reductions to date?
<b>Description:</b> Estimated total cumulative nitrous oxide reduction based on practice implementation. This is updated quarterly. If there are no updated numbers enter the same number as the previous quarter. Conversion rate is one ton of N <sub>2</sub> O = 298 tons of CO <sub>2</sub> eq.	
<b>Data type:</b> Decimal	<b>Select multiple values:</b> No
<b>Measurement unit:</b> Metric tons N2O reduced in CO <sub>2</sub> eq	<b>Allowed values:</b> 0-10,000,000
<b>Logic:</b> None – all respond	<b>Required:</b> Yes
<b>Data collection level:</b> Project	<b>Data collection frequency:</b> Quarterly

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**Offsets produced**


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<b>Data element name:</b> Offsets produced	<b>Reporting question:</b> How many carbon offsets have been produced in the project?
<b>Description:</b> Total carbon offsets produced by enrolled project fields during the quarter. Offsets are defined as having been verified and certified using an accepted standard and sold into the carbon marketplace.	
<b>Data type:</b> Decimal	<b>Select multiple values:</b> No
<b>Measurement unit:</b> Metric tons CO <sub>2</sub> eq	<b>Allowed values:</b> 0-10,000,000
<b>Logic:</b> None – all respond	<b>Required:</b> Yes
<b>Data collection level:</b> Project	<b>Data collection frequency:</b> Quarterly

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**Offsets sale**


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<b>Data element name:</b> Offsets sale	<b>Reporting question:</b> To what marketplace(s) were carbon offsets sold?
<b>Description:</b> Marketplaces to which carbon offsets produced by enrolled project fields were sold. Offsets are defined as having been verified and certified using an accepted standard and sold into the carbon marketplace. List each marketplace name. Separate names with commas.	
<b>Data type:</b> Text	<b>Select multiple values:</b> NA
<b>Measurement unit:</b> Name	<b>Allowed values:</b> Text
<b>Logic:</b> Respond if >0 to 'Offsets produced'	<b>Required:</b> Yes
<b>Data collection level:</b> Project	<b>Data collection frequency:</b> Quarterly

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**Offsets price**


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<b>Data element name:</b> Offsets price	<b>Reporting question:</b> What was the average price of carbon received for offsets?
<b>Description:</b> Average price per metric ton paid for carbon offsets produced by enrolled project fields. Offsets are defined as having been verified and certified using an accepted standard and sold into the carbon marketplace.	
<b>Data type:</b> Decimal	<b>Select multiple values:</b> No
<b>Measurement unit:</b> Dollars per metric ton	<b>Allowed values:</b> 0-500
<b>Logic:</b> Respond if >0 to 'Offsets produced'	<b>Required:</b> Yes
<b>Data collection level:</b> Project	<b>Data collection frequency:</b> Quarterly

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**Insets produced**


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<b>Data element name:</b> Insets produced	<b>Reporting question:</b> How many carbon insets have been produced in the project?
<b>Description:</b> Total carbon insets produced by enrolled fields during the quarter. Insets are defined as having been verified and certified using an accepted standard and accounted for within Scope 3 emissions for a firm.	
<b>Data type:</b> Decimal	<b>Select multiple values:</b> No
<b>Measurement unit:</b> Metric tons CO <sub>2</sub> eq	<b>Allowed values:</b> 0-10,000,000
<b>Logic:</b> None – all respond	<b>Required:</b> Yes
<b>Data collection level:</b> Project	<b>Data collection frequency:</b> Quarterly

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**Cost of on-farm TA**


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<b>Data element name:</b> Cost of on-farm TA	<b>Reporting question:</b> What is the total amount that has been spent to provide on-farm TA?
<b>Description:</b> Total cost of any field- or practice-specific technical assistance provided by the project (by recipient or partners) to any producers. This is updated quarterly. If there are no changes, enter the same number as the previous quarter.	
<b>Data type:</b> Decimal	<b>Select multiple values:</b> No
<b>Measurement unit:</b> Dollars	<b>Allowed values:</b> \$0-\$50,000,000
<b>Logic:</b> None – all respond	<b>Required:</b> Yes
<b>Data collection level:</b> Project	<b>Data collection frequency:</b> Quarterly

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**MMRV cost**


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<b>Data element name:</b> MMRV cost	<b>Reporting question:</b> What is the total amount that has been spent on MMRV activities?
<b>Description:</b> Total cost of all MMRV activities paid for by the project (recipient or partners). MMRV components are defined as measurement (calculations or estimations of GHG emissions), monitoring (ongoing review and confirmation that the climate-smart practices have been implemented according to the agreed upon standard and documentation of any changes in the site, implementation, or GHG emissions impacts over time), reporting (documenting and sharing monitoring and measurement results with project partners, the recipient, and any third-party verification organization), and verification (independent confirmation that measurement, monitoring and reporting information are complete, accurate and reliable). This is updated quarterly. If there are no changes, enter the same number as the previous quarter.	
<b>Data type:</b> Decimal	<b>Select multiple values:</b> No
<b>Measurement unit:</b> Dollars	<b>Allowed values:</b> \$0-\$50,000,000
<b>Logic:</b> None – all respond	<b>Required:</b> Yes
<b>Data collection level:</b> Project	<b>Data collection frequency:</b> Quarterly

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**GHG monitoring method**


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<b>Data element name:</b> GHG monitoring 1-5	<b>Reporting question:</b> How did the project monitor GHG benefits?
<b>Description:</b> Up to the five most common forms of monitoring GHG benefits used this quarter as part of MMRV requirements. Monitoring is defined as ongoing review and confirmation that the climate-smart practice has been implemented according to the agreed upon standard and documentation of any changes in the site, implementation, or GHG emissions impacts over time. Include up to 5 methods, based on which methods are most commonly used for this project. The worksheet provides five columns with a drop-down list of the allowed values. Choose one value for each column. If fewer than 5 GHG monitoring methods are used, leave unnecessary columns blank. If "other" is chosen, use the additional column to enter other GHG monitoring methods as free text.	
<b>Data type:</b> List	<b>Select multiple values:</b> No
<b>Measurement unit:</b> Category	<b>Allowed values:</b> <ul style="list-style-type: none"> <li>• Drones</li> <li>• Ground-level photos and videos</li> <li>• On-farm visit</li> <li>• Plot-based sampling</li> <li>• Producer records or attestation</li> <li>• Satellite monitoring or remote sensing</li> <li>• Soil metagenomics</li> <li>• Soil sensors</li> <li>• Water sensors</li> <li>• Other (specify)</li> </ul>
<b>Logic:</b> None – all respond	<b>Required:</b> Yes
<b>Data collection level:</b> Project	<b>Data collection frequency:</b> Quarterly

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**GHG reporting method**


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**Data element name:** GHG reporting 1-5**Reporting question:** How did the project track and report implementation of practices to reduce GHG emissions?

**Description:** Up to the five most common forms of tracking and reporting on practice implementation used this year as part of MMRV requirements. Reporting is defined as documenting and sharing monitoring and measurement results with project partners, the recipient, and any third-party verification organization. Include up to 5 methods, based on which methods are most commonly used for this project. The worksheet provides five columns with a drop-down list of the allowed values. Choose one value for each column. If fewer than 5 GHG reporting methods are used, leave unnecessary columns blank. If "other" is chosen, use the additional column to enter other GHG reporting methods as free text.

**Data type:** List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- Automated devices
- Email
- Mobile app
- Paper
- Third-party actors
- Website
- Other (specify)

**Logic:** None – all respond**Required:** Yes**Data collection level:** Project**Data collection frequency:** Quarterly

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**GHG verification method**


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**Data element name:** GHG verification method 1-5**Reporting question:** How did the project verify implementation of practices to reduce GHG emissions?

**Description:** Up to the five most common forms of verifying practice implementation used this year as part of MMRV requirements. Verification is defined as independent confirmation that measurement, monitoring and reporting information are complete, accurate and reliable. Include up to 5 methods, based on which methods are most commonly used for this project. The worksheet provides five columns with a drop-down list of the allowed values. Choose one value for each column. If fewer than 5 GHG verification methods are used, leave unnecessary columns blank. If "other" is chosen, use the additional column to enter other GHG verification methods as free text.

**Data type:** List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- Artificial intelligence
- Audit by recipient
- Computer modeling
- Photos
- Record audit
- Satellite imagery
- Site or field visit
- Third-party audit
- Other (specify)

**Logic:** None – all respond**Required:** Yes**Data collection level:** Project**Data collection frequency:** Quarterly

## Partner Activities

### Unique IDs

Partner ID	Unique Project ID for each partner
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### Partner name

<b>Data element name:</b> Name of partner organization	<b>Reporting question:</b> What is the official name of the recipient or partner organization?
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**Description:** Legal name of recipient or partner organization

**Data type:** Text

**Select multiple values:** NA

**Measurement unit:** NA

**Allowed values:** Text

**Logic:** None – all respond

**Required:** Yes

**Data collection level:** Partner

**Data collection frequency:** Partnership initiation

### Partner type

<b>Data element name:</b> Type of partner organization	<b>Reporting question:</b> What type of organization is this?
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**Description:** Legal/financial structure of recipient or partner organization

**Data type:** List

**Select multiple values:** No

**Measurement unit:** Category

**Allowed values:**

- Commodity groups (501c5)
- For-profit
- Individual
- Nonprofit
- State or local agency
- Tribal agency
- University

**Logic:** None – all respond

**Required:** Yes

**Data collection level:** Partner

**Data collection frequency:** Partnership initiation

### Partner POC

<b>Data element name:</b> Partner POC	<b>Reporting question:</b> Who is the point of contact for this project at the recipient or partner organization?
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**Description:** Name of a point of contact for the recipient or partner organization

**Data type:** Text

**Select multiple values:** NA

**Measurement unit:** NA

**Allowed values:** Text

**Logic:** None – all respond

**Required:** Yes

**Data collection level:** Partner

**Data collection frequency:** Partnership initiation; update as necessary

### Partner POC email

<b>Data element name:</b> Partner POC email	<b>Reporting question:</b> What is the point of contact's email address?
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**Description:** Email of the point of contact for the recipient or partner organization

**Data type:** Text

**Select multiple values:** NA

**Measurement unit:** NA

**Allowed values:** Text

**Logic:** None – all respond

**Required:** Yes

**Data collection level:** Partner

**Data collection frequency:** Partnership initiation; update as necessary

**Partnership start date**

<b>Data element name:</b> Partnership start date	<b>Reporting question:</b> When did the partnership start?
<b>Description:</b> Date that the partner organization and the recipient began formally partnering on the project	
<b>Data type:</b> Date	<b>Select multiple values:</b> NA
<b>Measurement unit:</b> MM/DD/YYYY	<b>Allowed values:</b> 01/01/2023 – 12/31/2030
<b>Logic:</b> No response for recipient	<b>Required:</b> Yes
<b>Data collection level:</b> Partner	<b>Data collection frequency:</b> Partnership initiation

**Partnership end date**

<b>Data element name:</b> Partnership end date	<b>Reporting question:</b> When did the partnership end?
<b>Description:</b> Date that the partner organization and the recipient stopped formally partnering on the project	
<b>Data type:</b> Date	<b>Select multiple values:</b> NA
<b>Measurement unit:</b> MM/DD/YYYY	<b>Allowed values:</b> 01/01/2023 – 12/31/2030
<b>Logic:</b> No response for recipient	<b>Required:</b> Yes
<b>Data collection level:</b> Partner	<b>Data collection frequency:</b> Partnership end quarter

**New partnership**

<b>Data element name:</b> New partnership	<b>Reporting question:</b> Is this a new partnership?
<b>Description:</b> A new partnership means that the recipient and the partner organization have not had a formal working relationship (under contract or on a grant) prior to the start of the project.	
<b>Data type:</b> List	<b>Select multiple values:</b> No
<b>Measurement unit:</b> Category	<b>Allowed values:</b> <ul style="list-style-type: none"> <li>• Yes</li> <li>• No</li> <li>• I don't know</li> </ul>
<b>Logic:</b> No response for recipient	<b>Required:</b> Yes
<b>Data collection level:</b> Partner	<b>Data collection frequency:</b> Partnership initiation

**Partner total requested**

<b>Data element name:</b> Partner total requested	<b>Reporting question:</b> What is the total amount of funding the partner has requested to date from this project?
<b>Description:</b> Cumulative (total) amount of funds that the partner has requested reimbursement for from the recipient from the start of the partnership to the end of the reporting quarter. For each quarter's data entry, the value must be the sum of all previous entries plus the amount of funds requested in the reporting quarter. If there are no changes, report the value from the previous quarter.	
<b>Data type:</b> Decimal	<b>Select multiple values:</b> NA
<b>Measurement unit:</b> Dollars	<b>Allowed values:</b> \$0-\$100,000,000
<b>Logic:</b> No response for recipient	<b>Required:</b> Yes
<b>Data collection level:</b> Partner	<b>Data collection frequency:</b> Quarterly

---

**Total match contribution**


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**Data element name:** Total match contribution**Reporting question:** What is the total match value the organization has contributed to the project to date?

**Description:** Cumulative (total) value of funds and in-kind contributions (e.g., staff time, inputs, equipment rental, marketing support) that the partner has provided as a project match contribution from the start of the partnership to the end of the reporting quarter. For each quarter's data entry, the value must be the sum of all previous entries plus match contributions in the reporting quarter. If there are no changes, report the value from the previous quarter.

**Data type:** Decimal**Select multiple values:** NA**Measurement unit:** Dollars**Allowed values:** \$0-\$100,000,000**Logic:** None – all respond**Required:** Yes**Data collection level:** Partner**Data collection frequency:** Quarterly

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**Total match incentives**


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**Data element name:** Total match incentives**Reporting question:** What is the total value of match provided by this organization for producer incentives?

**Description:** Cumulative (total) value of funds for incentive payments directly to producers that the partner has provided as a project match contribution from the start of the partnership to the end of the reporting quarter. For each quarter's data entry, the value must be the sum of all previous entries plus match incentives in the reporting quarter. If there are no changes, report the value from the previous quarter.

**Data type:** Decimal**Select multiple values:** NA**Measurement unit:** Dollars**Allowed values:** \$0-\$100,000,000**Logic:** None – all respond**Required:** Yes**Data collection level:** Partner**Data collection frequency:** Quarterly

---

**Match type**


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**Data element name:** Match type 1-3**Reporting question:** What types of match contributions has the organization provided to the project?

**Description:** Types of match contributions *other than incentives* provided directly to producers by the organization from the start of the partnership to the end of the reporting quarter. Enter up to the top three (in dollar value) types of match contributions provided. In-kind staff time could be used for technical assistance, marketing assistance, or other support to producers. Production inputs include seed, fertilizer, pesticides, equipment and other inputs for use in the field. The worksheet provides three columns with a drop-down list of the allowed values. Choose one value for each column. If fewer than 3 match types are used, leave unnecessary columns blank. If "other" is chosen, use the additional column to enter other match types as free text.

**Data type:** List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- Equipment rental or use
- In-kind staff time
- Production inputs (reduced cost or free)
- Program income
- Software
- Other (specify)

**Logic:** None – all respond**Required:** Yes**Data collection level:** Partner**Data collection frequency:** Quarterly

---

**Match amount**


---

**Data element name:** Match amount 1-3**Reporting question:** What is the value of the match contributions the organization provided to the project?

**Description:** Cumulative (total) value of funds for each match type that the organization has provided as a project match contribution from the start of the partnership to the end of the reporting quarter. Enter amounts for up to the top three (in dollar value) match types. The worksheet provides three columns for this data element. Enter one value for each column. If fewer than 3 match types are used, leave unnecessary columns blank.

**Data type:** Decimal**Select multiple values:** NA**Measurement unit:** Dollars**Allowed values:** \$0-\$100,000,000**Logic:** None – all respond**Required:** Yes**Data collection level:** Partner**Data collection frequency:** Quarterly

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**Training type provided**


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**Data element name:** Training type 1-3 provided**Reporting question:** What types of training has the organization provided to project partners?

**Description:** Types of training provided to the project partner as a result of participating in the project during the past quarter. Training can come from the recipient, a project partner organization (including other divisions of their own organization, or an outside organization). Enter up to the top three (in dollar value) types of partner training provided. The worksheet provides three columns with a drop-down list of the allowed values. Choose one value for each column. If fewer than 3 training types are used, leave unnecessary columns blank. If “other” is chosen, use the additional column to enter other training types as free text.

**Data type:** List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- Data collection
- Grant reporting
- Marketing opportunities
- Providing financial assistance
- Providing technical assistance
- Writing producer contracts
- Other (specify)

**Logic:** None – all respond**Required:** Yes**Data collection level:** Partner**Data collection frequency:** Quarterly

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**Activity by partner**


---

**Data element name:** Activity 1-3 by partner**Reporting question:** What types of activities has the organization provided to the project?

**Description:** Types of activities that the recipient or partner organization has provided during the reporting quarter. Enter up to the top three (in dollar value) types of activities undertaken. The worksheet provides three columns with a drop-down list of the allowed values. Choose one value for each column. If fewer than 3 activity types are used, leave unnecessary columns blank. If “other” is chosen, use the additional column to enter other activity types as free text.

**Data type:** List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- Marketing support
- MMRV support
- Producer outreach for enrollment
- Technical assistance to producers
- Training to other partner organizations
- Other (specify)

**Logic:** None – all respond**Required:** Yes**Data collection level:** Partner**Data collection frequency:** Quarterly

---

**Activity cost**


---

**Data element name:** Activity cost 1-3**Reporting question:** What is the value of the activities this organization has provided to the project?

**Description:** Cumulative (total) cost of each activity type that the organization has undertaken or offered from the start of the partnership to the end of the reporting quarter. Enter amounts for up to the top three (in dollar value) activity types. The worksheet provides three columns for this data element. Enter one value for each column. If fewer than 3 activity types are provided, leave unnecessary columns blank.

**Data type:** Decimal**Select multiple values:** NA**Measurement unit:** Dollars**Allowed values:** \$0-\$100,000,000**Logic:** None – all respond**Required:** Yes**Data collection level:** Partner**Data collection frequency:** Quarterly

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**Products supplied**


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**Data element name:** Products supplied**Reporting question:** What products or supplies were provided to enrolled fields?

**Description:** Name(s) of products supplied to enrolled producers as incentives or matching contributions. Enter the name of each product, including its brand. Separate each product name with a comma. If no products or supplies were provided by the organization, leave the column blank.

**Data type:** Text**Select multiple values:** NA**Measurement unit:** Name**Allowed values:** Text**Logic:** None – all respond**Required:** Yes**Data collection level:** Partner**Data collection frequency:** Quarterly

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**Product source**


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**Data element name:** Product source**Reporting question:** Which companies provided the supplies?

**Description:** Name of firm or company from which supplies were obtained.

**Data type:** Text**Select multiple values:** NA**Measurement unit:** Name**Allowed values:** Text**Logic:** Respond if text entered for 'Products supplied'**Required:** Yes**Data collection level:** Partner**Data collection frequency:** Quarterly

## Marketing Activities

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### Commodity type

<b>Data element name:</b> Commodity type	<b>Reporting question:</b> What type of commodity is produced by the farmers enrolled in this project?
<b>Description:</b> List a single commodity produced or marketed through incentives from this project. If multiple commodities are produced by the project, use additional rows of the worksheet to report each commodity. Use the FSA commodity list in Appendix B and choose the commodity from the list.	
<b>Data type:</b> List	<b>Select multiple values:</b> No
<b>Measurement unit:</b> Category	<b>Allowed values:</b> FSA commodity list
<b>Logic:</b> None – all respond	<b>Required:</b> Yes
<b>Data collection level:</b> Project	<b>Data collection frequency:</b> Quarterly

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### Marketing channel type

<b>Data element name:</b> Marketing channel type	<b>Reporting question:</b> What type of marketing channel is used to sell this commodity?
<b>Description:</b> List a single type of marketing channel used to sell the commodity produced by farmers enrolled in the project. If a single commodity is marketed through multiple channels, use additional rows of the worksheet to report each combination of commodity and marketing channel. If “other” is chosen, use the additional column to enter the other marketing channel type(s) as free text.	
<b>Data type:</b> List	<b>Select multiple values:</b> No
<b>Measurement unit:</b> Category	<b>Allowed values:</b> <ul style="list-style-type: none"> <li>• Agricultural marketing board</li> <li>• Biorefinery</li> <li>• Commodity broker</li> <li>• Direct to consumer</li> <li>• Direct to institution</li> <li>• Direct to restaurant</li> <li>• Distributor (including grain elevators)</li> <li>• Food hub or cooperative</li> <li>• Food processor</li> <li>• Non-food byproducts processor</li> <li>• Retailer</li> <li>• USDA</li> <li>• Other (specify)</li> </ul>
<b>Logic:</b> None – all respond	<b>Required:</b> Yes
<b>Data collection level:</b> Project	<b>Data collection frequency:</b> Quarterly

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### Number of buyers

<b>Data element name:</b> Number of buyers	<b>Reporting question:</b> How many buyers are there in this marketing channel?
<b>Description:</b> List the number of individual firms or buyers in this marketing channel.	
<b>Data type:</b> Integer	<b>Select multiple values:</b> No
<b>Measurement unit:</b> Count	<b>Allowed values:</b> 1-500
<b>Logic:</b> None – all respond	<b>Required:</b> Yes
<b>Data collection level:</b> Project	<b>Data collection frequency:</b> Quarterly

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**Names of buyers**

<b>Data element name:</b> Names of buyers	<b>Reporting question:</b> What are the names of all of the buyers in this marketing channel?
<b>Description:</b> Provide the names of all buyers in this marketing channel. Separate each name with a comma.	
<b>Data type:</b> Text	<b>Select multiple values:</b> NA
<b>Measurement unit:</b> Name	<b>Allowed values:</b> Text
<b>Logic:</b> None – all respond	<b>Required:</b> Yes
<b>Data collection level:</b> Project	<b>Data collection frequency:</b> Quarterly

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**Marketing channel geography**

<b>Data element name:</b> Marketing channel geography	<b>Reporting question:</b> What is the primary geography of the marketing channel?
<b>Description:</b> The primary geography of the type of marketing channel. Primary geography means the scale at which most of the activity of buying and selling happens. Local means within a single state or directly neighboring states. Regional means within a five-to-ten state area. National means across the United States. International means specific locations outside of the United States. Global means across the world or not to a specific international location.	
<b>Data type:</b> List	<b>Select multiple values:</b> No
<b>Measurement unit:</b> Category	<b>Allowed values:</b> <ul style="list-style-type: none"> <li>• Local</li> <li>• Regional</li> <li>• National</li> <li>• Global</li> </ul>
<b>Logic:</b> None – all respond	<b>Required:</b> Yes
<b>Data collection level:</b> Project	<b>Data collection frequency:</b> Quarterly

---

**Value sold**

<b>Data element name:</b> Value sold	<b>Reporting question:</b> What is the value of the commodity sold in this marketing channel?
<b>Description:</b> The dollar value of the commodity sold in this marketing channel this quarter (non-cumulative).	
<b>Data type:</b> Decimal	<b>Select multiple values:</b> No
<b>Measurement unit:</b> Dollars	<b>Allowed values:</b> \$1-\$100,000,000
<b>Logic:</b> None – all respond	<b>Required:</b> Yes
<b>Data collection level:</b> Project	<b>Data collection frequency:</b> Quarterly

---

**Volume sold**

<b>Data element name:</b> Volume sold	<b>Reporting question:</b> What is the volume of the commodity sold in this marketing channel?
<b>Description:</b> The volume of the commodity sold in this marketing channel this quarter (non-cumulative).	
<b>Data type:</b> Decimal	<b>Select multiple values:</b> No
<b>Measurement unit:</b> Number	<b>Allowed values:</b> 1-100,000,000
<b>Logic:</b> None – all respond	<b>Required:</b> Yes
<b>Data collection level:</b> Project	<b>Data collection frequency:</b> Quarterly

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**Volume sold unit**


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**Data element name:** Volume sold unit**Reporting question:** What is the unit of volume?**Description:** The unit associated with the volume of the commodity sold in the marketing channel. If “other” is chosen, use the additional column to enter the appropriate unit as free text.**Data type:** List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- Bales (500 pounds)
- Bushels
- Carcass pounds
- Gallons
- Kilograms
- Linear board feet
- Liveweight pounds
- Metric tons
- Pounds
- Short tons
- Other (specify)

**Logic:** None – all respond**Required:** Yes**Data collection level:** Project**Data collection frequency:** Quarterly

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**Price premium**


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**Data element name:** Price premium**Reporting question:** What price premium is received for the commodity sold in this marketing channel?**Description:** The price premium received for the commodity sold in this marketing channel this quarter. Price premium is the amount received above a ‘business as usual’ price.**Data type:** Decimal**Select multiple values:** No**Measurement unit:** Dollars**Allowed values:** \$0.01-\$10,000**Logic:** None – all respond**Required:** Yes**Data collection level:** Project**Data collection frequency:** Quarterly

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**Price premium unit**


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**Data element name:** Price premium unit**Reporting question:** What is the unit for the price premium?**Description:** The unit associated with the price premium for the commodity sold in the marketing channel. If “other” is chosen, use the additional column to enter the appropriate unit as free text.**Data type:** List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- Per bale (500 pounds)
- Per bushel
- Per carcass pound
- Per gallon
- Per kilogram
- Per linear board foot
- Per live pound
- Per metric ton
- Per ounce
- Per short ton
- Other (specify)

**Logic:** None – all respond**Required:** Yes**Data collection level:** Project**Data collection frequency:** Quarterly

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**Price premium to producer**


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**Data element name:** Price premium to producer

**Reporting question:** What percent of the price premium is provided to the producer for the commodity sold in this marketing channel?

**Description:** The percent of the price premium provided to the producer for the commodity sold in this marketing channel this quarter. Price premium is the amount received above a 'business as usual' price.

**Data type:** Decimal

**Select multiple values:** No

**Measurement unit:** Percent

**Allowed values:** 0-100

**Logic:** None – all respond

**Required:** Yes

**Data collection level:** Project

**Data collection frequency:** Quarterly

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**Product differentiation method**


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**Data element name:** Product differentiation method 1-3

**Reporting question:** What methods are used to differentiate climate-smart commodities in this marketing channel?

**Description:** Provide the methods used to differentiate the climate-smart commodity in this market channel. Product differentiation methods are ways to distinguish or differentiate the climate-smart commodity in the marketplace. Include up to 3 methods, based on which methods are most commonly used for this project. The worksheet provides three columns with a drop-down list of the allowed values. Choose one value for each column. If fewer than 3 product differentiation methods are used, leave unnecessary columns blank. If "other" is chosen, use the additional column to enter other product differentiation methods as free text.

**Data type:** List

**Select multiple values:** No

**Measurement unit:** Category

**Allowed values:**

- Certification/verification for internal insetting
- Farm certification
- Label or badge used on packaging or marketing
- Third party certification/verification
- Trademark
- Other (specify)

**Logic:** None – all respond

**Required:** Yes

**Data collection level:** Project

**Data collection frequency:** Quarterly

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**Marketing method**


---

**Data element name:** Marketing method 1-3

**Reporting question:** What methods are used to market climate-smart commodities in this marketing channel?

**Description:** Provide the method(s) used to market this commodity in this market channel. Marketing method is the way that potential buyers of the climate-smart commodity are engaged by the project partners as the sellers or facilitators of sale. Include up to 3 methods, based on which methods are most commonly used for this project. The worksheet provides three columns with a drop-down list of the allowed values. Choose one value for each column. If fewer than 3 marketing methods are used, leave unnecessary columns blank. If "other" is chosen, use the additional column to enter other marketing methods as free text

**Data type:** List

**Select multiple values:** No

**Measurement unit:** Category

**Allowed values:**

- Label or badge used on packaging or marketing materials
- Marketing partnership (e.g., promotion by buyer)
- Print marketing campaign
- Social media and digital marketing campaign
- Verbal marketing campaign (e.g., radio, word of mouth)
- Other (specify)

**Logic:** None – all respond

**Required:** Yes

**Data collection level:** Project

**Data collection frequency:** Quarterly

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**Marketing channel identification method**


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**Data element name:** Marketing channel identification method 1-3

**Reporting question:** What methods are used to generate interest in climate-smart commodities in this marketing channel?

**Description:** Provide the marketing channel identification method(s) used for this commodity in this market channel. Market channel identification methods are the ways that producers and project partners generate interest in purchasing the climate-smart commodity. Include up to 3 methods, based on which methods are most commonly used for this project. The worksheet provides three columns with a drop-down list of the allowed values. Choose one value for each column. If fewer than 3 marketing channel identification methods are used, leave unnecessary columns blank. If “other” is chosen, use the additional column to enter other marketing channel identification methods as free text

**Data type:** List

**Select multiple values:** No

**Measurement unit:** Category

**Allowed values:**

- Educational tours for buyers
- In-person lead generation
- Negotiated contracts with buyers
- Partnership network or project partner
- Other (specify)

**Logic:** None – all respond

**Required:** Yes

**Data collection level:** Project

**Data collection frequency:** Quarterly

---

**Traceability method**


---

**Data element name:** Traceability method 1-3

**Reporting question:** What traceability methods are used for climate-smart commodities in this channel?

**Description:** Provide the traceability method(s) used for the climate-smart commodity in this market channel. Traceability methods are ways to trace the climate-smart commodity or the climate-smart claims through the supply chain. Include up to 3 methods, based on which methods are most commonly used for this project. The worksheet provides three columns with a drop-down list of the allowed values. Choose one value for each column. If fewer than 3 traceability methods are used, leave unnecessary columns blank. If “other” is chosen, use the additional column to enter other traceability methods as free text.

**Data type:** List

**Select multiple values:** No

**Measurement unit:** Category

**Allowed values:**

- Barcode or unique ID
- Blockchain
- Book and claim
- Chain of custody
- Mass balance
- Recordkeeping
- Registry with certification
- Segregation
- Supply shed
- Volume proxy
- Other (specify)

**Logic:** None – all respond

**Required:** Yes

**Data collection level:** Project

**Data collection frequency:** Quarterly

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### Producer Enrollment

#### **Unique IDs**

Farm ID	Unique Farm ID assigned by FSA
State or territory	State name (must match FSA farm enrollment data)
County of residence	County name (must match FSA farm enrollment data)

#### **Producer data change**

<b>Data element name:</b> Producer data change	<b>Reporting question:</b> Is there new/updated information for a producer who is re-enrolling in the project?
<b>Description:</b> Indicates that there is new or updated information for a producer who had previously enrolled in the project and is re-enrolling.	
<b>Data type:</b> List	<b>Select multiple values:</b> No
<b>Measurement unit:</b> Category	<b>Allowed values:</b> <ul style="list-style-type: none"> <li>• Yes</li> <li>• No</li> </ul>
<b>Logic:</b> None – all respond	<b>Required:</b> Yes
<b>Data collection level:</b> Producer	<b>Data collection frequency:</b> Re-enrollment

#### **Producer start date**

<b>Data element name:</b> Producer start date	<b>Reporting question:</b> When did the producer enroll in the project?
<b>Description:</b> Date that the producer enrolled in the project by signing their first contract.	
<b>Data type:</b> Date	<b>Select multiple values:</b> NA
<b>Measurement unit:</b> MM/DD/YYYY	<b>Allowed values:</b> 01/01/2023 – 12/31/2030
<b>Logic:</b> None – all respond	<b>Required:</b> Yes
<b>Data collection level:</b> Producer	<b>Data collection frequency:</b> Initial enrollment

#### **Producer name**

<b>Data element name:</b> Producer name	<b>Reporting question:</b> What is the name of producer enrolled in the project?
<b>Description:</b> Name of the producer enrolled in the project; the name must match the name contained in the customer's Business Partner record and the Farm Operating Plan in FSA Business File for that Farm ID.	
<b>Data type:</b> Text	<b>Select multiple values:</b> NA
<b>Measurement unit:</b> NA	<b>Allowed values:</b> Text
<b>Logic:</b> None – all respond	<b>Required:</b> Yes
<b>Data collection level:</b> Producer	<b>Data collection frequency:</b> Initial enrollment

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**Underserved status**


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**Data element name:** Underserved status**Reporting question:** Is this producer considered an underserved and/or a small producer?

**Description:** Underserved status of the primary operator of the enrolled operation. Underserved producers generally include beginning farmers, socially disadvantaged farmers, veteran farmers, and limited resource farmers; women farmers and producers growing specialty crops are generally also included in these categories. Small farms are generally those with less than \$350,000 in annual gross cash farm income. Indicate whether this producer is considered underserved, a small producer, or both underserved and a small producer. Use "I don't know" if the producer declines to answer. Departmental Regulation 4370-001 provides USDA's policies for collecting demographic data, including race, ethnicity and gender. Providing demographic information is voluntary and at the discretion of the customer. Demographic information is used by USDA for statistical purposes only and will not be used to determine an applicant's eligibility for programs or services for which they apply.

**Data type:** List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- Yes, underserved
- Yes, small producer
- Yes, underserved and small producer
- No
- I don't know

**Logic:** None – all respond**Required:** No**Data collection level:** Producer**Data collection frequency:** Initial enrollment

---

**Total area**


---

**Data element name:** Total area**Reporting question:** What is the total area of the farm?

**Description:** Total area of the farm associated with the Farm ID. Report total area of the farm, even if only a portion of the farm is enrolled in the project. If a producer is enrolled in the project for multiple years, review the total area each time a new contract is signed and provide any necessary updates.

**Data type:** List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- Less than 1 acre
- 1 to 9 acres
- 10 to 49 acres
- 50 to 69 acres
- 70 to 99 acres
- 100 to 139 acres
- 140 to 179 acres
- 180 to 219 acres
- 220 to 259 acres
- 260 to 499 acres
- 500 to 999 acres
- 1,000 to 1,999 acres
- 2,000 to 4,999 acres
- 5,000 or more acres

**Logic:** None – all respond**Required:** Yes**Data collection level:** Producer**Data collection frequency:** Initial enrollment and subsequent enrollment(s), if applicable

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**Total crop area**


---

**Data element name:** Total crop area      **Reporting question:** What percent of the current operation is cropland?

**Description:** Area of the total farm that is currently used as cropland. If a producer is enrolled in the project for multiple years, review the total crop area each time a new contract is signed and provide any necessary updates.

**Data type:** Integer

**Select multiple values:** No

**Measurement unit:** Acres

**Allowed values:** 0-100,000

**Logic:** None – all respond

**Required:** Yes

**Data collection level:** Producer

**Data collection frequency:** Initial enrollment and subsequent enrollment(s), if applicable

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**Total livestock area**


---

**Data element name:** Total livestock area      **Reporting question:** What amount of the current operation is used for livestock (by area)?

**Description:** Area of the total farm that is currently used for pasture, grazing, rangeland; or animal housing, feeding or milking. If a producer is enrolled in the project for multiple years, review the total livestock area each time a new contract is signed and provide any necessary updates.

**Data type:** Integer

**Select multiple values:** No

**Measurement unit:** Acres

**Allowed values:** 0-100,000

**Logic:** None – all respond

**Required:** Yes

**Data collection level:** Producer

**Data collection frequency:** Initial enrollment and subsequent enrollment(s), if applicable

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**Total forest area**


---

**Data element name:** Total forest area      **Reporting question:** What amount of the current operation is forested (by area)?

**Description:** Area of the total farm that is currently considered forest land use. Forest land use means that at least 10% of the land area is covered in trees that will be at least 13 feet tall when mature. If a producer is enrolled in the project for multiple years, review the total forest area each time a new contract is signed and provide any necessary updates.

**Data type:** Integer

**Select multiple values:** No

**Measurement unit:** Acres

**Allowed values:** 0-100,000

**Logic:** None – all respond

**Required:** Yes

**Data collection level:** Producer

**Data collection frequency:** Initial enrollment and subsequent enrollment(s), if applicable

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**Livestock type**


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**Data element name:** Livestock type 1-3**Reporting question:** What types of livestock are raised on the farm?

**Description:** Up to top three types of livestock (by head count) on the farm. The worksheet provides three columns with a drop-down list of the allowed values. Choose one value for each column. If there are fewer than 3 livestock types, leave unnecessary columns blank. If "other" is chosen, use the additional column to enter other livestock types as free text. If a producer is enrolled in the project for multiple years, review the livestock type each time a new contract is signed and provide any necessary updates.

**Data type:** List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- Alpacas
- Beef cows
- Beefalo
- Buffalo or bison
- Chickens (broilers)
- Chickens (layers)
- Dairy cows
- Deer
- Ducks
- Elk
- Emus
- Equine
- Geese
- Goats
- Honeybees
- Llamas
- Reindeer
- Sheep
- Swine
- Turkeys
- Other (specify)

**Logic:** Respond if 'Total livestock area' >0**Required:** Yes**Data collection level:** Producer**Data collection frequency:** Initial enrollment and subsequent enrollment(s), if applicable

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**Livestock head**


---

**Data element name:** Livestock head 1-3**Reporting question:** How many livestock (by type) are on this operation?

**Description:** Average annual head count for each type of livestock. Enter amounts for up to the top three livestock types by number. The worksheet provides three columns for this data element. Enter one value for each column. If there are fewer than 3 livestock types, leave unnecessary columns blank. If a producer is enrolled in the project for multiple years, review the average annual head count each time a new contract is signed and provide any necessary updates.

**Data type:** Integer**Select multiple values:** NA**Measurement unit:** Head count**Allowed values:** 1-10,000,000**Logic:** Respond if 'Total livestock area' >0**Required:** Yes**Data collection level:** Producer**Data collection frequency:** Initial enrollment and subsequent enrollment(s), if applicable



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**Organic farm**


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**Data element name:** Organic farm**Reporting question:** Is any part of the farm currently USDA-certified organic or transitioning to USDA-certified organic?

**Description:** USDA-certified organic means that the farm has been certified by an accredited organic certifying agent or is transitioning to USDA-certified organic by not using any of the prohibited substances. Yes means that some or all of the farm is certified organic or transitioning to certified organic. No means that no part of the farm is certified organic or transitioning to certified organic. If a producer is enrolled in the project for multiple years, review the organic certification status of the farm each time a new contract is signed and provide any necessary updates.

**Data type:** List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- Yes
- No
- I don't know

**Logic:** None – all respond**Required:** No**Data collection level:** Producer**Data collection frequency:** Initial enrollment and subsequent enrollment(s), if applicable

---

**Organic fields**


---

**Data element name:** Organic fields**Reporting question:** Are any of the fields enrolled in the project currently USDA-certified organic or transitioning to USDA-certified organic?

**Description:** USDA-certified organic means that the operation has been certified by an accredited organic certifying agent or is transitioning to USDA-certified organic by not using any of the prohibited substances. Yes means that some or all of the fields enrolled in the project are certified organic or transitioning to certified organic. No means that no part of the fields enrolled in the project are certified organic or transitioning to certified organic. If a producer is enrolled in the project for multiple years, review the organic certification status of the enrolled fields each time a new contract is signed and provide any necessary updates.

**Data type:** List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- Yes
- No
- I don't know

**Logic:** Respond if yes to 'Organic operation'**Required:** No**Data collection level:** Producer**Data collection frequency:** Initial enrollment and subsequent enrollment(s), if applicable

---

**Producer motivation**


---

**Data element name:** Producer motivation**Reporting question:** Which of the following was the primary reason the producer enrolled in this project?**Description:** Primary operator's motivation for enrolling in the project.**Data type:** List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- Financial benefit
- Environmental benefit
- New market opportunity
- Partnerships or networks
- Other

**Logic:** None – all respond**Required:** Yes**Data collection level:** Producer**Data collection frequency:** Initial enrollment

---

**Producer outreach**

**Data element name:** Producer outreach 1-3      **Reporting question:** What types of outreach were provided to producers?

**Description:** Up to three most common types of outreach provided to producer prior to enrollment. Outreach activities are those focused on identifying and enrolling producers in the project. Outreach can come from the recipient or project partners. The worksheet provides three columns with a drop-down list of the allowed values. Choose one value for each column. If there are fewer than 3 outreach types, leave unnecessary columns blank. If “other” is chosen, use the additional column to enter other outreach types as free text.

**Data type:** List

**Select multiple values:** Yes

**Measurement unit:** Category

**Allowed values:**

- Commodity organizations
- Conferences
- Cooperative extension
- Digital communications and resources
- Education workshops, field days, and town halls
- Existing partner networks
- Farm visits and one-on-one meetings
- General advertising
- Peer referrals and producer groups
- Phone calls
- Print communications and resources
- Retailers
- State agencies
- Targeted messaging using proprietary data
- Technical service providers
- Other (specify)

**Logic:** None – all respond

**Required:** Yes

**Data collection level:** Producer

**Data collection frequency:** Initial enrollment

---

**CSAF experience**

**Data element name:** CSAF experience      **Reporting question:** Has the primary operator implemented CSAF practices in the last ten years anywhere on the farm?

**Description:** Has this farm implemented climate-smart agriculture or forestry (CSAF) practices anywhere on the farm in the past 10 years or since the current primary operator took control (whichever time period is shorter)? CSAF practices are included in a list in Appendix A.

**Data type:** List

**Select multiple values:** No

**Measurement unit:** Category

**Allowed values:**

- Yes
- No
- I don't know

**Logic:** None – all respond

**Required:** Yes

**Data collection level:** Producer

**Data collection frequency:** Initial enrollment

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**CSAF federal funds**


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<p><b>Data element name:</b> CSAF federal funds</p> <p><b>Description:</b> If this farm (under the primary operator) has implemented CSAF practices in the last ten years, was implementation supported by federal funds? Federal funds are defined as being from programs including, but not limited to, those from the Natural Resources Conservation Service ((NRCS), including through Environmental Quality Incentives Program (EQIP), Conservation Stewardship Program (CSP), Regional Conservation Partnership Program (RCP), or related programs), the Farm Service Agency Conservation Reserve Program (CRP), as well as funds from other USDA programs or other federal agencies.</p> <p><b>Data type:</b> List</p> <p><b>Measurement unit:</b> Category</p> <p><b>Logic:</b> Respond if yes to 'CSAF experience'</p> <p><b>Data collection level:</b> Producer</p>	<p><b>Reporting question:</b> Were prior CSAF practices supported by federal funds?</p> <p><b>Select multiple values:</b> No</p> <p><b>Allowed values:</b></p> <ul style="list-style-type: none"> <li>• Yes</li> <li>• No</li> <li>• I don't know</li> </ul> <p><b>Required:</b> Yes</p> <p><b>Data collection frequency:</b> Initial enrollment</p>
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**CSAF state or local funds**


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<p><b>Data element name:</b> CSAF state or local funds</p> <p><b>Description:</b> If this farm (under the primary operator) has implemented CSAF practices in the last ten years, was implementation supported by state funds? State or local funds are those from state departments of agriculture or other state agencies, local water quality districts and other local agencies.</p> <p><b>Data type:</b> List</p> <p><b>Measurement unit:</b> Category</p> <p><b>Logic:</b> Respond if yes to 'CSAF experience'</p> <p><b>Data collection level:</b> Producer</p>	<p><b>Reporting question:</b> Were prior CSAF practices supported by state or local funds?</p> <p><b>Select multiple values:</b> No</p> <p><b>Allowed values:</b></p> <ul style="list-style-type: none"> <li>• Yes</li> <li>• No</li> <li>• I don't know</li> </ul> <p><b>Required:</b> Yes</p> <p><b>Data collection frequency:</b> Initial enrollment</p>
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**CSAF nonprofit funds**


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<p><b>Data element name:</b> CSAF nonprofit funds</p> <p><b>Description:</b> If this farm (under the primary operator) has implemented CSAF practices in the last ten years, was implementation supported by nonprofit funds? Nonprofit funds are those offered directly from a nonprofit organization to a producer.</p> <p><b>Data type:</b> List</p> <p><b>Measurement unit:</b> Category</p> <p><b>Logic:</b> Respond if yes to 'CSAF experience'</p> <p><b>Data collection level:</b> Producer</p>	<p><b>Reporting question:</b> Were CSAF practices supported by nonprofit funds?</p> <p><b>Select multiple values:</b> No</p> <p><b>Allowed values:</b></p> <ul style="list-style-type: none"> <li>• Yes</li> <li>• No</li> <li>• I don't know</li> </ul> <p><b>Required:</b> Yes</p> <p><b>Data collection frequency:</b> Initial enrollment</p>
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**CSAF market incentives**


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**Data element name:** CSAF market incentives      **Reporting question:** Were CSAF practices supported by market incentives?

**Description:** If this farm (under the primary operator) has implemented CSAF practices in the last ten years, was implementation supported by market incentives? Market incentives include premiums paid by a commodity buyer or by a consumer based on branding or labeling as a climate-smart commodity.

**Data type:** List

**Select multiple values:** No

**Measurement unit:** Category

**Allowed values:**

- Yes
- No
- I don't know

**Logic:** Respond if yes to 'CSAF experience'

**Required:** Yes

**Data collection level:** Producer

**Data collection frequency:** Initial enrollment

---

### Field Enrollment

#### Unique IDs

Farm ID	Unique Farm ID assigned by FSA
Tract ID	Unique Tract ID assigned by FSA
Field ID	Unique Field ID assigned by FSA
State or territory of field	State name (must match FSA farm enrollment data)
County of field	County name (must match FSA farm enrollment data)
Prior Field ID, if applicable	Prior Field ID assigned by FSA if there has been reconstitution of the farm resulting in a new Field ID during the field's enrollment in the project

#### Field data change

<b>Data element name:</b> Field data change	<b>Reporting question:</b> Has the information previously reported for this field changed?
<b>Description:</b> Indicator that this entry is being used to report any relevant changes, such as a new Field ID number or changes to the commodity or practice combinations, for a field that has previously been enrolled in the project.	
<b>Data type:</b> List	<b>Select multiple values:</b> No
<b>Measurement unit:</b> Category	<b>Allowed values:</b>
	<ul style="list-style-type: none"> <li>• Yes</li> <li>• No</li> </ul>
<b>Logic:</b> None – all respond	<b>Required:</b> Yes
<b>Data collection level:</b> Field	<b>Data collection frequency:</b> Re-enrollment

#### Contract start date

<b>Data element name:</b> Contract start date	<b>Reporting question:</b> What is the start date of the contract with the producer that includes this field?
<b>Description:</b> Start date listed on the contract that enrolls the field in the project.	
<b>Data type:</b> Date	<b>Select multiple values:</b> NA
<b>Measurement unit:</b> MM/DD/YYYY	<b>Allowed values:</b> 01/01/2023 – 12/31/2030
<b>Logic:</b> None – all respond	<b>Required:</b> Yes
<b>Data collection level:</b> Field	<b>Data collection frequency:</b> Initial enrollment

#### Total field area

<b>Data element name:</b> Total field area	<b>Reporting question:</b> What is the total size of the enrolled field?
<b>Description:</b> Total size of the field enrolled with the project.	
<b>Data type:</b> Decimal	<b>Select multiple values:</b> No
<b>Measurement unit:</b> Acres	<b>Allowed values:</b> .01-500
<b>Logic:</b> None – all respond	<b>Required:</b> Yes
<b>Data collection level:</b> Field	<b>Data collection frequency:</b> Initial enrollment

---

**Commodity category**


---

**Data element name:** Commodity category**Reporting question:** What category of commodity(ies) is (are) produced from this field?**Description:** Category of commodity(ies) produced in field enrolled in the project**Data type:** List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- Crops
- Livestock
- Trees
- Crops and livestock
- Crops and trees
- Livestock and trees
- Crops, livestock and trees

**Logic:** None – all respond**Required:** Yes**Data collection level:** Field**Data collection frequency:** Initial enrollment

---

**Commodity type**


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**Data element name:** Commodity type**Reporting question:** What type of commodity is produced from this field?**Description:** Type of commodity produced in field enrolled in the project. See full list in Appendix B. The worksheet provides a drop-down list of the allowed values. Choose the appropriate value. Enter additional commodities in subsequent rows.**Data type:** List**Select multiple values:** No**Measurement unit:** Category**Allowed values:** FSA commodity list**Logic:** None – all respond**Required:** Yes**Data collection level:** Field**Data collection frequency:** Initial enrollment

---

**Baseline yield**


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**Data element name:** Baseline yield**Reporting question:** What is the baseline yield of this field?**Description:** Average annual yield of commodity in 3 years prior to enrollment. Provide yield for the enrolled field if possible. If not at field level, provide average annual yield for the specific commodity for the operation.**Data type:** Decimal**Select multiple values:** No**Measurement unit:** Production per acre or animal**Allowed values:** .01-100,000**Logic:** None – all respond**Required:** Yes**Data collection level:** Field**Data collection frequency:** Initial enrollment

---

**Baseline yield unit**


---

**Data element name:** Baseline yield unit**Reporting question:** Baseline yield unit

**Description:** Unit of average annual yield of commodity in enrolled field in 3 years prior to enrollment. The worksheet provides a drop-down list of choices for this data element. If “other” is chosen, use the additional column to enter the appropriate yield unit as free text.

**Data type:** List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- Animal units per acre
- Bushels per acre
- Carcass pounds per animal
- Head per acre
- Hundred-weights (or pounds) per head
- Linear feet per acre
- Liveweight pounds per animal
- Pounds per acre
- Tons per acre
- Other (specify)

**Logic:** None – all respond**Required:** Yes**Data collection level:** Field**Data collection frequency:** Initial enrollment

---

**Baseline yield location**


---

**Data element name:** Baseline yield location**Reporting question:** For what portion of the operation is the baseline yield being reported?

**Description:** Location of the reported average annual yield of commodity in 3 years prior to enrollment. If “other” is chosen, use the additional column to enter the appropriate location as free text.

**Data type:** List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- Enrolled field
- Whole operation
- Other (specify)

**Logic:** None – all respond**Required:** Yes**Data collection level:** Field**Data collection frequency:** Initial enrollment

---

**Field land use**


---

**Data element name:** Field land use**Reporting question:** What is this field’s land use history?

**Description:** Prior to enrollment, what was the most common land use for this field in the past 3 years?

**Data type:** List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- Crop land
- Forest land
- Non-agriculture
- Other agricultural land
- Pasture
- Range

**Logic:** None – all respond**Required:** Yes**Data collection level:** Field**Data collection frequency:** Initial enrollment

---

**Field irrigated**


---

**Data element name:** Field irrigated**Reporting question:** What is this field's irrigation history?**Description:** Prior to enrollment, what was the most common irrigation practice on this field the past 3 years?**Data type:** List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- No irrigation
- Center pivot
- Drip-subsurface
- Drip-surface
- Flood/border
- Furrow/ditch
- Lateral/linear sprinklers
- Micro-sprinklers
- Seepage
- Side roll
- Solid set sprinklers
- Supplemental
- Surface
- Traveling gun/towline
- Wheel Line
- Other

**Logic:** None – all respond**Required:** Yes**Data collection level:** Field**Data collection frequency:** Initial enrollment

---

**Field tillage**


---

**Data element name:** Field tillage**Reporting question:** What is this field's tillage history?**Description:** Prior to enrollment, what was the most common tillage approach during the past 3 years?**Data type:** List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- None
- Conventional, inversion
- Conventional, vertical
- No-till, direct seed
- Reduced till, inversion
- Reduced till, vertical
- Strip till
- Other

**Logic:** None – all respond**Required:** Yes**Data collection level:** Field**Data collection frequency:** Initial enrollment



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**Practice past extent - farm**


---

**Data element name:** Practice past extent - farm

**Description:** Prior to enrollment, on what portion of the whole farm had this (these) CSAF practice(s) ever been used by the primary operator? If multiple practices are planned to be implemented in this field, enter the value that best corresponds to the farm's prior experience with the planned set of practices.

**Data type:** List

**Measurement unit:** Category

**Reporting question:** What percent of the farm has implemented this CSAF practice (combination) previously?

**Select multiple values:** No

**Allowed values:**

- Never used
- Used on less than 25% of operation
- Used on 25-50% of operation
- Used on 51-75% of operation
- Used on more than 75% of operation

**Required:** Yes

**Logic:** None – all respond

**Data collection level:** Field

**Data collection frequency:** Initial enrollment

---

**Field any CSAF practice**


---

**Data element name:** Field any CSAF practice

**Description:** Prior to enrollment, have any CSAF practice or practices been used in this field in the past 3 years? CSAF practices are included in a list in Appendix A.

**Data type:** List

**Measurement unit:** Category

**Reporting question:** What is this field's prior experience with CSAF practices?

**Select multiple values:** No

**Allowed values:**

- Yes
- No
- I don't know

**Required:** Yes

**Logic:** None – all respond

**Data collection level:** Field

**Data collection frequency:** Initial enrollment

---

**Practice past use - this field**


---

**Data element name:** Practice past use - this field

**Description:** Prior to enrollment, had this (these) CSAF practice(s) been used in this field in the in the past 3 years? Enter yes if all of the practices had been used previously in this field; enter some if multiple practices are being implemented and one or more, but not all of the practices had been used previously in this field; and enter no if none of the practices had been used previously in this field.

**Data type:** List

**Measurement unit:** Category

**Reporting question:** Have this CSAF practice (combination) been implemented previously in this field?

**Select multiple values:** No

**Allowed values:**

- Yes
- Some
- No
- I don't know

**Required:** Yes

**Logic:** None – all respond

**Data collection level:** Field

---

**Data collection frequency:** Initial enrollment

---

**Practice type**

<b>Data element name:</b> Practice type 1-7	<b>Reporting question:</b> What CSAF practice is being implemented in this field through the project?
<b>Description:</b> Which CSAF practice or practices will be implemented on this field as part of enrollment in the project? CSAF practices are included in a list in Appendix A. The worksheet provides seven columns for this data element. Enter one value for each column. If there are fewer than 7 practices being implemented on this field through enrollment in the project, leave unnecessary columns blank.	
<b>Data type:</b> List	<b>Select multiple values:</b> No
<b>Measurement unit:</b> Category	<b>Allowed values:</b> See list in Appendix A
<b>Logic:</b> None – all respond	<b>Required:</b> Yes
<b>Data collection level:</b> Field	<b>Data collection frequency:</b> Initial enrollment

---

**Practice standard**

<b>Data element name:</b> Practice standard 1-7	<b>Reporting question:</b> What standard does the CSAF practice follow?
<b>Description:</b> Is the CSAF practice being implemented on the field as part of enrollment in the project following a defined practice standard? The worksheet provides seven columns for this data element. Enter one value for each column, corresponding to the practice types entered in the previous columns. If there are fewer than 7 practices being implemented on this field through enrollment in the project, leave unnecessary columns blank.	
<b>Data type:</b> List	<b>Select multiple values:</b> No
<b>Measurement unit:</b> Category	<b>Allowed values:</b> <ul style="list-style-type: none"> <li>• NRCS</li> <li>• Other (specify)</li> </ul>
<b>Logic:</b> None – all respond	<b>Required:</b> Yes
<b>Data collection level:</b> Field	<b>Data collection frequency:</b> Initial enrollment

---

**Planned practice implementation year**

<b>Data element name:</b> Practice 1-7 implementation year	<b>Reporting question:</b> What year is the CSAF practice planned to be implemented?
<b>Description:</b> Year that the CSAF practice is planned to be implemented on the field. Use 2022 for early adopters, defined as fields that have the practice actively implemented in 2022 (prior to contract being signed for this project). The worksheet provides seven columns for this data element. Enter one value for each column, corresponding to the practice types entered in the previous columns. If there are fewer than 7 practices being implemented on this field through enrollment in the project, leave unnecessary columns blank.	
<b>Data type:</b> Integer	<b>Select multiple values:</b> No
<b>Measurement unit:</b> Year	<b>Allowed values:</b> 2022-2030
<b>Logic:</b> None – all respond	<b>Required:</b> Yes
<b>Data collection level:</b> Field	<b>Data collection frequency:</b> Initial enrollment

---

**Practice extent**

<b>Data element name:</b> Practice 1-7 extent	<b>Reporting question:</b> To what extent is the practice implemented?
<b>Description:</b> Total area, length, or head where the practice is being implemented in the field specified by the contract.	
<b>Data type:</b> Decimal	<b>Select multiple values:</b> No
<b>Measurement unit:</b> Extent	<b>Allowed values:</b> .01-100,000
<b>Logic:</b> None – all respond	<b>Required:</b> Yes
<b>Data collection level:</b> Field	<b>Data collection frequency:</b> Initial enrollment

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**Practice extent unit**


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**Data element name:** Practice 1-7  
extent unit

**Reporting question:** Unit for extent of practice implementation

**Description:** Unit for extent of practice implementation on the field specified by the contract. If “other” is chosen, use the additional column to enter the appropriate unit.

**Data type:** List

**Select multiple values:** No

**Measurement unit:** Category

**Allowed values:**

- Acres
- Head of livestock
- Linear feet
- Square feet
- Other (specify)

**Logic:** None – all respond

**Required:** Yes

**Data collection level:** Field

**Data collection frequency:** Initial enrollment

---

### CSAF Practice Sub-questions

For certain practices, additional questions are asked that provide information necessary to estimate greenhouse gas benefits from implementation of the practice. See Table 11 in the *CSAF Practice Sub-questions* section for descriptions of individual questions to be answered depending on the CSAF practices selected.

### Farm Summary

#### Unique IDs

Farm ID	Unique Farm ID assigned by FSA
State or territory	State name (must match FSA farm enrollment data)
County of residence	County name (must match FSA farm enrollment data)

#### Producer TA received

**Data element name:** Producer TA received 1-3  
**Reporting question:** What types of technical assistance were provided to this producer?

**Description:** Did the recipient or any partner provide technical assistance (TA) to the producer this year? Technical assistance is any training, education, capacity building or other support provided by any project partner(s) directly to producers enrolled in the project. List up to the top three most common types of TA provided to this producer. The worksheet provides three columns with a drop-down list of the allowed values. Choose one value for each column. If there are fewer than 3 TA types, leave unnecessary columns blank. If "other" is chosen, use the additional column to enter other TA types as free text.

**Data type:** List

**Select multiple values:** No

**Measurement unit:** Category

**Allowed values:**

- Demonstration plots
- Equipment demonstrations
- Group field days or in-person field workshops
- Hotline
- One-on-one enrollment assistance
- One-on-one field visits
- One-on-one producer mentorship
- Producer networks and peer-to-peer groups
- Retailer consultation
- Social media/digital tools
- Train-the-trainer opportunities
- Virtual meetings or field days
- Webinars and videos
- Written materials
- None
- Other (specify)

**Logic:** None – all respond

**Required:** Yes

**Data collection level:** Producer

**Data collection frequency:** Quarterly

#### Producer incentive amount

**Data element name:** Producer incentive amount  
**Reporting question:** What is the total value of financial incentives provided to this producer?

**Description:** Total incentive payment received by the producer from USDA project funds for the year (non-cumulative). Do not include incentive payments made with partner match funds.

**Data type:** Decimal

**Select multiple values:** NA

**Measurement unit:** Dollars

**Allowed values:** \$0-\$5,000,000

**Logic:** None – all respond

**Required:** Yes

**Data collection level:** Producer

**Data collection frequency:** Quarterly

---

**Incentive reason**


---

**Data element name:** Incentive reason 1-4    **Reporting question:** Why were incentives provided to this producer?

**Description:** List up to four reasons for producer incentive payments. List the top 4 based on total value of the incentive for each reason. The worksheet provides four columns with a drop-down list of the allowed values. Choose one value for each column. If there are fewer than 4 reasons, leave unnecessary columns blank. If "other" is chosen, use the additional column to enter other reasons as free text.

**Data type:** List

**Select multiple values:** No

**Measurement unit:** Category

**Allowed values:**

- Avoided conversion
- Conference or training attendance
- Demographics/equity payment
- Enrollment
- Foregone revenue
- Historic data collection
- Identity preservation (supply chain tracing)
- Implementation of practices
- MMRV (e.g., data collection, reporting)
- Passing audit
- Price premium on output
- Yield change
- Other (specify)

**Logic:** None – all respond

**Required:** Yes

**Data collection level:** Producer

**Data collection frequency:** Quarterly

---

**Incentive structure**


---

**Data element name:** Incentive structure 1-4    **Reporting question:** What are the units for the financial incentives provided to this producer?

**Description:** List the structures (units) corresponding to the top 4 (by dollar value) incentive payments to producers. Production unit is weight or volume (bushel, kilogram, ton). The worksheet provides four columns with a drop-down list of the allowed values. Choose one value for each column. If there are fewer than 4 structure types, leave unnecessary columns blank. If "other" is chosen, use the additional column to enter other structure types as free text.

**Data type:** List

**Select multiple values:** No

**Measurement unit:** Category

**Allowed values:**

- Flat rate
- Per animal head
- Per area
- Per length
- Per production unit
- Per ton GHG
- Per tree
- Other (specify)

**Logic:** None – all respond

**Required:** Yes

**Data collection level:** Producer

**Data collection frequency:** Quarterly

---



**Incentive type**

**Data element name:** Incentive type 1-4

**Reporting question:** What type of incentives were provided to each producer?

**Description:** List the top 4 types of incentive payments to producers (based on dollar value). The worksheet provides four columns with a drop-down list of the allowed values. Choose one value for each column. If there are fewer than 4 incentive types, leave unnecessary columns blank. If “other” is chosen, use the additional column to enter other incentive types as free text.

**Data type:** List

**Select multiple values:** No

**Measurement unit:** Category

**Allowed values:**

- Cash payment
- Equipment loan
- Guaranteed commodity premium payment
- Inputs and supplies
- Land rental
- Loan
- Paid labor
- Post-harvest transportation
- Tuition or fees for training
- Other (specify)

**Logic:** None – all respond

**Required:** Yes

**Data collection level:** Producer

**Data collection frequency:** Quarterly

**Payment on enrollment**

**Data element name:** Payment on enrollment

**Reporting question:** What portion of the financial incentive is provided to the producer upon enrollment in the project?

**Description:** Any incentive payment provided to the producer upon enrollment/signing a contract, and not related to any implementation, MMRV or sales activities. Full payment means the full incentive amount for any contract held by the producer is paid upon enrollment. Partial payment means that only part of the full incentive amount for any contract held by the producer is paid upon enrollment. No payment means that none of the full incentive amount for any contract held by the producer is paid upon enrollment.

**Data type:** List

**Select multiple values:** No

**Measurement unit:** Category

**Allowed values:**

- Full payment
- Partial payment
- No payment

**Logic:** None – all respond

**Required:** Yes

**Data collection level:** Producer

**Data collection frequency:** Quarterly

**Payment on implementation**

**Data element name:** Payment on implementation

**Reporting question:** What portion of the financial incentive is provided to the producer upon implementation of the practices?

**Description:** Any incentive payment provided to the producer upon implementing the practices included in the contract. Full payment means the full incentive amount for any contract held by the producer is paid upon implementation. Partial payment means that only part of the full incentive amount for any contract held by the producer is paid upon implementation. No payment means that none of the full incentive amount for any contract held by the producer is paid upon implementation.

**Data type:** List

**Select multiple values:** No

**Measurement unit:** Category

**Allowed values:**

- Full payment
- Partial payment
- No payment

**Logic:** None – all respond

**Required:** Yes

**Data collection level:** Producer

**Data collection frequency:** Quarterly

---

**Payment on harvest**


---

**Data element name:** Payment on harvest**Reporting question:** What portion of the financial incentive is provided to the producer upon harvest of the commodity?

**Description:** Any incentive payment provided to the producer upon harvesting or slaughtering the commodity included in the contract. Full payment means the full incentive amount for any contract held by the producer is paid upon harvest. Partial payment means that only part of the full incentive amount for any contract held by the producer is paid upon harvest. No payment means that none of the full incentive amount for any contract held by the producer is paid upon harvest.

**Data type:** List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- Full payment
- Partial payment
- No payment

**Logic:** None – all respond**Required:** Yes**Data collection level:** Producer**Data collection frequency:** Quarterly

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**Payment on MMRV**


---

**Data element name:** Payment on MMRV**Reporting question:** What portion of the financial incentive is provided to the producer upon completing MMRV requirements?

**Description:** Any incentive payment provided to the producer upon completing the annual MMRV requirements included in the contract. Full payment means the full incentive amount for any contract held by the producer is paid upon MMRV being complete. Partial payment means that only part of the full incentive amount for any contract held by the producer is paid upon MMRV being complete. No payment means that none of the full incentive amount for any contract held by the producer is paid upon MMRV being complete.

**Data type:** List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- Full payment
- Partial payment
- No payment

**Logic:** None – all respond**Required:** Yes**Data collection level:** Producer**Data collection frequency:** Quarterly

---

**Payment on sale**


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**Data element name:** Payment on sale**Reporting question:** What portion of the financial incentive is provided to producer upon sale of the commodity?

**Description:** Any incentive payment provided to the producer upon sale of the commodity included in the contract. Full payment means the full incentive amount for any contract held by the producer is paid upon sale. Partial payment means that only part of the full incentive amount for any contract held by the producer is paid upon sale. No payment means that none of the full incentive amount for any contract held by the producer is paid upon sale.

**Data type:** List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- Full payment
- Partial payment
- No payment

**Logic:** None – all respond**Required:** Yes**Data collection level:** Producer**Data collection frequency:** Quarterly

Field Summary**Unique IDs**

Farm ID	Unique Farm ID assigned by FSA
Tract ID	Unique Tract ID assigned by FSA
Field ID	Unique Field ID assigned by FSA
State or territory of field	State name (must match FSA farm enrollment data)
County of field	County name (must match FSA farm enrollment data)

**Commodity type**

**Data element name:** Commodity type      **Reporting question:** What type of commodity is produced from this field?

**Description:** Type of commodity produced in field enrolled in the project. See full list in Appendix B. The worksheet provides multiple columns with a drop-down list of the allowed values. Choose one value for each column. Leave unnecessary columns blank.

**Data type:** List

**Select multiple values:** No

**Measurement unit:** Category

**Allowed values:** FSA commodity list

**Logic:** None – all respond

**Required:** Yes

**Data collection level:** Field

**Data collection frequency:** Quarterly

**Practice type**

**Data element name:** Field practice type 1-7      **Reporting question:** What CSAF practice is being implemented in this field through the project?

**Description:** Which climate-smart agriculture or forestry (CSAF) practice or practices are being implemented in this project? CSAF practices are included in a list in Appendix A. The worksheet provides seven columns for this data element. Enter one value for each column. If there are fewer than 7 practices being implemented on this field through enrollment in the project, leave unnecessary columns blank.

**Data type:** List

**Select multiple values:** No

**Measurement unit:** Category

**Allowed values:** See list in Appendix A

**Logic:** None – all respond

**Required:** Yes

**Data collection level:** Field

**Data collection frequency:** Quarterly

**Date practice complete**

**Data element name:** Date practice complete      **Reporting question:** When did the project certify CSAF practice implementation as complete?

**Description:** Date that the project certifies that implementation of the CSAF practice is complete on the field. Use January of the year prior to contract year for early adopters, defined as fields that have the practice actively implemented in the year prior to a contract associated with this project is signed). The worksheet provides seven columns for this data element. Enter one value for each column, corresponding to the practice types entered in the previous columns. If there are fewer than 7 practices being implemented on this field through enrollment in the project, leave unnecessary columns blank.

**Data type:** Date

**Select multiple values:** No

**Measurement unit:** MM/DD/YYYY

**Allowed values:** 01/01/2023 – 12/31/2030

**Logic:** None – all respond

**Required:** Yes

**Data collection level:** Field

**Data collection frequency:** Quarterly



**Contract end date**

<b>Data element name:</b> Contract end date	<b>Reporting question:</b> Contract end date
<b>Description:</b> End date listed on the contract that enrolls the field in the project. If contract end date changes, submit updated end date during the next quarter's reporting.	
<b>Data type:</b> Date	<b>Select multiple values:</b> No
<b>Measurement unit:</b> MM/DD/YYYY	<b>Allowed values:</b> 01/01/2023 – 12/31/2030
<b>Logic:</b> None – all respond	<b>Required:</b> Yes
<b>Data collection level:</b> Field	<b>Data collection frequency:</b> Quarterly

**MMRV assistance provided**

<b>Data element name:</b> MMRV assistance provided	<b>Reporting question:</b> Was MMRV assistance provided?
<b>Description:</b> Was any MMRV assistance provided to the primary operator for this field? MMRV assistance includes in-field support for the use of technologies, consultation on data collection and input, and other support related to MMRV. MMRV is defined a measurement (calculations or estimations of GHG emissions), monitoring (ongoing review and confirmation that the climate-smart practice has been implemented according to the agreed upon standard and documentation of any changes in the site, implementation, or GHG emissions impacts over time), reporting (documenting and sharing monitoring and measurement results with project partners, the recipient, and any third-party verification organization), and verification (independent confirmation that measurement, monitoring and reporting information are complete, accurate and reliable).	
<b>Data type:</b> List	<b>Select multiple values:</b> No
<b>Measurement unit:</b> Category	<b>Allowed values:</b>
	<ul style="list-style-type: none"> <li>• Yes</li> <li>• No</li> <li>• I don't know</li> </ul>
<b>Logic:</b> None – all respond	<b>Required:</b> Yes
<b>Data collection level:</b> Field	<b>Data collection frequency:</b> Quarterly

**Marketing assistance provided**

<b>Data element name:</b> Marketing assistance provided	<b>Reporting question:</b> Was marketing assistance provided?
<b>Description:</b> Was any marketing assistance provided to the primary operator for the commodity(ies) produced from this field? Marketing assistance includes guaranteeing the sale of the commodity(ies), providing a platform for the sale of the commodity(ies), providing a label, branding, or other support related to marketing.	
<b>Data type:</b> List	<b>Select multiple values:</b> No
<b>Measurement unit:</b> Category	<b>Allowed values:</b>
	<ul style="list-style-type: none"> <li>• Yes</li> <li>• No</li> <li>• I don't know</li> </ul>
<b>Logic:</b> None – all respond	<b>Required:</b> Yes
<b>Data collection level:</b> Field	<b>Data collection frequency:</b> Quarterly

**Incentive per acre or head**

<b>Data element name:</b> Incentive per acre or head	<b>Reporting question:</b> Is this field receiving a per-acre or per-head incentive?
<b>Description:</b> Is this field receiving an incentive payment to implement a specific CSAF practice or set of practices on a per-acre or per-head (livestock) basis?	
<b>Data type:</b> List	<b>Select multiple values:</b> No
<b>Measurement unit:</b> Category	<b>Allowed values:</b>
	<ul style="list-style-type: none"> <li>• Yes</li> <li>• No</li> <li>• I don't know</li> </ul>
<b>Logic:</b> None – all respond	<b>Required:</b> Yes
<b>Data collection level:</b> Field	<b>Data collection frequency:</b> Quarterly

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**Field commodity value**


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<b>Data element name:</b> Field commodity value	<b>Reporting question:</b> What is the value of the commodity produced on the enrolled field?
<b>Description:</b> The dollar value of the commodity produced on the enrolled field.	
<b>Data type:</b> Decimal	<b>Select multiple values:</b> No
<b>Measurement unit:</b> Dollars	<b>Allowed values:</b> \$1-\$10,000,000
<b>Logic:</b> None – all respond	<b>Required:</b> Yes
<b>Data collection level:</b> Field	<b>Data collection frequency:</b> Quarterly

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**Field commodity volume**


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<b>Data element name:</b> Field commodity volume	<b>Reporting question:</b> What is the volume of commodity produced on the enrolled field?
<b>Description:</b> The volume of the commodity produced on the enrolled field	
<b>Data type:</b> Decimal	<b>Select multiple values:</b> No
<b>Measurement unit:</b> Number	<b>Allowed values:</b> 1-10,000,000
<b>Logic:</b> None – all respond	<b>Required:</b> Yes
<b>Data collection level:</b> Field	<b>Data collection frequency:</b> Quarterly

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**Field commodity volume unit**


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<b>Data element name:</b> Field commodity volume unit	<b>Reporting question:</b> What is the unit of volume?
<b>Description:</b> The unit associated with the volume of the commodity produced on the enrolled field. If “other” is chosen, enter the appropriate value in the additional column.	
<b>Data type:</b> List	<b>Select multiple values:</b> No
<b>Measurement unit:</b> Category	<b>Allowed values:</b> <ul style="list-style-type: none"> <li>• Bushels</li> <li>• Carcass weight pounds</li> <li>• Gallons</li> <li>• Head</li> <li>• Linear feet</li> <li>• Liveweight pounds</li> <li>• Pounds</li> <li>• Tons</li> <li>• Other (specify)</li> </ul>
<b>Logic:</b> None – all respond	<b>Required:</b> Yes
<b>Data collection level:</b> Field	<b>Data collection frequency:</b> Quarterly

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**Cost of implementation**


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<b>Data element name:</b> Cost of implementation	<b>Reporting question:</b> What is the cost of practice implementation in the field?
<b>Description:</b> Total annual estimated cost per unit of implementing the practice(s) in the enrolled field.	
<b>Data type:</b> Decimal	<b>Select multiple values:</b> No
<b>Measurement unit:</b> Dollars	<b>Allowed values:</b> \$1-\$10,000,000
<b>Logic:</b> None – all respond	<b>Required:</b> Yes
<b>Data collection level:</b> Field	<b>Data collection frequency:</b> Quarterly

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**Cost unit**

<b>Data element name:</b> Cost unit	<b>Reporting question:</b> What is the unit for cost?
<b>Description:</b> The unit associated with the cost of implementing CSAF practices in the field. If “other” is chosen, enter the appropriate value in the additional column.	
<b>Data type:</b> List	<b>Select multiple values:</b> No
<b>Measurement unit:</b> Category	<b>Allowed values:</b> <ul style="list-style-type: none"> <li>• Per acre</li> <li>• Per bushel</li> <li>• Per head</li> <li>• Per linear foot</li> <li>• Per pound</li> <li>• Per ton</li> <li>• Other (specify)</li> </ul>
<b>Logic:</b> None – all respond	<b>Required:</b> Yes
<b>Data collection level:</b> Field	<b>Data collection frequency:</b> Quarterly

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**Cost coverage**

<b>Data element name:</b> Cost coverage	<b>Reporting question:</b> What percent of the practice cost is covered by the incentive?
<b>Description:</b> Estimated proportion of total annual cost of implementing the practice(s) that is covered by project incentives.	
<b>Data type:</b> Integer	<b>Select multiple values:</b> No
<b>Measurement unit:</b> Percent	<b>Allowed values:</b> 0-100
<b>Logic:</b> None – all respond	<b>Required:</b> Yes
<b>Data collection level:</b> Field	<b>Data collection frequency:</b> Quarterly

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**Field GHG monitoring**

<b>Data element name:</b> Field GHG monitoring 1-3	<b>Reporting question:</b> How were GHG impacts monitored in this field?
<b>Description:</b> Up to the top three forms of monitoring GHG benefits as part of MMRV requirements. Monitoring is defined as ongoing review and confirmation that the climate-smart practice has been implemented according to the agreed upon standard and documentation of any changes in the site, implementation, or GHG emissions impacts over time. Include up to 3 methods, based on which methods are most commonly used for this field. The worksheet provides three columns with a drop-down list of the allowed values. Choose one value for each column. If fewer than 3 GHG monitoring methods are used, leave unnecessary columns blank. If “other” is chosen, use the additional column to enter other GHG monitoring methods as free text.	
<b>Data type:</b> List	<b>Select multiple values:</b> No
<b>Measurement unit:</b> Category	<b>Allowed values:</b> <ul style="list-style-type: none"> <li>• Drones</li> <li>• Ground-level photos and videos</li> <li>• On-farm inspection</li> <li>• Plot-based sampling (e.g., soil, water)</li> <li>• Producer records or attestation</li> <li>• Satellite monitoring or remote sensing</li> <li>• Soil metagenomics</li> <li>• Soil sensors</li> <li>• Water sensors</li> <li>• Other (specify)</li> </ul>
<b>Logic:</b> None – all respond	<b>Required:</b> Yes
<b>Data collection level:</b> Field	<b>Data collection frequency:</b> Quarterly

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**Field GHG reporting**


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**Data element name:** Field GHG reporting 1-3      **Reporting question:** How were GHG benefits reported for this field?

**Description:** Up to the top three forms of reporting on GHG benefits as part of MMRV requirements. Reporting is defined as documenting and sharing monitoring and measurement results with project partners, the recipient, and any third-party verification organization. Include up to 3 methods, based on which methods are most commonly used for this field. The worksheet provides three columns with a drop-down list of the allowed values. Choose one value for each column. If fewer than 3 GHG reporting methods are used, leave unnecessary columns blank. If “other” is chosen, use the additional column to enter other GHG reporting methods as free text.

**Data type:** List

**Select multiple values:** No

**Measurement unit:** Category

**Allowed values:**

- Automated devices
- Email
- Mobile app
- Paper
- Third-party actors
- Website
- Other (specify)

**Logic:** None – all respond

**Required:** Yes

**Data collection level:** Field

**Data collection frequency:** Quarterly

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**Field GHG verification**


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**Data element name:** Field GHG verification 1-3      **Reporting question:** How was implementation of practices to reduce GHG emissions verified for this field?

**Description:** Up to the top three of verification of GHG benefits as part of MMRV requirements. Verification is defined as independent confirmation that measurement, monitoring and reporting information are complete, accurate and reliable. Include up to 3 methods, based on which methods are most commonly used for this field. The worksheet provides three columns with a drop-down list of the allowed values. Choose one value for each column. If fewer than 3 GHG verification methods are used, leave unnecessary columns blank. If “other” is chosen, use the additional column to enter other GHG verification methods as free text.

**Data type:** List

**Select multiple values:** No

**Measurement unit:** Category

**Allowed values:**

- Artificial intelligence
- Computer modeling
- Recipient audit
- Photos
- Record audit
- Satellite imagery
- Site or field visit
- Third-party audit
- Other (specify)

**Logic:** None – all respond

**Required:** Yes

**Data collection level:** Field

**Data collection frequency:** Quarterly

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**Field GHG calculations**

<b>Data element name:</b> Field GHG calculations	<b>Reporting question:</b> What methods are used to calculate GHG benefits in this field?
<b>Description:</b> List the method(s) used to calculate GHG benefits in this field. If yes to direct physical measurements, submit result reports (see <i>Supplemental Data Submission – Field direct GHG measurement results</i> ).	
<b>Data type:</b> List	<b>Select multiple values:</b> No
<b>Measurement unit:</b> Category	<b>Allowed values:</b> <ul style="list-style-type: none"> <li>• Models</li> <li>• Direct field measurements</li> <li>• Both</li> </ul>
<b>Logic:</b> None – all respond	<b>Required:</b> Yes
<b>Data collection level:</b> Field	<b>Data collection frequency:</b> Quarterly

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**Field official GHG calculation**

<b>Data element name:</b> Field official GHG calculation	<b>Reporting question:</b> What method was used to calculate the official GHG benefits in this field?
<b>Description:</b> List the method used to calculate the official GHG benefits in this field that are reported as part of the project's aggregate impact.	
<b>Data type:</b> List	<b>Select multiple values:</b> No
<b>Measurement unit:</b> Category	<b>Allowed values:</b> <ul style="list-style-type: none"> <li>• Models</li> <li>• Direct field measurements</li> </ul>
<b>Logic:</b> None – all respond	<b>Required:</b> Yes
<b>Data collection level:</b> Field	<b>Data collection frequency:</b> Quarterly

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**Field official GHG ER**

<b>Data element name:</b> Field official GHG emission reductions	<b>Reporting question:</b> What are the estimated total GHG emission reductions (CO <sub>2</sub> eq) in this field?
<b>Description:</b> Estimated greenhouse gas emission reductions from practice implementation in this field that are reported as part of the project's aggregate impact. This data element must be entered upon practice completion or annually, as appropriate.	
<b>Data type:</b> Decimal	<b>Select multiple values:</b> No
<b>Measurement unit:</b> Metric tons CO <sub>2</sub> eq	<b>Allowed values:</b> 0-10,000,000
<b>Logic:</b> None – all respond	<b>Required:</b> Yes
<b>Data collection level:</b> Field	<b>Data collection frequency:</b> Quarterly

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**Field official carbon stock**

<b>Data element name:</b> Field official carbon stock	<b>Reporting question:</b> How much carbon has been sequestered in this field?
<b>Description:</b> Estimated total change in carbon stock based on practice implementation in this field. This data element can be reported in any quarter and is cumulative for the year. Conversion rate is one ton of carbon = 3.67 tons of CO <sub>2</sub> eq.	
<b>Data type:</b> Decimal	<b>Select multiple values:</b> No
<b>Measurement unit:</b> Metric tons CO <sub>2</sub> eq	<b>Allowed values:</b> 0-10,000,000
<b>Logic:</b> None – all respond	<b>Required:</b> Yes
<b>Data collection level:</b> Field	<b>Data collection frequency:</b> Quarterly

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**Field official CO2 ER**


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<b>Data element name:</b> Field official CO2 emission reductions	<b>Reporting question:</b> What are the estimated total CO2 emission reductions in this field?
<b>Description:</b> Estimated total carbon dioxide emission reductions based on practice implementation in this field that are reported as part of the project's aggregate impact. This data element must be entered upon practice completion or annually, as appropriate.	
<b>Data type:</b> Decimal	<b>Select multiple values:</b> No
<b>Measurement unit:</b> Metric tons CO <sub>2</sub>	<b>Allowed values:</b> 0-10,000,000
<b>Logic:</b> None – all respond	<b>Required:</b> Yes
<b>Data collection level:</b> Field	<b>Data collection frequency:</b> Quarterly

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**Field official CH4 ER**


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<b>Data element name:</b> Field official CH4 emission reductions	<b>Reporting question:</b> What are the estimated total CH4 emission reductions in this field?
<b>Description:</b> Estimated total methane emission reductions based on practice implementation in this field that are reported as part of the project's aggregate impact. This data element must be entered upon practice completion or annually, as appropriate. Conversion rate is one ton of CH <sub>4</sub> = 25 tons of CO <sub>2</sub> eq.	
<b>Data type:</b> Decimal	<b>Select multiple values:</b> No
<b>Measurement unit:</b> Metric tons CH4 reduced in CO <sub>2</sub> eq	<b>Allowed values:</b> 0-10,000,000
<b>Logic:</b> None – all respond	<b>Required:</b> Yes
<b>Data collection level:</b> Field	<b>Data collection frequency:</b> Quarterly

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**Field official N2O ER**


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<b>Data element name:</b> Field official N2O emission reductions	<b>Reporting question:</b> What are the estimated total N2O emission reductions in this field?
<b>Description:</b> Estimated total nitrous oxide emission reductions based on practice implementation in this field that are reported as part of the project's aggregate impact. This data element must be entered upon practice completion or annually, as appropriate. Conversion rate is one ton of N <sub>2</sub> O = 298 tons of CO <sub>2</sub> eq.	
<b>Data type:</b> Decimal	<b>Select multiple values:</b> No
<b>Measurement unit:</b> Metric tons N2O reduced in CO <sub>2</sub> eq	<b>Allowed values:</b> 0-10,000,000
<b>Logic:</b> None – all respond	<b>Required:</b> Yes
<b>Data collection level:</b> Field	<b>Data collection frequency:</b> Quarterly

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**Field offsets produced**


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<b>Data element name:</b> Field offsets produced	<b>Reporting question:</b> How many carbon offsets have been produced in this field?
<b>Description:</b> Total carbon offsets produced in the field during the quarter (not cumulative). Offsets are defined as having been verified and certified using an accepted standard and sold into the carbon marketplace.	
<b>Data type:</b> Decimal	<b>Select multiple values:</b> No
<b>Measurement unit:</b> Metric tons CO <sub>2</sub> eq	<b>Allowed values:</b> 0-10,000,000
<b>Logic:</b> None – all respond	<b>Required:</b> Yes
<b>Data collection level:</b> Field	<b>Data collection frequency:</b> Quarterly

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**Field insets produced**


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**Data element name:** Field insets produced      **Reporting question:** How many carbon insets have been produced in this field?

**Description:** Total carbon insets produced in the field during the quarter (not cumulative). Insets are defined as having been verified and certified using an accepted standard and accounted for within Scope 3 emissions for a firm.

**Data type:** Decimal

**Select multiple values:** No

**Measurement unit:** Metric tons CO<sub>2</sub>eq

**Allowed values:** 0-10,000,000

**Logic:** None – all respond

**Required:** Yes

**Data collection level:** Field

**Data collection frequency:** Quarterly

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**Other field measurement**


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**Data element name:** Other field measurement      **Reporting question:** Were data collected from the field for reasons other than GHG benefit estimation?

**Description:** Direct physical measurements or data collection taken in the field for any reason other than GHG benefits estimation. These reasons could include calibration of GHG estimation tools or models, tracking other environmental benefits (see Field environmental benefits report), and other reasons. If yes, submit corresponding reports (see *Supplemental data submission - Field direct measurement results*).

**Data type:** List

**Select multiple values:** No

**Measurement unit:** Category

**Allowed values:**

- Yes
- No
- I don't know

**Logic:** None – all respond

**Required:** Yes

**Data collection level:** Field

**Data collection frequency:** Quarterly

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### GHG Benefits - Alternate Modeled

#### **Unique IDs**

Farm ID	Unique Farm ID assigned by FSA
Tract ID	Unique Tract ID assigned by FSA
Field ID	Unique Field ID assigned by FSA
State or territory of field	State name (must match FSA farm enrollment data)
County of field	County name (must match FSA farm enrollment data)

#### **Commodity type**

<b>Data element name:</b> Commodity type 1-6	<b>Reporting question:</b> What type of commodity(ies) is produced from this field?
<b>Description:</b> Type of commodity(ies) produced in field enrolled in the project. See full list of commodity options in Appendix B. The worksheet provides multiple columns with drop-down lists of the allowed values. Choose one value for each column. Leave unnecessary columns blank	
<b>Data type:</b> List	<b>Select multiple values:</b> No
<b>Measurement unit:</b> Category	<b>Allowed values:</b> FSA commodity list
<b>Logic:</b> None – all respond	<b>Required:</b> If project calculates GHG benefits using multiple methods
<b>Data collection level:</b> Field	<b>Data collection frequency:</b> Annual

#### **Practice type**

<b>Data element name:</b> Practice type 1-7	<b>Reporting question:</b> What CSAF practice is being implemented by this project?
<b>Description:</b> Which CSAF practice or practices are being implemented in this project? CSAF practices are included in a list in Appendix A. The worksheet provides seven columns for this data element. Enter one value for each column. If there are fewer than 7 practices being implemented by the project, leave unnecessary columns blank.	
<b>Data type:</b> List	<b>Select multiple values:</b> No
<b>Measurement unit:</b> Category	<b>Allowed values:</b> See list in Appendix A
<b>Logic:</b> None – all respond	<b>Required:</b> If project calculates GHG benefits using multiple methods
<b>Data collection level:</b> Field	<b>Data collection frequency:</b> Annual



**GHG model**

**Data element name:** GHG model      **Reporting question:** What model was used for alternate calculation of GHG benefits?

**Description:** Select the model used for the alternate calculation of the field's GHG benefits.

**Data type:** List

**Select multiple values:** No

**Measurement unit:** Category

**Allowed values:**

- ACC Calculator
- Agriculture, Forestry and Other Land Use (AFOLU) Carbon Calculator
- AIRES
- APEX
- Bowen Ratio Energy Balance
- Carat-Calculator
- CArPE
- CDFA web-based calculator
- COMET-Farm
- COMET-Planner
- CoolFarm
- Cover Crop Explore
- CropTrak
- CultivateAI's FMIS
- DayCent-CR
- DNDC
- DSSAT
- Earth Optics
- EcoPractices
- EPIC
- Extrapolation based on literature
- FieldPrint
- Granular
- GREET
- gTIR
- IFSM
- IPCC default emissions factors & models
- itree
- Nitrogen Balance
- Nutrient Tracking Tool (NTT)
- RCD Project Tracker
- Revised Universal Soil Loss equation 2 (RUSLE2)
- RuFaS
- SAFE-Link
- SALUS (CIBO)
- SNAPGRAZE
- SquareRoots
- SWAT-C
- SYMFONI
- Truterra Sustainability Tool
- Verra
- WEPP
- YardStick
- Other (specify)

**Logic:** None – all respond

**Required:** If project calculates GHG benefits using multiple methods

**Data collection level:** Field

**Data collection frequency:** Annual

**Model start date**

<b>Data element name:</b> Model start date	<b>Reporting question:</b> For what time period are the GHG benefits modeled (model start date)?
<b>Description:</b> Date that the model parameters begin.	
<b>Data type:</b> Date	<b>Select multiple values:</b> NA
<b>Measurement unit:</b> MM/DD/YYYY	<b>Allowed values:</b> 01/01/1950 – 12/31/2030
<b>Logic:</b> None – all respond	<b>Required:</b> If project calculates GHG benefits using multiple methods
<b>Data collection level:</b> Field	<b>Data collection frequency:</b> Annual

**Model end date**

<b>Data element name:</b> Model end date	<b>Reporting question:</b> For what time period are the GHG benefits modeled (model end date)?
<b>Description:</b> Date that the model parameters end.	
<b>Data type:</b> Date	<b>Select multiple values:</b> NA
<b>Measurement unit:</b> MM/DD/YYYY	<b>Allowed values:</b> 01/01/2023– 12/31/2030
<b>Logic:</b> None – all respond	<b>Required:</b> If project calculates GHG benefits using multiple methods
<b>Data collection level:</b> Field	<b>Data collection frequency:</b> Annual

**Total GHG benefits estimated**

<b>Data element name:</b> Total GHG benefits estimated	<b>Reporting question:</b> What is the alternate estimate of the field's total GHG emission reductions?
<b>Description:</b> Total greenhouse gas emission reductions from practice implementation in the field estimated using an alternate model.	
<b>Data type:</b> Decimal	<b>Select multiple values:</b> No
<b>Measurement unit:</b> Metric tons CO <sub>2</sub> eq	<b>Allowed values:</b> 0-10,000,000
<b>Logic:</b> None – all respond	<b>Required:</b> If project calculates GHG benefits using multiple methods
<b>Data collection level:</b> Field	<b>Data collection frequency:</b> Annual

**Total carbon stock estimated**

<b>Data element name:</b> Total carbon stock estimated	<b>Reporting question:</b> What is the alternate estimate of how much carbon has the field has sequestered?
<b>Description:</b> Total change in carbon stock based on practice implementation in the field estimated using an alternate model. Conversion rate is one ton of carbon = 3.67 tons of CO <sub>2</sub> eq.	
<b>Data type:</b> Decimal	<b>Select multiple values:</b> No
<b>Measurement unit:</b> Metric tons CO <sub>2</sub> eq	<b>Allowed values:</b> 0-10,000,000
<b>Logic:</b> None – all respond	<b>Required:</b> If project calculates GHG benefits using multiple methods
<b>Data collection level:</b> Field	<b>Data collection frequency:</b> Annual

**Total CO<sub>2</sub> estimated**

<b>Data element name:</b> Total CO <sub>2</sub> estimated	<b>Reporting question:</b> What is the alternate estimate of the field's total CO <sub>2</sub> emission reductions?
<b>Description:</b> Total carbon dioxide emission reductions based on practice implementation in the field estimated using an alternate model.	
<b>Data type:</b> Decimal	<b>Select multiple values:</b> No
<b>Measurement unit:</b> Metric tons CO <sub>2</sub>	<b>Allowed values:</b> 0-10,000,000
<b>Logic:</b> None – all respond	<b>Required:</b> If project calculates GHG benefits using multiple methods
<b>Data collection level:</b> Field	<b>Data collection frequency:</b> Annual

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**Total CH4 estimated**


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**Data element name:** Total CH4 estimated

**Reporting question:** What is the alternate estimate of the field's total CH4 emission reductions?

**Description:** Total methane emission reductions based on practice implementation in the field estimated using an alternate model. Conversion rate is one ton of CH<sub>4</sub> = 25 tons of CO<sub>2</sub>eq.

**Data type:** Decimal

**Select multiple values:** No

**Measurement unit:** Metric tons CH4 reduced in CO<sub>2</sub>eq

**Allowed values:** 0-10,000,000

**Logic:** None – all respond

**Required:** If project calculates GHG benefits using multiple methods

**Data collection level:** Field

**Data collection frequency:** Annual

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**Total field N2O estimated**


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**Data element name:** Total N2O estimated

**Reporting question:** What is the alternate estimate of the field's total N2O emission reductions?

**Description:** Total nitrous oxide emission reductions based on practice implementation in the field estimated using an alternate method. Conversion rate is one ton of N<sub>2</sub>O = 298 tons of CO<sub>2</sub>eq.

**Data type:** Decimal

**Select multiple values:** No

**Measurement unit:** Metric tons N2O reduced in CO<sub>2</sub>eq

**Allowed values:** 0-10,000,000

**Logic:** None – all respond

**Required:** If project calculates GHG benefits using multiple methods

**Data collection level:** Field

**Data collection frequency:** Annual

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### GHG Benefits - Measured

#### **Unique IDs**

Farm ID	Unique Farm ID assigned by FSA
Tract ID	Unique Tract ID assigned by FSA
Field ID	Unique Field ID assigned by FSA
State or territory of field	State name (must match FSA farm enrollment data)
County of field	County name (must match FSA farm enrollment data)

#### **GHG measurement method**

**Data element name:** GHG measurement method

**Reporting question:** What measurement method is used to calculate GHG benefits?

**Description:** Field-based measurement method used to calculate GHG benefits. If “other” is chosen, enter the appropriate value as free text in the additional column.

**Data type:** List

**Select multiple values:** No

**Measurement unit:** Category

**Allowed values:**

- Emissions measurement unit
- Flux towers
- Litterbags
- Plant measurements
- Portable emissions analyzers
- Soil flux chambers
- Soil samples
- Soil sensors
- Vehicle-mounted sensors
- Other (specify)

**Logic:** None – all respond

**Required:** If a project conducts soil samples or takes carbon stock or greenhouse gas emission measurements in this field

**Data collection level:** Field

**Data collection frequency:**  
Annual

#### **Lab name**

**Data element name:** Lab name

**Reporting question:** What is the name of the lab that processed the measurement samples?

**Description:** Name of entity that received data and conducted analysis of samples.

**Data type:** Text

**Select multiple values:** No

**Measurement unit:** NA

**Allowed values:** Free text

**Logic:** None – all respond

**Required:** If applicable

**Data collection level:** Field

**Data collection frequency:** Annual

**Measurement start date****Data element name:** Measurement start date**Reporting question:** On what date did the measurement start?**Description:** Date that the measurements began. If it was a single point in time, use the same date for start date and end date. If multiple measurements took place over a time period, use the date that the measurements first began.**Data type:** Date**Select multiple values:** No**Measurement unit:** MM/DD/YYYY**Allowed values:** 01/01/2023 – 12/31/2030**Logic:** None – all respond**Required:** If a project conducts soil samples or takes carbon stock or greenhouse gas emission measurements in this field**Data collection level:** Field**Data collection frequency:** Annual**Measurement end date****Data element name:** Measurement end date**Reporting question:** On what date did the measurement end?**Description:** Date that the measurements began. If it was a single point in time, use the same date for start date and end date. If multiple measurements took place over a time period, use the date that the measurements were completed.**Data type:** Date**Select multiple values:** No**Measurement unit:** MM/DD/YYYY**Allowed values:** 01/01/2023– 12/31/2030**Logic:** None – all respond**Required:** If a project conducts soil samples or takes carbon stock or greenhouse gas emission measurements in this field**Data collection level:** Field**Data collection frequency:** Annual**Total CO2 reduction calculated****Data element name:** Total CO2 reduction calculated**Reporting question:** What are the total measured CO2 emission reductions?**Description:** Total annual CO2 emission reductions based on practice implementation in the field calculated from in-field measurements.**Data type:** Decimal**Select multiple values:** No**Measurement unit:** Metric tons CO<sub>2</sub>**Allowed values:** 0-10,000,000**Logic:** None – all respond**Required:** If a project takes carbon stock or greenhouse gas emission measurements in this field**Data collection level:** Field**Data collection frequency:** Annual**Total field carbon stock measured****Data element name:** Total field carbon stock measured**Reporting question:** What is the total amount of carbon sequestered based on repeat measurements in this field?**Description:** Change in carbon stock based on practice implementation in the field calculated from repeat soil sampling in this field. (Results for initial field soil samples should be reported in the 'Soil sample result' and 'Measurement type' columns.) Conversion rate is one ton of carbon = 3.67 tons of CO<sub>2</sub>eq.**Data type:** Decimal**Select multiple values:** No**Measurement unit:** Metric tons CO<sub>2</sub>eq**Allowed values:** 0-10,000,000**Logic:** None – all respond**Required:** If a project conducts soil samples or takes carbon stock measurements in this field**Data collection level:** Field**Data collection frequency:** Annual

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**Total CH4 reduction calculated**

<b>Data element name:</b> Total CH4 reduction calculated	<b>Reporting question:</b> What are the total measured CH4 emission reductions?
<b>Description:</b> Total annual methane emission reductions based on practice implementation in the field calculated from in-field measurements. Conversion rate is one ton of CH <sub>4</sub> = 25 tons of CO <sub>2</sub> eq.	
<b>Data type:</b> Decimal	<b>Select multiple values:</b> No
<b>Measurement unit:</b> Metric tons CH4 reduced in CO <sub>2</sub> eq	<b>Allowed values:</b> 0-10,000,000
<b>Logic:</b> None – all respond	<b>Required:</b> If a project conducts soil samples or takes carbon stock or greenhouse gas emission measurements in this field
<b>Data collection level:</b> Field	<b>Data collection frequency:</b> Annual

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**Total N2O reduction calculated**

<b>Data element name:</b> Total N2O reduction calculated	<b>Reporting question:</b> What are the total measured N2O emission reductions?
<b>Description:</b> Total annual nitrous oxide emission reductions based on practice implementation in the field calculated from in-field measurements. Conversion rate is one ton of N <sub>2</sub> O = 298 tons of CO <sub>2</sub> eq.	
<b>Data type:</b> Decimal	<b>Select multiple values:</b> No
<b>Measurement unit:</b> Metric tons N2O reduced in CO <sub>2</sub> eq	<b>Allowed values:</b> 0-10,000,000
<b>Logic:</b> None – all respond	<b>Required:</b> If a project conducts soil samples or takes carbon stock or greenhouse gas emission measurements in this field
<b>Data collection level:</b> Field	<b>Data collection frequency:</b> Annual

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**Soil sample result**

<b>Data element name:</b> Soil sample result	<b>Reporting question:</b> What is the numeric result from this soil sample?
<b>Description:</b> Results of measurement(s) taken to determine the carbon stock of a soil (the tons of carbon found in a specified volume of soil).	
<b>Data type:</b> Decimal	<b>Select multiple values:</b> No
<b>Measurement unit:</b> Amount	<b>Allowed values:</b> .00001-100,000
<b>Logic:</b> None – all respond	<b>Required:</b> If a project conducts soil samples in this field
<b>Data collection level:</b> Field	<b>Data collection frequency:</b> Annual

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**Soil sample result unit**


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**Data element name:** Soil sample result unit    **Reporting question:** What is unit for the soil sample result?

**Description:** Unit for the corresponding soil sample result. The worksheet provides a drop-down list of choices for this data element. If “other” is chosen, use the additional column to enter the appropriate yield unit as free text.

**Data type:** List

**Select multiple values:** No

**Measurement unit:** Category

**Allowed values:**

- Percent
- Ppm
- Grams
- Grams per cubic centimeter
- Other (specify)

**Logic:** None – all respond

**Required:** If a project conducts soil samples in this field

**Data collection level:** Field

**Data collection frequency:** Annual

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**Measurement type**


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**Data element name:** Measurement type

**Reporting question:** What type of analysis was conducted for this soil sample?

**Description:** Type of soil analysis conducted. The worksheet provides a drop-down list of choices for this data element. If “other” is chosen, use the additional column to enter the appropriate yield unit as free text.

**Data type:** List

**Select multiple values:** No

**Measurement unit:** Category

**Allowed values:**

- Organic matter
- Total organic carbon
- Bulk density
- Other (specify)

**Logic:** None – all respond

**Required:** If a project conducts soil samples in this field

**Data collection level:** Field

**Data collection frequency:** Annual

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### Additional Environmental Benefits

#### **Unique IDs**

Farm ID	Unique Farm ID assigned by FSA
Tract ID	Unique Tract ID assigned by FSA
Field ID	Unique Field ID assigned by FSA
State or territory of field	State name (must match FSA farm enrollment data)
County of field	County name (must match FSA farm enrollment data)

#### **Environmental benefits**

<b>Data element name:</b> Environmental benefits	<b>Reporting question:</b> Are environmental benefits other than GHGs being tracked in the field?
<b>Description:</b> Tracking of environmental benefits other than greenhouse gas emission reductions and carbon sequestration in the enrolled field. Tracking means at a minimum using some form of monitoring and reporting that can quantify benefits.	
<b>Data type:</b> List	<b>Select multiple values:</b> No
<b>Measurement unit:</b> Category	<b>Allowed values:</b> <ul style="list-style-type: none"> <li>• Yes</li> <li>• No</li> <li>• I don't know</li> </ul>
<b>Logic:</b> None – all respond	<b>Required:</b> Yes
<b>Data collection level:</b> Field	<b>Data collection frequency:</b> Annual

#### **Reduction in nitrogen loss**

<b>Data element name:</b> Reduction in nitrogen loss	<b>Reporting question:</b> Are reductions in nitrogen losses being tracked in the field?
<b>Description:</b> Tracking reductions in nitrogen losses in the enrolled field. Tracking means at a minimum using some form of monitoring and reporting that can quantify benefits.	
<b>Data type:</b> List	<b>Select multiple values:</b> No
<b>Measurement unit:</b> Category	<b>Allowed values:</b> <ul style="list-style-type: none"> <li>• Yes</li> <li>• No</li> <li>• I don't know</li> </ul>
<b>Logic:</b> Respond if yes to 'Environmental benefits'	<b>Required:</b> Yes
<b>Data collection level:</b> Field	<b>Data collection frequency:</b> Annual

#### **Reduction in nitrogen loss amount**

<b>Data element name:</b> Reduction in nitrogen loss amount	<b>Reporting question:</b> How much reduction in nitrogen losses have been measured in the field?
<b>Description:</b> Total amount of reduction in nitrogen losses that is measured and reported in the enrolled field.	
<b>Data type:</b> Decimal	<b>Select multiple values:</b> No
<b>Measurement unit:</b> Amount	<b>Allowed values:</b> 0-1,000,000
<b>Logic:</b> Respond if yes to 'Reduction in nitrogen loss'	<b>Required:</b> Yes
<b>Data collection level:</b> Field	<b>Data collection frequency:</b> Annual



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**Reduction in nitrogen loss amount unit**


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<b>Data element name:</b> Reduction in nitrogen loss amount unit	<b>Reporting question:</b> What is the unit for how much reduction in nitrogen losses have been measured in the field?
<b>Description:</b> Unit for the total amount of reduction in nitrogen losses that is measured and reported in the enrolled field. If “other” is chosen, enter the appropriate value as free text in the additional column.	
<b>Data type:</b> List	<b>Select multiple values:</b> No
<b>Measurement unit:</b> Category	<b>Allowed values:</b> <ul style="list-style-type: none"> <li>• Kilograms</li> <li>• Metric tons</li> <li>• Pounds</li> <li>• Other (specify)</li> </ul>
<b>Logic:</b> Respond if yes to ‘Reduction in nitrogen loss’	<b>Required:</b> Yes
<b>Data collection level:</b> Field	<b>Data collection frequency:</b> Annual

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**Reduction in nitrogen loss purpose**


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<b>Data element name:</b> Reduction in nitrogen loss purpose	<b>Reporting question:</b> What is the purpose of tracking reduction in nitrogen losses?
<b>Description:</b> Purpose of tracking reduction in nitrogen losses in the enrolled field. If “other” is chosen, enter the appropriate value as free text in the additional column.	
<b>Data type:</b> List	<b>Select multiple values:</b> No
<b>Measurement unit:</b> Category	<b>Allowed values:</b> <ul style="list-style-type: none"> <li>• Commodity marketing</li> <li>• Producing insets</li> <li>• Producing offsets</li> <li>• I don’t know</li> <li>• Other (specify)</li> </ul>
<b>Logic:</b> Respond if yes to ‘Reduction in nitrogen loss’	<b>Required:</b> Yes
<b>Data collection level:</b> Project	<b>Data collection frequency:</b> Annual

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**Reduction in phosphorus loss**


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<b>Data element name:</b> Reduction in phosphorus loss	<b>Reporting question:</b> Are reductions in phosphorus losses being tracked in the field?
<b>Description:</b> Tracking of reductions in phosphorus losses in the enrolled field. Tracking means at a minimum using some form of monitoring and reporting that can quantify benefits.	
<b>Data type:</b> List	<b>Select multiple values:</b> No
<b>Measurement unit:</b> Category	<b>Allowed values:</b> <ul style="list-style-type: none"> <li>• Yes</li> <li>• No</li> <li>• I don’t know</li> </ul>
<b>Logic:</b> Respond if yes to ‘Environmental benefits’	<b>Required:</b> Yes
<b>Data collection level:</b> Field	<b>Data collection frequency:</b> Annual

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**Reduction in phosphorus loss amount**


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<b>Data element name:</b> Reduction in phosphorus loss amount	<b>Reporting question:</b> How much reduction in phosphorus losses have been measured in the field?
<b>Description:</b> Total amount of reduction in phosphorus losses that is measured in the field.	
<b>Data type:</b> Decimal	<b>Select multiple values:</b> No
<b>Measurement unit:</b> Amount	<b>Allowed values:</b> 0-1,000,000
<b>Logic:</b> Respond if yes to ‘Reduction in phosphorus loss’	<b>Required:</b> Yes
<b>Data collection level:</b> Field	<b>Data collection frequency:</b> Annual

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**Reduction in phosphorus loss amount unit**


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**Data element name:** Reduction in phosphorus loss amount unit

**Reporting question:** What is the unit for the reduction in phosphorus losses measured in the field?

**Description:** Unit for the total amount of reduction in phosphorus losses that is measured in the enrolled field. If "other" is chosen, enter the appropriate value as free text in the additional column.

**Data type:** List

**Select multiple values:** No

**Measurement unit:** Category

**Allowed values:**

- Kilograms
- Metric tons
- Pounds
- Other (specify)

**Logic:** Respond if yes to 'Reduction in phosphorus loss'

**Required:** Yes

**Data collection level:** Field

**Data collection frequency:** Annual

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**Reduction in phosphorus loss purpose**


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**Data element name:** Reduction in phosphorus loss purpose

**Reporting question:** What is the purpose of tracking reductions in phosphorus losses?

**Description:** Purpose of tracking reduction in phosphorus losses in the enrolled field. If "other" is chosen, enter the appropriate value as free text in the additional column.

**Data type:** List

**Select multiple values:** No

**Measurement unit:** Category

**Allowed values:**

- Commodity marketing
- Producing insets
- Producing offsets
- I don't know
- Other (specify)

**Logic:** Respond if yes to 'Reduction in phosphorus loss'

**Required:** Yes

**Data collection level:** Field

**Data collection frequency:** Annual

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**Other water quality**


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**Data element name:** Other water quality

**Reporting question:** Are other water quality metrics being tracked in the field?

**Description:** Project tracking of other water quality metrics in the enrolled field. Tracking means at a minimum using some form of monitoring and reporting that can quantify benefits.

**Data type:** List

**Select multiple values:** No

**Measurement unit:** Category

**Allowed values:**

- Yes
- No
- I don't know

**Logic:** Respond if yes to 'Environmental benefits'

**Required:** Yes

**Data collection level:** Field

**Data collection frequency:** Annual

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**Other water quality type**


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<b>Data element name:</b> Other water quality type	<b>Reporting question:</b> What type of other water quality metric have been measured in the field?
<b>Description:</b> Type of other water quality metric (besides nitrogen loss and phosphorus loss reductions) that is measured in the field. If “other” is chosen, enter the appropriate value as free text in the additional column.	
<b>Data type:</b> List	<b>Select multiple values:</b> No
<b>Measurement unit:</b> Category	<b>Allowed values:</b> <ul style="list-style-type: none"> <li>• Sediment load reduction</li> <li>• Temperature</li> <li>• Other (specify)</li> </ul>
<b>Logic:</b> Respond if yes to ‘Other water quality’	<b>Required:</b> Yes
<b>Data collection level:</b> Field	<b>Data collection frequency:</b> Annual

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**Other water quality amount**


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<b>Data element name:</b> Other water quality amount	<b>Reporting question:</b> How much reduction in other water quality metrics have been measured in the field?
<b>Description:</b> Total amount of reduction in other water quality metrics that is measured in the enrolled field.	
<b>Data type:</b> Decimal	<b>Select multiple values:</b> No
<b>Measurement unit:</b> Amount	<b>Allowed values:</b> 0-1,000,000
<b>Logic:</b> Respond if yes to ‘Other water quality’	<b>Required:</b> Yes
<b>Data collection level:</b> Field	<b>Data collection frequency:</b> Annual

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**Other water quality amount unit**


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<b>Data element name:</b> Other water quality amount unit	<b>Reporting question:</b> What is the unit for the reduction in other water quality metrics measured in the field?
<b>Description:</b> Unit for the total amount of reduction in other water quality metrics that is measured in the enrolled field. If “other” is chosen, enter the appropriate value as free text in the additional column.	
<b>Data type:</b> List	<b>Select multiple values:</b> No
<b>Measurement unit:</b> Category	<b>Allowed values:</b> <ul style="list-style-type: none"> <li>• Degrees F</li> <li>• Kilograms</li> <li>• Kilograms per liter</li> <li>• Metric tons</li> <li>• Pounds</li> <li>• Other (specify)</li> </ul>
<b>Logic:</b> Respond if yes to ‘Other water quality’	<b>Required:</b> Yes
<b>Data collection level:</b> Field	<b>Data collection frequency:</b> Annual

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**Other water quality purpose**

<p><b>Data element name:</b> Other water quality purpose</p> <p><b>Description:</b> Purpose of tracking other water quality benefits in the enrolled field. If “other” is chosen, enter the appropriate value as free text in the additional column.</p> <p><b>Data type:</b> List</p> <p><b>Measurement unit:</b> Category</p> <p><b>Logic:</b> Respond if yes to ‘Other water quality’</p> <p><b>Data collection level:</b> Field</p>	<p><b>Reporting question:</b> What is the purpose of tracking other water quality benefits?</p> <p><b>Select multiple values:</b> No</p> <p><b>Allowed values:</b></p> <ul style="list-style-type: none"> <li>• Commodity marketing</li> <li>• Producing insets</li> <li>• Producing offsets</li> <li>• I don’t know</li> <li>• Other (specify)</li> </ul> <p><b>Required:</b> Yes</p> <p><b>Data collection frequency:</b> Annual</p>
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**Water quantity**

<p><b>Data element name:</b> Water quantity</p> <p><b>Description:</b> Tracking of water conservation or reduction in use in the enrolled field. Tracking means at a minimum using some form of monitoring and reporting that can quantify benefits.</p> <p><b>Data type:</b> List</p> <p><b>Measurement unit:</b> Category</p> <p><b>Logic:</b> Respond if yes to ‘Environmental benefits’</p> <p><b>Data collection level:</b> Field</p>	<p><b>Reporting question:</b> Is water conservation being tracked in the field?</p> <p><b>Select multiple values:</b> No</p> <p><b>Allowed values:</b></p> <ul style="list-style-type: none"> <li>• Yes</li> <li>• No</li> <li>• I don’t know</li> </ul> <p><b>Required:</b> Yes</p> <p><b>Data collection frequency:</b> Annual</p>
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**Water quantity amount**

<p><b>Data element name:</b> Water quantity amount</p> <p><b>Description:</b> Total amount of water conservation or reduction that is measured in the field.</p> <p><b>Data type:</b> Decimal</p> <p><b>Measurement unit:</b> Amount</p> <p><b>Logic:</b> Respond if yes to ‘Water quantity’</p> <p><b>Data collection level:</b> Field</p>	<p><b>Reporting question:</b> How much water conservation has been measured in the field?</p> <p><b>Select multiple values:</b> No</p> <p><b>Allowed values:</b> 0-1,000,000</p> <p><b>Required:</b> Yes</p> <p><b>Data collection frequency:</b> Annual</p>
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**Water quantity amount unit**

<p><b>Data element name:</b> Water quantity amount unit</p> <p><b>Description:</b> Unit for the total amount of water conservation or reduced use that is measured and reported in the enrolled field. If “other” is chosen, enter the appropriate value as free text in the additional column.</p> <p><b>Data type:</b> List</p> <p><b>Measurement unit:</b> Category</p> <p><b>Logic:</b> Respond if yes to ‘Water quantity’</p> <p><b>Data collection level:</b> Field</p>	<p><b>Reporting question:</b> What is the unit for the amount of water conservation measured in the field?</p> <p><b>Select multiple values:</b> No</p> <p><b>Allowed values:</b></p> <ul style="list-style-type: none"> <li>• Acre-feet</li> <li>• Cubic feet</li> <li>• Other (specify)</li> </ul> <p><b>Required:</b> Yes</p> <p><b>Data collection frequency:</b> Annual</p>
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**Water quantity purpose**


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**Data element name:** Water quantity purpose

**Reporting question:** What is the purpose of tracking water conservation?

**Description:** Purpose of tracking water conservation or reductions in water use in the enrolled field. If “other” is chosen, enter the appropriate value as free text in the additional column.

**Data type:** List

**Select multiple values:** No

**Measurement unit:** Category

**Allowed values:**

- Commodity marketing
- Producing insets
- Producing offsets
- I don’t know
- Other (specify)

**Logic:** Respond if yes to ‘Water quantity’

**Required:** Yes

**Data collection level:** Field

**Data collection frequency:** Annual

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**Reduced erosion**


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**Data element name:** Reduced erosion

**Reporting question:** Is reduced soil erosion being tracked in the field?

**Description:** Tracking of reduced soil erosion in the enrolled field. Tracking means at a minimum using some form of monitoring and reporting that can quantify benefits.

**Data type:** List

**Select multiple values:** No

**Measurement unit:** Category

**Allowed values:**

- Yes
- No
- I don’t know

**Logic:** Respond if yes to ‘Environmental benefits’

**Required:** Yes

**Data collection level:** Field

**Data collection frequency:** Annual

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**Reduced erosion amount**


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**Data element name:** Reduced erosion amount

**Reporting question:** How much erosion reduction has been measured in the field?

**Description:** Total amount of erosion reduction that is measured in the enrolled field.

**Data type:** Decimal

**Select multiple values:** No

**Measurement unit:** Amount

**Allowed values:** 0-1,000,000

**Logic:** Respond if yes to ‘Reduced erosion’

**Required:** Yes

**Data collection level:** Field

**Data collection frequency:** Annual

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**Reduced erosion amount unit**


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**Data element name:** Reduced erosion unit

**Reporting question:** What is the unit for the amount of erosion reduction measured?

**Description:** Unit for the total amount of erosion reduction from enrolled fields that is measured and reported by the project. If “other” is chosen, enter the appropriate value as free text in the additional column.

**Data type:** List

**Select multiple values:** No

**Measurement unit:** Category

**Allowed values:**

- Tons
- Other (specify)

**Logic:** Respond if yes to ‘Reduced erosion’

**Required:** Yes

**Data collection level:** Field

**Data collection frequency:** Annual

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**Reduced erosion purpose**


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**Data element name:** Reduced erosion purpose

**Description:** Purpose of tracking reduced erosion the enrolled field. If “other” is chosen, enter the appropriate value as free text in the additional column.

**Data type:** List

**Measurement unit:** Category

**Reporting question:** What is the purpose of tracking reduced erosion in the field?

**Select multiple values:** No

**Allowed values:**

- Commodity marketing
- Producing insets
- Producing offsets
- I don’t know
- Other (specify)

**Logic:** Respond if yes to ‘Reduced erosion’

**Required:** Yes

**Data collection level:** Field

**Data collection frequency:** Annual

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**Reduced energy use**


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**Data element name:** Reduced energy use

**Reporting question:** Is reduced energy use being tracked in the field?

**Description:** Tracking of reduced energy use in the enrolled field. Tracking means at a minimum using some form of monitoring and reporting that can quantify benefits.

**Data type:** List

**Measurement unit:** Category

**Select multiple values:** No

**Allowed values:**

- Yes
- No
- I don’t know

**Logic:** Respond if yes to ‘Environmental benefits’

**Required:** Yes

**Data collection level:** Field

**Data collection frequency:** Annual

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**Reduced energy use amount**


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**Data element name:** Reduced energy use amount

**Reporting question:** How much energy use reduction has been measured in the field?

**Description:** Total amount of energy use reduction that is measured in the enrolled field.

**Data type:** Decimal

**Measurement unit:** Amount

**Select multiple values:** No

**Allowed values:** 0-1,000,000

**Logic:** Respond if yes to ‘Reduced energy use’

**Required:** Yes

**Data collection level:** Field

**Data collection frequency:** Annual

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**Reduced energy use amount unit**


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**Data element name:** Reduced energy use unit

**Reporting question:** What is the unit for the energy use reduction measured in the field?

**Description:** Unit for the total amount of energy use reduction that is measured in the enrolled field. If “other” is chosen, enter the appropriate value as free text in the additional column.

**Data type:** List

**Measurement unit:** Category

**Select multiple values:** No

**Allowed values:**

- Kilowatt hours
- Other (specify)

**Logic:** Respond if yes to ‘Reduced energy use’

**Required:** Yes

**Data collection level:** Field

**Data collection frequency:** Annual

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**Reduced energy use purpose**


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<p><b>Data element name:</b> Reduced energy use purpose</p> <p><b>Description:</b> Purpose of tracking reduced energy use in the enrolled field. If “other” is chosen, enter the appropriate value as free text in the additional column.</p> <p><b>Data type:</b> List</p> <p><b>Measurement unit:</b> Category</p> <p><b>Logic:</b> Respond if yes to ‘Reduced energy use’</p> <p><b>Data collection level:</b> Field</p>	<p><b>Reporting question:</b> What is the purpose of tracking reduced energy use in the field?</p> <p><b>Select multiple values:</b> No</p> <p><b>Allowed values:</b></p> <ul style="list-style-type: none"> <li>• Commodity marketing</li> <li>• Producing insets</li> <li>• Producing offsets</li> <li>• I don’t know</li> <li>• Other (specify)</li> </ul> <p><b>Required:</b> Yes</p> <p><b>Data collection frequency:</b> Annual</p>
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**Avoided land conversion**


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<p><b>Data element name:</b> Avoided land conversion</p> <p><b>Description:</b> Tracking of avoided land conversion in the enrolled field. Tracking means at a minimum using some form of monitoring and reporting that can quantify benefits. Land conservation means land use changing from agricultural uses to non-agricultural uses.</p> <p><b>Data type:</b> List</p> <p><b>Measurement unit:</b> Category</p> <p><b>Logic:</b> Respond if yes to ‘Environmental benefits’</p> <p><b>Data collection level:</b> Field</p>	<p><b>Reporting question:</b> Is avoided land conversion being tracked in the field?</p> <p><b>Select multiple values:</b> No</p> <p><b>Allowed values:</b></p> <ul style="list-style-type: none"> <li>• Yes</li> <li>• No</li> <li>• I don’t know</li> </ul> <p><b>Required:</b> Yes</p> <p><b>Data collection frequency:</b> Annual</p>
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**Avoided land conversion amount**


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<p><b>Data element name:</b> Avoided land conversion amount</p> <p><b>Description:</b> Total amount of avoided land conversion that is measured in the enrolled field.</p> <p><b>Data type:</b> Decimal</p> <p><b>Measurement unit:</b> Amount</p> <p><b>Logic:</b> Respond if yes to ‘Avoided land conversion’</p> <p><b>Data collection level:</b> Field</p>	<p><b>Reporting question:</b> How much avoided land conversion has been measured in the field?</p> <p><b>Select multiple values:</b> No</p> <p><b>Allowed values:</b> 0-1,000,000</p> <p><b>Required:</b> Yes</p> <p><b>Data collection frequency:</b> Annual</p>
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**Avoided land conversion amount unit**


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<p><b>Data element name:</b> Avoided land conversion unit</p> <p><b>Description:</b> Unit for the total amount of avoided land conversion that is measured in the enrolled field. If “other” is chosen, enter the appropriate value as free text in the additional column.</p> <p><b>Data type:</b> List</p> <p><b>Measurement unit:</b> Category</p> <p><b>Logic:</b> Respond if yes to ‘Avoided land conversion’</p> <p><b>Data collection level:</b> Field</p>	<p><b>Reporting question:</b> What is the unit for the amount of avoided land conversion measured in the field?</p> <p><b>Select multiple values:</b> No</p> <p><b>Allowed values:</b></p> <ul style="list-style-type: none"> <li>• Acres</li> <li>• Other (specify)</li> </ul> <p><b>Required:</b> Yes</p> <p><b>Data collection frequency:</b> Annual</p>
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**Avoided land conversion purpose**


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**Data element name:** Avoided land conversion purpose

**Description:** Purpose of tracking avoided land conversion in the enrolled field. If “other” is chosen, enter the appropriate value as free text in the additional column.

**Data type:** List

**Measurement unit:** Category

**Reporting question:** What is the purpose of tracking avoided land conversion in the field?

**Select multiple values:** No

**Allowed values:**

- Commodity marketing
- Producing insets
- Producing offsets
- I don’t know
- Other (specify)

**Required:** Yes

**Logic:** Respond if yes to ‘Avoided land conversion’

**Data collection level:** Field

**Data collection frequency:** Annual

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**Improved wildlife habitat**


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**Data element name:** Improved wildlife habitat

**Description:** Tracking of improvements to wildlife in and around the enrolled field. Tracking means at a minimum using some form of monitoring and reporting that can quantify benefits.

**Data type:** List

**Measurement unit:** Category

**Reporting question:** Are improvements to wildlife habitat being tracked in the field?

**Select multiple values:** No

**Allowed values:**

- Yes
- No
- I don’t know

**Required:** Yes

**Logic:** Respond if yes to ‘Environmental benefits’

**Data collection level:** Field

**Data collection frequency:** Annual

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**Improved wildlife habitat amount**


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**Data element name:** Improved wildlife habitat amount

**Description:** Total amount of improved wildlife habitat that is measured in and around the enrolled fields.

**Data type:** Decimal

**Measurement unit:** Amount

**Reporting question:** How much improved wildlife habitat has been measured in the field?

**Select multiple values:** No

**Allowed values:** 0-1,000,000

**Required:** Yes

**Logic:** Respond if yes to ‘Improved wildlife habitat’

**Data collection level:** Field

**Data collection frequency:** Annual

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**Improved wildlife habitat amount unit**


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**Data element name:** Improved wildlife habitat unit

**Description:** Unit for the total amount of improved wildlife habitat that is measured in and around enrolled fields. If “other” is chosen, enter the appropriate value as free text in the additional column.

**Data type:** List

**Measurement unit:** Category

**Reporting question:** What is the unit for the amount of improved wildlife habitat measured in the field?

**Select multiple values:** No

**Allowed values:**

- Acres
- Linear feet
- Other (specify)

**Required:** Yes

**Logic:** Respond if yes to ‘Improved wildlife habitat’

**Data collection level:** Field

**Data collection frequency:** Annual

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**Improved wildlife habitat purpose**


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**Data element name:** Improved wildlife habitat purpose

**Description:** Purpose of tracking improved wildlife habitat in the enrolled field. If “other” is chosen, enter the appropriate value as free text in the additional column.

**Data type:** List

**Measurement unit:** Category

**Reporting question:** What is the purpose of tracking improved wildlife habitat in the field?

**Select multiple values:** No

**Allowed values:**

- Commodity marketing
- Producing insets
- Producing offsets
- I don't know
- Other (specify)

**Logic:** Respond if yes to 'Improved wildlife habitat'

**Required:** Yes

**Data collection level:** Field

**Data collection frequency:** Annual

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### CSAF Practice Sub-questions

For some CSAF practices, there is an additional set of questions that are unique to each practice. Responses to these questions are needed to verify estimated GHG benefits of these practices. If a field is implementing a CSAF practice with an NRCS CPS code in Table 11, answer the follow-up questions listed next to the relevant practice name in the table. Use the *Supplemental Reporting Workbook – CSAF Practice Sub-questions* to report the required information.

Table 11. Follow-on questions for select CSAF practices

Practice name and code	Follow-up question	Options (select one)
Alley Cropping (CPS 311)	Species category (select most common/extensive type if using more than one)	Coniferous trees Deciduous trees Shrubs
	Species density (number of trees planted per acre)	1-10,000
Anaerobic Digester (CPS 366)	Waste storage system prior to installing anaerobic digester	Aerobic lagoon
		Anaerobic digester (complex mix) with energy generation
		Anaerobic digester (plug flow) with energy generation
		Anaerobic lagoon
		Composting
		Covered lagoon (no energy generation or flaring)
		Covered lagoon with energy generation
		Covered lagoon with flaring
		Daily spread
		Deep bedding pack
Digester type	Digester type	Deep pit
		Dry lot
		Dry stacking/solid storage
		Pasture/range/paddock
		Poultry with bedding
		Poultry without bedding (e.g., high rise)
		Slurry tank/basin
		Covered lagoon with energy generation
		Covered lagoon with flaring
		Covered lagoon (no energy generation or flaring)
Additional feedstock source (select most common if using more than one)	Additional feedstock source (select most common if using more than one)	Complex mix with energy generation
		Plug flow with energy generation
		Other (specify)
		Food waste
Additional feedstock source (select most common if using more than one)	Additional feedstock source (select most common if using more than one)	Straw or bedding
		Wastewater
		Other (specify)

	Fuel type before installation	Coal Diesel Electricity Gasoline Kerosene Liquified petroleum gas (LPG) Natural gas Propane Wood Other (specify)
	Fuel amount before installation	0-1,000,000
	Fuel amount unit before installation	Cubic feet (natural gas) Gallons (diesel, gasoline, propane, LPG, kerosene) Kilowatt-hours (electricity) Pounds (wood, coal) Other (specify)
Combustion System Improvement (CPS 372)	Fuel type after installation	Coal Diesel Electricity Gasoline Kerosene Liquified petroleum gas (LPG) Natural gas Propane Wood Other (specify)
	Fuel amount after installation	0-1,000,000
	Fuel amount unit after installation	Cubic feet (natural gas) Gallons (diesel, gasoline, propane, LPG, kerosene) Kilowatt-hours (electricity) Pounds (wood, coal) Other (specify)
Conservation Cover (CPS 327)	Species category (select most common/extensive type if using more than one)	Brassicas Grasses Legumes Non-legume broadleaves Shrubs

	Conservation crop type	Brassica Broadleaf Cool season Grass Legume Warm season
Conservation Crop Rotation (CPS 328)	Change implemented	Added perennial crop Reduced fallow period Both
	Conservation crop rotation tillage type	Conventional (plow, chisel, disk) No-till, direct seed Reduced till Strip till None Other (specify)
	Total conservation crop rotation length in days	1-120
Contour Buffer Strips (CPS 332)	Strip width (feet)	1-100
	Species category	Grasses Forbs Mix
Cover Crop (CPS 340)	Species category (select most common/extensive type if using more than one)	Brassicas Forbs Grasses Legume Non-legume broadleaves
	Cover crop planned management	Grazing Haying Termination
	Cover crop termination method	Burning Herbicide application Incorporation Mowing Rolling/crimping Winter kill/frost
Critical Area Planting (CPS 342)	Species category (select most common/extensive type if using more than one)	Grass Grass legume/forb mix Herbaceous woody mix Perennial or reseeding Shrubs Trees
Feed Management (CPS 592)	Crude protein (percent)	0-100
	Fat (percent)	0-100
	Feed additives/supplements	Chemical Edible oils/fats Seaweed/kelp Other (specify)
Field Border (CPS 386)	Species category (select most common/extensive type if using more than one)	Forbs Grasses Mix Shrubs

	Strip width (feet)	20-1,000
Filter Strip (CPS 393)	Species category (select most common/extensive type if using more than one)	Forbs Grasses Mix Shrubs
Forest Farming (CPS 379)	Land use in previous year	Forest Multi-story cropping Pasture/grazing land Row crops Other agroforestry
Forest Stand Improvement (CPS 666)	Purpose for implementation	Maintain or improve forest carbon stocks Maintain or improve forest health and productivity Maintain or improve forest structure and composition Maintain or improve wildlife, fish, and pollinator habitat Manage natural precipitation more efficiently Reduce forest pest pressure Reduce forest wildfire hazard
Grassed Waterway (CPS 412)	Species category (select most common/extensive type if using more than one)	Flowering Plants Forbs Grasses
Hedgerow Planting (CPS 422)	Species category (select most common/extensive type if using more than one)	Grasses Shrubs Trees
	Species density (number of trees planted per acre)	1-10,000
Herbaceous Wind Barriers (CPS 603)	Species category (select most common/extensive type if using more than one)	Forbs Grasses Mix Shrubs
	Barrier width (feet)	1-1,000
	Number of rows	1-100
Mulching (CPS 484)	Mulch type	Gravel Natural Synthetic Wood
	Mulch cover (percent of field)	0-100

	Nutrient type with CPS 590	Biosolids Commercial fertilizers Compost EEF (nitrification inhibitor) EEF (slow or controlled release) EEF (urease inhibitor) Green manure Liquid animal manure Organic by-products Organic residues or materials Solid/semi-solid animal manure Wastewater
	Nutrient application method with CPS 590	Banded Broadcast Injection Irrigation Surface application Surface application with tillage Variable rate
Nutrient management (CPS 590)	Nutrient application method in the previous year	Banded Broadcast Injection Irrigation Surface application Surface application with tillage Variable rate
	Nutrient application timing with CPS 590	Single pre-planting Single post-planting Split pre- and post-planting Split post-planting
	Nutrient application timing in the previous year	Single pre-planting Single post-planting Split pre- and post-planting Split post-planting
	Nutrient application rate with CPS 590	0-20,000
	Nutrient application rate unit with CPS 590	Gallons per acre Pounds per acre
	Nutrient application rate change	Decrease compared to previous year Increase compared to previous year No change
Pasture and Hay Planting (CPS 512)	Species category (select most common/extensive type if using more than one)	Cool-season broadleaf Cool-season grass Warm-season broadleaf Warm-season grass
	Termination process	Grazing Haying (i.e., cutting and baling) Other (specify)
Prescribed Grazing (CPS 528)	Grazing type	Cell grazing Deferred rotational Management intensive Rest-rotation

Range Planting (CPS 550)	Species category (select most common/extensive type if using more than one)	Forbs Grasses Legumes Shrubs Trees
Residue and Tillage Management – No-till (CPS 329)	Surface disturbance	None Seed row only
Residue and Tillage Management – Reduced Till (CPS 345)	Surface disturbance	None Seed row/ridge tillage for planting Shallow across most of the soil surface Vertical/mulch
Riparian Forest Buffer (CPS 391)	Species category (select most common/extensive type if using more than one)	Coniferous trees Deciduous trees Shrubs
	Species density (number of trees planted per acre)	1-10,000
Riparian Herbaceous Cover (CPS 390)	Species category (select most common/extensive type if using more than one)	Ferns Forbs Grasses Legumes Rushes Sedges
Roofs and Covers (CPS 367)	Roof/cover type	Concrete Flexible geomembrane Metal Timber Other (specify)
Silvopasture (CPS 381)	Species category (select most common/extensive type if using more than one)	Coniferous trees Deciduous trees Forage Shrubs
	Species density (number of trees planted per acre)	1-10,000
Stripcropping (CPS 585)	Strip width (feet)	1-1,000
	Crop category (select most common/extensive type if using more than one)	Erosion resistant crops Fallow Sediment trapping crops
	Number of strips	2-100
Tree/Shrub Establishment (CPS 612)	Species category (select most common/extensive type if using more than one)	Coniferous trees Deciduous trees Shrubs
	Species density (number of trees planted per acre)	1-10,000
Vegetative Barrier (CPS 601)	Species category (select most common/extensive type if using more than one)	Grasses Grass forb mix Grass legume mix
	Barrier width (feet)	3-1,000

Waste Separation Facility (CPS 632)	Separation type	Chemical (e.g., salts, polymers) Mechanical (e.g., screens, presses) Settling basin
	Most common use of solids	Bedding Field applied Other (specify)
Waste Storage Facility (CPS 313)	Waste storage system prior to installing your waste storage facility	Aerobic lagoon Anaerobic digester (complex mix) with energy generation Anaerobic digester (plug flow) with energy generation Anaerobic lagoon Composting Covered lagoon (no energy generation or flaring)
		Covered lagoon with energy generation Covered lagoon with flaring Daily spread Deep bedding pack Deep pit Dry lot Dry stacking/solid storage Pasture/range/paddock Poultry with bedding Poultry without bedding (e.g., high rise) Slurry tank/basin
Waste Treatment (CPS 629)	Treatment type	Biological Chemical Mechanical
		Waste storage system prior to installing waste treatment lagoon
Waste Treatment Lagoon (CPS 359)	Is there a lagoon cover/crust?	
		Yes No
	Is there lagoon aeration?	Yes No




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Windbreak/Shelterbelt Establishment and Renovation (CPS 380)	Species category (select most common/extensive type if using more than one)	Coniferous trees Deciduous trees Shrubs
	Species density (number of trees planted per acre)	1-10,000

## Appendix A: Climate-smart Agriculture and Forestry Practices

### All NRCS Practice Standards (not limited to climate-smart practices)

309, Agrichemical Handling Facility	390, Riparian Herbaceous Cover
311, Alley Cropping	391, Riparian Forest Buffer
313, Waste Storage Facility	393, Filter Strip
314, Brush Management	394, Firebreak
315, Herbaceous Weed Treatment	395, Stream Habitat Improvement and Management
316, Animal Mortality Facility	396, Aquatic Organism Passage
317, Composting Facility	397, Aquaculture Pond
318, Short Term Storage of Animal Waste and By-Products	398, Fish Raceway or Tank
319, On-Farm Secondary Containment Facility	399, Fishpond Management
320, Irrigation Canal or Lateral	400, Bivalve Aquaculture Gear and Biofouling Control
324, Deep Tillage	402, Dam
325, High Tunnel System	410, Grade Stabilization Structure
326, Clearing and Snagging	412, Grassed Waterway
327, Conservation Cover	420, Wildlife Habitat Planting
328, Conservation Crop Rotation	422, Hedgerow Planting
329, Residue and Tillage Management, No Till	423, Hillside Ditch
330, Contour Farming	428, Irrigation Ditch Lining
331, Contour Orchard and Other Perennial Crops	428A, Irrigation Water Conveyance, Ditch and Canal Lining, Plain Concrete
332, Contour Buffer Strips	428B, Irrigation Water Conveyance, Ditch and Canal Lining, Flexible Membrane
333, Amending Soil Properties with Gypsum Products	428C, Irrigation Water Conveyance, Ditch and Canal Lining, Galvanized Steel
334, Controlled Traffic Farming	430, Irrigation Pipeline
336, Soil Carbon Amendment	432, Dry Hydrant
338, Prescribed Burning	436, Irrigation Reservoir
340, Cover Crop	441, Irrigation System, Microirrigation
342, Critical Area Planting	442, Sprinkler System
345, Residue and Tillage Management, Reduced Till	443, Irrigation System, Surface and Subsurface
348, Dam, Diversion	447, Irrigation and Drainage Tailwater Recovery
350, Sediment Basin	449, Irrigation Water Management
351, Well Decommissioning	450, Anionic Polyacrylamide (PAM) Application
353, Monitoring Well	453, Land Reclamation, Landslide Treatment
355, Groundwater Testing	455, Land Reclamation, Toxic Discharge Control
356, Dike and Levee	457, Mine Shaft and Adit Closing
359, Waste Treatment Lagoon	460, Land Clearing
360, Waste Facility Closure	462, Precision Land Forming and Smoothing
362, Diversion	464, Irrigation Land Leveling
366, Anaerobic Digester	466, Land Smoothing
367, Roofs and Covers	468, Lined Waterway or Outlet
368, Emergency Animal Mortality Management	472, Access Control
371, Air Filtration and Scrubbing	484, Mulching
372, Combustion System Improvement	490, Tree/Shrub Site Preparation
373, Dust Control on Unpaved Roads and Surfaces	500, Obstruction Removal
374, Energy Efficient Agricultural Operation	511, Forage Harvest Management
375, Dust Management for Pen Surfaces	512, Pasture and Hay Planting
376, Field Operations Emissions Reduction	516, Livestock Pipeline
378, Pond	520, Pond Sealing or Lining, Compacted Soil Treatment
379, Forest Farming	521, Pond Sealing or Lining, Geomembrane or Geosynthetic Clay Liner
380, Windbreak/Shelterbelt Establishment and Renovation	521A, Pond Sealing or Lining, Flexible Membrane
381, Silvopasture	521B, Pond Sealing or Lining, Soil Dispersant
382, Fence	521C, Pond Sealing or Lining, Bentonite Sealant
383, Fuel Break	
384, Woody Residue Treatment	
386, Field Border	
388, Irrigation Field Ditch	

521D, Pond Sealing or Lining, Compacted Clay Treatment	632, Waste Separation Facility
522, Pond Sealing or Lining - Concrete	633, Waste Recycling
527, Sinkhole Treatment	634, Waste Transfer
528, Prescribed Grazing	635, Vegetated Treatment Area
533, Pumping Plant	636, Water Harvesting Catchment
543, Land Reclamation, Abandoned Mined Land	638, Water and Sediment Control Basin
544, Land Reclamation, Currently Mined Land	640, Waterspreading
548, Grazing Land Mechanical Treatment	642, Water Well
550, Range Planting	643, Restoration of Rare or Declining Natural Communities
554, Drainage Water Management	644, Wetland Wildlife Habitat Management
555, Rock Wall Terrace	645, Upland Wildlife Habitat Management
557, Row Arrangement	646, Shallow Water Development and Management
558, Roof Runoff Structure	647, Early Successional Habitat Development-Mgt
560, Access Road	649, Structures for Wildlife
561, Heavy Use Area Protection	650, Windbreak/Shelterbelt Renovation
562, Recreation Area Improvement	654, Road/Trail/Landing Closure and Treatment
566, Recreation Land Improvement and Protection	655, Forest Trails and Landings
570, Stormwater Runoff Control	656, Constructed Wetland
572, Spoil Disposal	657, Wetland Restoration
574, Spring Development	658, Wetland Creation
575, Trails and Walkways	659, Wetland Enhancement
576, Livestock Shelter Structure	660, Tree-Shrub Pruning
578, Stream Crossing	666, Forest Stand Improvement
580, Streambank and Shoreline Protection	670, Energy Efficient Lighting System
582, Open Channel	672, Energy Efficient Building Envelope
584, Channel Bed Stabilization	736, Crop By-Product Transfer, interim
585, Stripcropping	724, Water Treatment Facility, interim
587, Structure for Water Control	735, Waste Gasification Facility, interim
588, Crosswind Ridges	737, Reduced Water and Energy Coffee Conveyance System, interim
589, Cross Wind Trap Strips	740, Pond Sealing and Lining, Soil Cement, interim
590, Nutrient Management	751, Individual Terrace, interim
591, Amendments for Treatment of Agricultural Waste	753, Infiltration Ditch, interim
592, Feed Management	755, Well Plugging, interim
595, Pest Management Conservation System	770, Livestock Confinement Facility, interim
600, Terrace	775, Drainage Ditch Covering, interim
601, Vegetative Barrier	782, Phosphorus Removal System, interim
602, Equitable Relief	800, Controlling Existing Flowing Wells, interim
603, Herbaceous Wind Barriers	803, Water Well Disinfection, interim
604, Saturated Buffer	805, Amending Soil Properties with Lime, interim
605, Denitrifying Bioreactor	808, Soil Carbon Amendment, interim
606, Subsurface Drain	809, Conservation Harvest Management, interim
607, Surface Drain, Field Ditch	810, Annual Forages for Grazing Systems, interim
608, Surface Drain, Main or Lateral	812, Raised Beds, interim
609, Surface Roughening	815, Groundwater Recharge Basin or Trench, interim
610, Salinity and Sodic Soil Management	817, On-Farm Recharge, interim
612, Tree/Shrub Establishment	818, Water Conservation System, interim
614, Watering Facility	821, Low Tunnel Systems, interim
620, Underground Outlet	823, Organic Management, interim
629, Waste Treatment	
630, Vertical Drain	

Other CSAF Practices

Traditional or cultural practices

Microbial products

Solar power generation

Grain bin construction

Pre-season drainage



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## Appendix B: Commodity List

CROPS

ALFALFA	CINNAMON	HYBRID POPLAR TREES
ALMONDS	CLOVER	IDLE
AMARANTH GRAIN	COCONUTS	INDIGO
APPLES	COFFEE	ISRAEL MELONS
APRICOTS	CORN	JACK FRUIT
ARONIA (CHOKEBERRY)	COTTON ELS	JERUSALEM ARTICHOKE
ARTICHOKE	COTTON UPLAND	JICAMA
ASPARAGUS	CRANBERRIES	JOJOBA
ATEMOYA	CRENSHAW MELON	JUJUBE
AVOCADOS	CRUSTACEAN	JUNE BERRIES
BAMBOO SHOOTS	CUCUMBERS	KENAF
BANANAS	CURRENTS	KHORASAN
BARLEY	DASHEEN	KIWIBERRY
BEANS	DATES	KIWIFRUIT
BEETS	DURIAN	KOCHIA (PROSTRATA)
BIRDSFOOT/TREFOIL	EGGPLANT	KOHLRABI
BLUEBERRIES	EINKORN	KOREAN GOLDEN MELON
BREADFRUIT	ELDERBERRIES	KUMQUATS
BROCCOFLOWER	EMMER	LAMBS EAR
BROCCOLI	FIGS	LEEK
BROCCOLINI	FINFISH	LEMONS
BRUSSEL SPROUTS	FLAX	LENTILS
BUCKWHEAT	FLOWERS	LESPEDEZA
CABBAGE	FORAGE SOYBEAN/SORGHUM	LETTUCE
CACAO	GAILON	LIMES
CACTUS	GARLIC	LONGAN
CAIMITO	GENIP	LOQUATS
CALABAZA MELON	GINGER	LYCHEE
CALALOO	GINSENG	MANGOS
CAMELINA	GOOSEBERRIES	MANGOSTEEN
CANARY MELON	GOURDS	MAPLE SAP
CANARY SEED	GRAPEFRUIT	MAYHAW BERRIES
CANE BERRIES	GRAPES	MEADOWFOAM
CANISTEL	GRASS	MILKWEED
CANOLA	GREENS	MILLET
CANTALOUPE	GROUND CHERRY	MIXED FORAGE
CARAMBOLA (STAR FRUIT)	GUAMABANA/SOURSOP	MOHAIR
CARROTS	GUAR	MOLLUSK
CASHEW	GUAVA	MORINGA
CASSAVA	GUAVABERRY	MULBERRIES
CAULIFLOWER	GUAYULE	MUSHROOMS
CELERIAC	HAZEL NUTS	MUSTARD
CELERY	HEMP	NECTARINES
CHERIMOYA	HERBS	NIGER SEED
CHERRIES	HESPERALOE	NONI
CHESTNUTS	HONEY	OATS
CHICORY/RADICCHIO	HONEY BERRIES	OKRA
CHINESE BITTER MELON	HONEYDEW	OLIVES
CHRISTMAS TREES	HOPS	ONIONS
CHUFAS	HORSERADISH	ORANGES
	HUCKLEBERRIES	PAPAYA

PARSNIP	STRAWBERRIES	
PASSION FRUITS	SUGAR BEETS	
PAWPAW	SUGARCANE	<u>LIVESTOCK</u>
PEACHES	SUNFLOWERS	ALPACAS
PEANUTS	SUNN HEMP	BEEF COWS
PEARS	TANGELOS	BEEFALO
PEAS	TANGERINES	BUFFALO OR BISON
PECANS	TANGORS	CHICKENS (BROILERS)
PENNYCRESS	TANGOS	CHICKENS (LAYERS)
PEPPERS	TANNIER	DAIRY COWS
PERENNIAL PEANUTS	TARO	DEER
PERIQUE TOBACCO	TEA	DUCKS
PERSIMMONS	TEFF	ELK
PINE NUTS	TI	EMUS
PINEAPPLE	TOBACCO CIGAR WRAPPER	EQUINE
PISTACHIOS	TOBACCO BURLEY	GEESE
PITAYA/DAGONFRUIT	TOBACCO BURLEY 31V	GOATS
PLANTAIN	TOBACCO CIGAR BINDER	HONEYBEES
PLUMCOTS	TOBACCO CIGAR FILLER	LLAMAS
PLUMS	TOBACCO CIGAR FILLER BINDER	REINDEER
POMEGRANATES	TOBACCO DARK AIR CURED	SHEEP
POTATOES	TOBACCO FIRE CURED	SWINE
POTATOES SWEET	TOBACCO FLUE CURED	TURKEYS
PRUNES	TOBACCO MARYLAND	
PSYLLIUM	TOBACCO VIRGINIA FIRE CURED	
PUMMELO	TOMATILLOS	
PUMPKINS	TOMATOES	
QUINCES	TREES TIMBER	
QUINOA	TRITICALE	
RADISHES	TRUFFLES	
RAISINS	TURNIPS	
RAMBUTAN	VETCH	
RAPESEED	WALNUTS	
RHUBARB	WAMPEE	
RICE	WASABI	
RICE SWEET	WATERMELON	
RICE WILD	WAX JAMBOO FRUIT	
RUTABAGA	WHEAT	
RYE	WILLOW SHRUB	
SAFFLOWER	WINTER MELON	
SAPODILLA	WOLFBERRY/GOJI	
SAPOTE	YAM	
SCALLIONS		
SESAME		
SHALLOTS		
SORGHUM		
SORGHUM DUAL PURPOSE		
SORGHUM FORAGE		
SOYBEANS		
SPELT		
SQUASH		
STAR GOOSEBERRY		

# Partnerships for Climate-Smart Commodities

## Additional Specific Terms and Conditions

### February 2023

#### I. Overarching Statement

The following award terms and conditions are applicable to Partnerships for Climate-Smart Commodities agreements and are in addition to the USDA FPAC General Terms and Conditions. The award recipient must abide by all terms of this grant including, but not limited to, the General Terms and Conditions, the terms in the Funding Opportunity and associated Frequently Asked Questions, and this addendum. The recipient must also deliver on the planned objectives in the project narrative and budget narrative associated with this grant.

#### II. Eligibility and Highly Erodible Lands and Wetlands Compliance

In order to be eligible for an incentive payment as a part of the Partnerships for Climate-Smart Commodities, a producer must:

- Establish Farm Records with the Farm Service Agency (FSA) (have farm, tract, and field numbers in place);
- Complete an AD-2047 (Customer Data Worksheet to facilitate the collection of customer data for Business Partner Record);
- Certify highly erodible land conservation (HEL) and wetland conservation (WC) compliance via Form AD-1026, Highly Erodible Land Conservation (HEL) and Wetland Conservation (WC) Certification; and
- Certify that they are not a foreign person or entity.

Farm, tract, and field numbers are required for the producer, and ultimately the Partnerships for Climate-Smart Commodities recipient, to report climate-smart practice implementation to USDA, as well as to certify and maintain HELC/WC compliance. This will require that some producers who do not already have these numbers, like perennial crop growers or feedlots, establish these records with USDA's FSA. Farm, tract, field numbers, producer name, and Core Customer I.D. (CCID) will be provided by the recipient to the National Program Officer as a part of routine grant reporting. Recipients must ensure that producers receiving financial assistance or incentives through this project use the same name as is included in the relevant FSA Business File for that Farm ID in any contracts or similar documentation kept by the recipient.

Producers are not bound by the payment limitations and the adjusted gross income (AGI) limitations that are in place for other USDA programs.

In order to demonstrate HELC/WC compliance for Partnerships for Climate-Smart Commodities incentive payments, producers will need to request a copy of their subsidiary print from their

USDA FSA field office. The Subsidiary Print includes print year specific eligibility related information about a selected producer. The producer will then provide this documentation to the Partnerships for Climate-Smart Commodities recipients as proof of compliance. A current year subsidiary print will be required for each crop year that the producer receives a payment, and HELC/WC eligibility information is provided under the AD-1026 and Conservation Compliance sections of subsidiary (determined by year, which can change at any time during the year or in a subsequent year). As is the case already, field offices will not be expected to provide documentation to anyone besides the producer themselves (and must always comply with Section 1619 limitations if they ever do provide documentation to third parties). Producers must have control of the land for the term of their beneficiary contract.

Recipients are responsible for determining producer eligibility within the funding opportunity requirements. Recipients must inform producers of eligibility requirements and direct them to local USDA offices for requested information as necessary, including but not limited to, farm and tract establishment and Highly Erodible Land and Wetland Compliance determinations. Privacy of producers is a priority throughout this process, and recipients are responsible for maintaining producer privacy in the process.

At minimum, the recipient will collect and review subsidiary reports from participating producers. They will ensure that the producer is listed as “compliant” in all sections of the conservation compliance portion of subsidiary and “certified” for AD-1026 before an incentive payment is made. If payments to a producer span more than one Federal fiscal year, the recipient will review an updated subsidiary print each fiscal year to ensure that the status is still compliant.

### **III. Other Environmental and Cultural Resources Reviews**

A Finding of No Significant Impact (FONSI) was signed by USDA NRCS on August 26, 2022. A copy of the Programmatic Environmental Assessment for Partnerships for Climate-Smart Commodities is available at [www.usda.gov/climate-smart-commodities](http://www.usda.gov/climate-smart-commodities). USDA may determine that additional environmental and cultural resources review is needed for any particular action under Partnerships for Climate-Smart Commodities. The recipient must not execute any beneficiary contracts under this grant agreement prior to receipt of a letter from USDA that specifically details:

- 1) further procedures deemed appropriate by the Agency to ensure a completed National Environmental Policy Act (NEPA) review and all appropriate consultation requirements are met, and
- 2) additional instructions for any unanticipated discoveries or conditions.

A resolution of support is required for projects on Tribal lands from the governing body of the Tribe with jurisdiction over that land, if the applicant is not the Tribe nor an entity owned or



operated by that Tribe. USDA may approve alternative documentation for resolutions when USDA deems necessary and legally sufficient.

#### **IV. Producer Benefits**

USDA encourages the recipient to disclose to participating producers the manner and amount for which any market premiums derived from the development of the relevant climate-smart commodity will be shared between participating parties, including producers. USDA will be monitoring producer benefits, in particular those to small and underserved producers, throughout the grant period. Recipients agree that their project(s) will implement a plan for engaging small and underserved producers as laid out in this agreement.

#### **V. Producer Data Protection and Disclosure**

Recipients must ensure each producer has convenient access to any data collected from that producer or the producer's land and any associated modeling as part of the project. The recipient must provide each producer applying for benefits under this grant a description in writing of how their information, including but not limited to data about their farm and commodities, will be utilized, protected and shared as applicable.

#### **VI. Other Data and Reporting Requirements**

In addition to the reporting information provided in the statement of work and General Terms and Conditions, USDA will provide a template for the Detailed Progress Report, also known as the Partnerships for Climate-Smart Commodities (PSCS) Project Reporting Workbook. Within 30 calendar days of execution of this grant, a copy of this workbook will be posted at [www.usda.gov/climate-smart-commodities](http://www.usda.gov/climate-smart-commodities) or an alternative location provided to the recipient by the National Program Officer. USDA may provide updates to the PCSC Project Reporting Workbook or submission methods to streamline the data collection process and/or reduce the burden on the recipient throughout the grant period. Generally, these updates will be provided at least 3 months in advance of any required changes. The recipient must not transfer any data to foreign governments or foreign entities without prior approval from USDA.

USDA will provide a Technical Contact for this grant. The Technical Contact will have the responsibility of technical oversight for USDA for the project. The recipient is responsible for providing the technical assistance required to successfully implement and complete the project. The recipient must comply with any requests for information from the Technical Contact. The Technical Contact for this award is the National Program Officer assigned to this grant.

Prior to execution of this grant, the recipient must provide a shapefile depicting the project boundary for enrollment under this grant. Producer enrollment may not occur outside this boundary without modification of this grant.

Within 30 calendar days of execution of this grant, the recipient must provide to the National Program Officer a website address where enrollment information will be posted for producers for the project associated with this grant. Recipients will be responsible for the following reports:

- Submit quarterly performance reports that include a written progress report, as well as additional reporting on specific data elements contained in the most up-to-date version of the Partnerships for Climate-Smart Commodities Project Reporting Workbook. Additional information about each reported element is described in the Data Dictionary.
- Submit supplemental reports required to validate greenhouse gas (GHG) benefit data, including: (1) an initial project MMRV plan, (2) field-modeled GHG benefit reports, and (3) field-direct GHG measurement results, as applicable. Additional information about these reports is included in the Data Dictionary.
- Submit copies of project outputs and deliverables (e.g., fact sheets, reports) as attachments in ezFedGrants along with quarterly performance reports.
- Report the version of COMET-Planner used to estimate GHG benefits of the project within each quarterly performance report. As COMET-Planner is updated, recipients must adopt the latest version of the tool as directed by USDA for use in performance reports.

Recipients must designate an individual as a member of the USDA Partnerships for Climate-Smart Commodities Learning Network (Partnerships Network); this representative should be identified in the Project Narrative for this grant. Each project includes a plan for up to two Partnerships Network virtual meetings and two in-person meetings a year during the project duration. Dates and other details on events will be posted at [www.usda.gov/climate-smart-commodities](http://www.usda.gov/climate-smart-commodities) or an alternative location provided to the recipient by the National Program Officer.

The Partnerships Network will be co-chaired by representative from the USDA Office of the Chief Economist and the Farm Production and Conservation Mission Area. The Partnerships Network will inform synthesis reports to be assembled by USDA on a range of topics related to the implementation of Partnerships for Climate-Smart Commodities projects, including:

- Lessons-learned as projects are implemented;
- Options for providing technical assistance;
- Procedures for measurement/quantification, monitoring, reporting, and verifying GHG benefits;
- Options for tracing climate-smart commodities through the supply chain;
- Mechanisms for reducing costs of implementation;
- A forum for discussion and learning regarding approaches to climate-smart agriculture and forestry implementation (including but not limited to deployment and

measurement/quantification, monitoring, reporting, tracking, and verification of associated greenhouse gas benefits and marketing of climate-smart commodities).

- Synthesis of outcomes; and
- Opportunities for USDA and others to inform future approaches to generating new and expanded markets for climate-smart commodities.

The Partnerships Network topics to be discussed will cover at minimum the areas described in previous FAQs and will evolve with USDA's ongoing project data analysis efforts and with input from the project recipients on the kinds of sessions that will be most helpful to them in building the diverse climate-smart markets associated with their projects. Participation may include at least one interview a year and include questions related to the following areas:

- Technical assistance approaches, methods, and successes and/or challenges
- Producer outreach approaches, methods, and successes and/or challenges
- Monitoring, measurement, reporting, and verification (MMRV) approaches, methods, and successes and/or challenges
- Marketing approaches, methods, and successes and/or challenges
- Partnership approaches, methods, and successes and/or challenges
- Data collection and storage approaches, methods, and successes and/or challenges
- Supply chain approaches, methods and successes and/or challenges, including approaches to traceability
- Supply chain benefits and demand for climate-smart commodities
- Perspectives on program design, climate-smart commodity definitions, and future approaches or opportunities
- Project successes and stories

USDA may also request producer exit reports at a later date. Additional marketing and branding-related requirements may be provided by USDA, including signage related to Partnerships for Climate-Smart Commodities.

## **VII. Competition and Anti-Competitive Practices**

In connection with this grant, recipients may not prohibit or otherwise limit a producer from changing the provider of other services or materials not included as part of this grant. Recipients may not condition, limit, steer, or discriminate in their provision or sale of non-project business functions or products to producers based on their participation or non-participation in or use of any services provided as part of this grant. Additionally, funds in this agreement shall not be used for purposes or activities related to mergers or acquisitions.

### **VIII. Suspension and Disbarment**

The provisions governing Suspension and Disbarment in subsection 1.a.8 shall also apply to fraud, embezzlement, theft, forgery, bribery, falsification, or destruction of records, making false statements, or violations of the Federal civil antitrust or unfair trade practice laws.

### **IX. Special provisions for awards to for-profit entities as recipients**

This section contains provisions that apply to awards to for-profit entities. These provisions are in addition to other applicable provisions of these terms and conditions, or they make exceptions from other provisions of the terms and conditions for awards to for-profit entities. For-profit entities that receive awards have two options regarding audits:

- 1) A financial related audit of a particular award in accordance with Generally Accepted Government Auditing Standards issued by the Comptroller General of the United States, in those cases where the for-profit entity receives awards under only one USDA program; or, if awards are received under multiple USDA programs, a financial related audit of all awards in accordance with Generally Accepted Government Auditing Standards issued by the Comptroller General of the United States; or
- 2) An audit that meets the requirements contained in 2 CFR 200 subpart F.

For-profit entities that receive annual awards totaling less than the audit requirement threshold in 2 CFR 200 subpart F are exempt from USDA audit requirements for that year, but records must be available for review by appropriate officials of Federal agencies or the Government Accountability Office.

### **X. Non-Disparagement**

Recipients may not engage in any advertising deemed by USDA as disparaging to another agricultural commodity or competing product, or in violation of the prohibition against false and misleading advertising. Disparagement is defined as anything that depicts other commodities in a negative or unpleasant light via overt or subjective video, photography, or statements. Comparative advertising is allowable, provided the presentation of facts is truthful, objective, not misleading, and supported by a reasonable basis.